

RC 645036



**New Beginnings**  
Annual Report *fy 2015*





|  |           |
|--|-----------|
| 1. Corporate Information   | 3         |
| 2. Notice of Annual General Meeting  | 4 - 5     |
| 3. MD's Foreword   | 6         |
| 4. Company Overview  |           |
| o About Us   | 7         |
| o Mission & Vision   | 8         |
| o Our History  | 9         |
| o Parent Company   | 10        |
| o Property Showcase  | 11 - 12   |
| 4. Financial Highlights  | 13 - 14   |
| 5. Chairman's Report   | 15 - 16   |
| 6. Corporate Governance Report   | 17 - 19   |
| 7. Financials  |           |
| o Directors' Report  | 21 - 23   |
| o Statement of Directors' Responsibilities   | 24        |
| o Audit Committee Report   | 25        |
| o Independent Auditor's Report   | 26 - 27   |
| o Consolidated and Separate Statements of Profit or<br>Loss and Other Comprehensive Income | 28        |
| o Consolidated and Separate Statements of Financial Position                               | 29        |
| o Consolidated and Separate Statements of Changes In Equity                                | 30 - 31   |
| o Consolidated and Separate Statements of Cash Flows                                       | 32        |
| o Notes To The Financial Statements  | 33 - 103  |
| Other Financial Information:   |           |
| o Value Added Statements   | 104       |
| o Five-Year Financial Summary  | 105 - 106 |
| 8. Proxy   | 107       |
| 9. Resolutions   | 109       |
| 10. List of Unclaimed Dividend   | 111       |

### Board of Directors

|                        |   |
|------------------------|---|
| Chairman               | Hon. Justice George Oguntade (Rtd) (CON, CFR) |
| Non-Executive Director | Mr. Dafe Akpedeye (SAN)                       |
| Non-Executive Director | Architect Eddy Eguavo                         |
| Non-Executive Director | Mr. Deji Alli (OFR)                           |
| Non-Executive Director | Mr. Daniel Font*                              |
| Non-Executive Director | Mrs. Chioma Okigbo                            |
| Non-Executive Director | Mr. Wale Odutola                              |
| Managing Director      | Mr. Kola Ashiru-Balogun                       |
| Executive Director     | Mr. Bode Olaibi                               |

\*Appointed on October 28th, 2015.

### Audit & Risk Committee

|          |                    |
|----------|--------------------|
| Chairman | Mr. Esan Ogunleye  |
| Member   | Mr. Ralph Osayameh |
| Member   | Mr. Deji Alli      |
| Member   | Mrs. Chioma Okigbo |

### Investment Committee

|          |                            |
|----------|----------------------------|
| Chairman | Dr. Adesegun Akin-Olugbade |
| Member   | Mr. Steve Mayaki           |
| Member   | Mr. Deji Alli              |
| Member   | Mrs. Tayo Kola-Daisi       |
| Member   | Mr. Wale Odutola           |

### Professional Advisers

|                   |  |
|-------------------|--|
| Company Secretary | ARM Trustees Limited   |
| Registrars        | Africa Prudential Registrars Plc (formerly UBA Registrars Limited) |
| Auditors          | KPMG Professional Services   |

### \*Registered Office

8 Kasumu Ekemode Street,  
 Off Saka Tinubu Street,  
 Victoria Island,  
 Lagos.

RC 645036

Telephone: 01 270 1653  
 Email: sales.nigeria@mixtafrica.com  
 www.mixtanigeria.com

\*Registered address was 1, Mekunwen Road, Off Oyinkan Abayomi Drive, Ikoyi, Lagos.

NOTICE IS HEREBY GIVEN that the 8th Annual General Meeting of Mixta Real Estate Plc. (the “Company”) will be held at Darlington Hall, Plot CDE, Ilupeju, Lagos, Nigeria on, Wednesday, June 1, 2016 at 11.00 a.m. prompt, to transact the following businesses:

### Ordinary Business

1. To receive the Audited Financial Statements for the year ended December 31, 2015 and the Reports of the Directors and Auditors thereon.
2. To declare a Dividend.
3. To re-elect Directors.
4. To authorise the Directors to appoint Auditors for the financial year ending December 31, 2016 and to fix the Remuneration of the Auditors.
5. To elect members of the Audit Committee.

### Special Business

6. To consider and if thought fit pass the following resolution which shall be proposed as a Special resolution:

*“Pursuant to the company's strategy for the acquisition of Real Estate assets and in compliance with regulatory requirements, members hereby approve the acquisition of (i) 52% stake in Summerville Golf Club Limited; (ii) 51% in Garden City Golf Estate Development Company Limited; (iii) 100% stake in Toll Systems Development Company Limited through direct and indirect holdings; and (iv) a land bank measuring approximately 121,700 square metres at Ajayi Apata Royal Estate, Ibeju Lekki, Lagos State (collectively referred to as the “Assets”) in consideration of the issuance of up to 10,768,798,466 ordinary shares and/or payment of cash on such terms the Board of Directors may deem fit.”*

7. To ratify the appointment of Mr. Daniel Font as a Director of the Company effective the 1st day of November, 2015.

### Proxy

A member of the Company entitled to attend and vote at the Annual General Meeting is entitled to appoint a proxy in his stead. All instruments of proxy should be completed and deposited at the office of the Company's Registrars, Africa Prudential Registrars Plc, 220B, Ikorodu Road, Palmgrove, Lagos not later than 48 hours before the time of holding the meeting.

A proxy need not be a member of the Company. A proxy form is printed at the back of the Audited Financial Statements.

### Dividend

The Board recommends a dividend of 23 kobo per ordinary share of 50 kobo each which will be subject to withholding tax at the appropriate rate.

### Dividend Warrants

If the dividend proposed by Directors is approved by members at the Annual General Meeting, dividend warrants will be distributed to Shareholders whose names appear in the Company's Register of Members at the close of business on Thursday, 19th May, 2016.

### Closure of Register & Transfer Books

NOTICE IS HEREBY GIVEN that the Register of Members and Transfer Books of the Company will be closed on Friday, 20th May, 2016.

### Audit Committee

As stipulated by Section 359(5) of the Companies and Allied Matters Act, Cap C20, LFN, 2004, any member may nominate a Shareholder for election to the Audit Committee by giving notice in writing of such nomination to the Company Secretary at least 21 days before the Annual General Meeting.

### Audited Financial Statements

Copies of the Audited Financial Statements of the Company shall be available at [www.mixtanigeria.com](http://www.mixtanigeria.com) and the under listed locations:

- i. Africa Prudential Registrars Plc, 220B, Ikorodu Road, Palmgrove, Lagos;
- ii. ARM Investment Center, 86 Adeniran Ogunsanya, Surulere, Lagos;
- iii. ARM Investment Center, 68C Coker Road, Ilupeju, Lagos;
- iv. ARM Investment Center, 139 Murtala Mohammed Way, Onitsha;
- v. Asset & Resource Management Company Limited, 129 Adetokunbo Ademola Crescent Abuja
- vi. Asset & Resource Management Company Limited, 12 Circular Road Presidential Estate, GRA Phase II, Port Harcourt; and
- vii. Mixta Real Estate Plc, 8 Kasumu Ekemode Street, Off Saka Tinubu, Victoria Island, Lagos.

Dated this 9th day of May, 2016

By Order of the Board



ARM Trustees Limited  
COMPANY SECRETARY

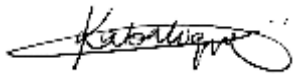
On behalf of the Board and Management of your company, it is my pleasure to welcome all our valued shareholders to this Annual General Meeting.

This has been an important year for the business. In 2015, your Company became a separate operating entity in its own right, with new management, a new name and a reinvigorated team of people. As part of the Mixta Africa Group, we are now better placed to offer affordable homes to those that need them most.

With renewed resolve, we concluded on legacy projects, made headway on ongoing developments and reworked our product pipeline in line with our refocused strategy on the affordable sector. In addition, we reorganised the Company, commenced the optimization of our processes and began putting in place adequate resources and frameworks to deliver on the bold vision we set for ourselves for the coming years.

While there is much more to do, we are of the opinion that the Company is now better equipped to thrive in a challenging environment with immense opportunity. We enter into 2016 in a very strong position, with a clear strategic direction, strong fundamentals, a healthy trajectory and significant headroom for future growth.

We are excited about our prospects, and thank you for your continued support.



**Kola Ashiru-Balogun**  
*Managing Director*

Mixta Real Estate Plc (“Mixta Nigeria”), formerly ARM Properties Plc, is a leading real estate development company in Nigeria. The company has a strong track record and diverse real estate portfolio, with operations spanning the residential, commercial, and retail sectors of the Nigerian real estate industry.

Mixta Nigeria has successfully delivered close to 3,000 real estate assets, comprising homes, plots and retail outlets to end-buyers. Our success is built on the strength of our asset base— Mixta Nigeria has a Net Asset Value of over ₦60 billion, one of the largest in its sector in Nigeria.

Mixta Nigeria executes medium to large scale real estate development projects and also provides real estate advisory services. By carefully and strategically selecting our real estate projects, we are able to contribute to viable community developments and bring about sustainable transformation of the real estate sector.

Mixta Nigeria is a subsidiary of Mixta Africa, an ARM company.



## Vision

*Mixta Nigeria's vision is to be Nigeria's foremost real estate developer*

## Mission

*Creating value for our clients by delivering innovative solutions*

*Nigeria is ready for a global standard real estate company able to deliver on the huge needs of the market. Mixta Nigeria is already poised to face the challenge head on and take advantage of the remarkable opportunities that exist in the real estate market.*

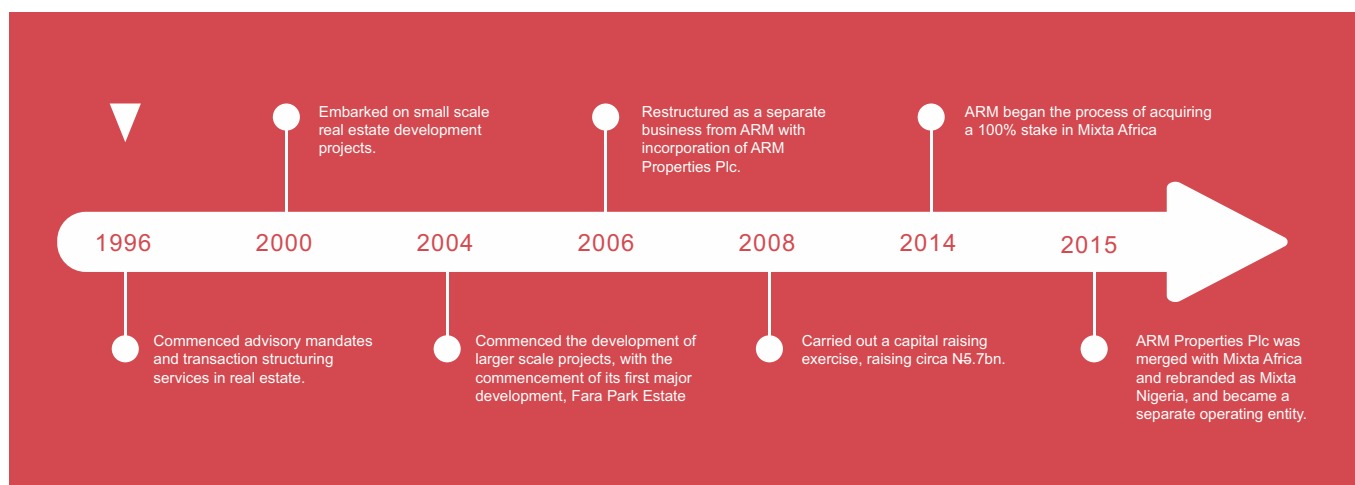
Mixta Real Estate Plc commenced operations in February 2006 as a real estate investment fund promoted by Asset & Resource Management Company Ltd (ARM), an established asset management company headquartered in Lagos, Nigeria, to leverage ARM's advisory experience in real estate and capitalize on emerging opportunities in the fast growing Nigerian real estate market.

In 2007, the Fund was converted to a property company, ARM Properties Plc, as a result of operational and tax limitations encountered due to current legislation governing real estate investment funds in Nigeria. The Company successfully raised N5.675 billion by private placement in August 2008.

In 2015, ARM acquired Mixta Africa, an Africa-focused large scale property development company headquartered in Spain with subsidiary operations in several countries across North and sub-Saharan Africa. The integration of ARM Properties and Mixta Africa gave rise to Mixta Real Estate Plc, with Mixta Nigeria as the brand.

Going forward, Mixta Nigeria aims to leverage on the strong development expertise of its new parent company, as well as its own substantial land bank to scale up its delivery of homes and expand its focus to the affordable segment, thus cementing its position among the leading developers in the Nigerian real estate market.

### Key Milestones



Mixta Africa is a leading real estate company with operations in North and Sub-Saharan Africa, specializing in the development of affordable residential properties.

With headquarters in Barcelona, Spain, Mixta Africa has existing subsidiary operations in 6 countries: Nigeria, Morocco, Tunisia, Senegal, Cote d'Ivoire and Mauritania, as well as past real estate developments in Algeria and Egypt.

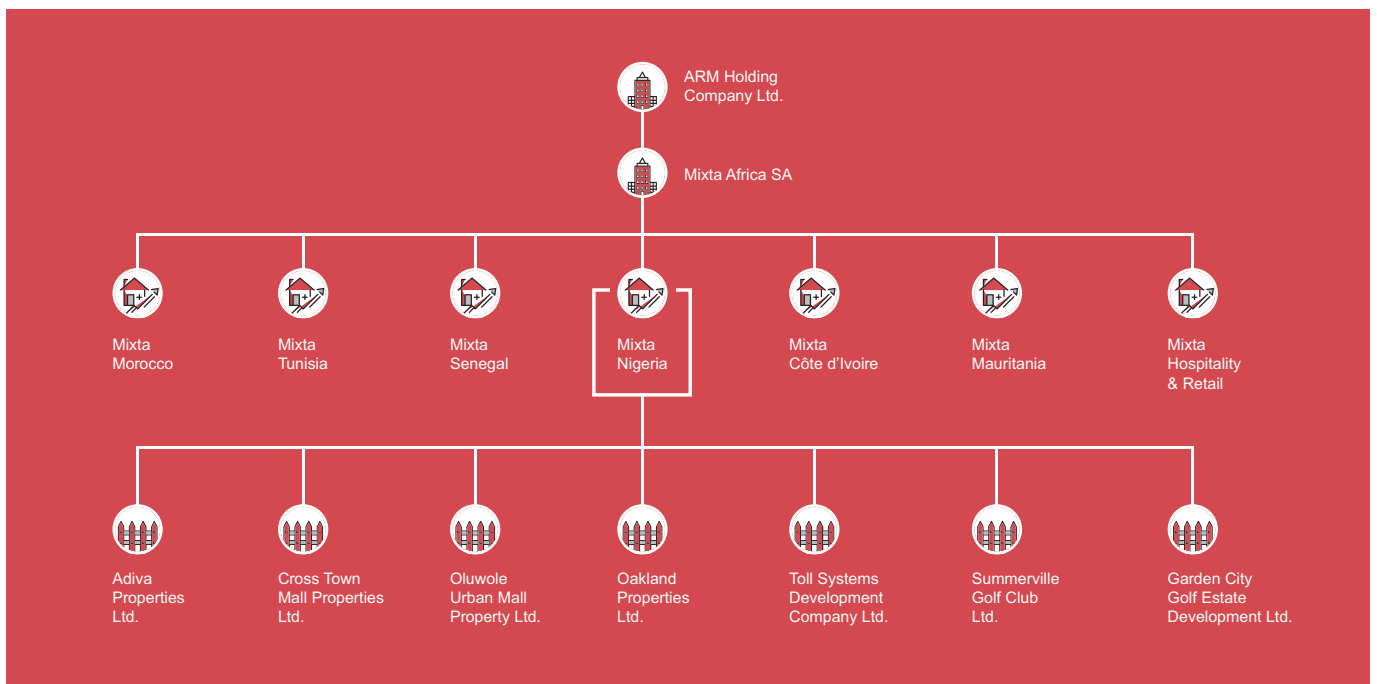
Since its inception in 2005, Mixta Africa has successfully delivered close to 10,000 housing units, plots and retail outlets, and 2 hotels across Africa and currently boasts a land bank of approximately 20 million square metres.

The Company plans to expand into other countries in the medium term, and has a vision to be Africa's foremost real estate developer, creating value for clients through the delivery of innovative solutions.

Geographical Footprint



**Group Structure**



## Lakowe Lakes Golf & Country Estate, Lagos

Lakowe Lakes Golf and Country Estate is an exclusive, secure and serene haven. The Lakowe Lakes development occupies a land area of roughly 308 hectares, and overlooks a 55 hectare man-made lake. The gated community comprises a championship standard 18-hole golf course with a clubhouse and other leisure facilities. The golf course opened in 2012 and currently has over 400 active members.



## The Village at Lakowe

The Village is an exclusive 18 home development which features two distinctly styled homes (the Palm and Baobab) for residents who prefer a more private experience.

## The Enclave at Lakowe

The Enclave is the first neighbourhood to be developed on the Lakowe Lakes Golf & Country Estate.

It features a collection of lofts, flats, terraces and villas in a range of 1 – 4 bedroom units.





## Garden City Golf Estate, Port Harcourt

Garden City Golf Estate is an 18-hole world class championship golf course and residential estate that will offer premium accommodation in the heart of Greater Port Harcourt City. Located five minutes from the Port Harcourt International Airport and within the Igwurutta-Alli/Aluu/Omagwa community of Ikwerre LGA, the golf estate property spans a total area of over 200 hectares, and will present some of the most breathtaking views in Port Harcourt city. Work has commenced and infrastructure for the first set of units is expected to be delivered by the end of 2016.



## Residence de la Paix

Residence de la Paix (RDP) is modelled after the successfully executed RDP development by Mixta Senegal, and is the first affordable housing development in Mixta Nigeria's portfolio. The development comprises 2 and 3 bedroom ready-to-move-in flats, and the first phase will deliver 608 units. The development was introduced in January 2016, and construction is scheduled to commence in March 2016.

## Townsville Extension

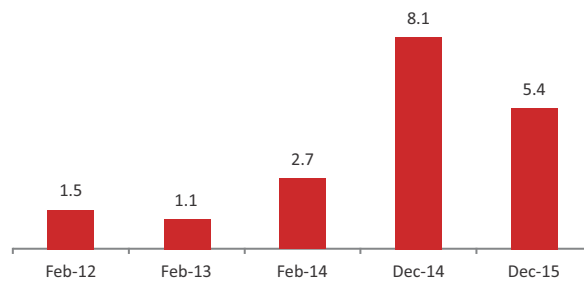
Townsville Extension is an affordable development of residential plots within the Townsville Estate. The development will comprise 311 plots, delivered with infrastructural amenities.



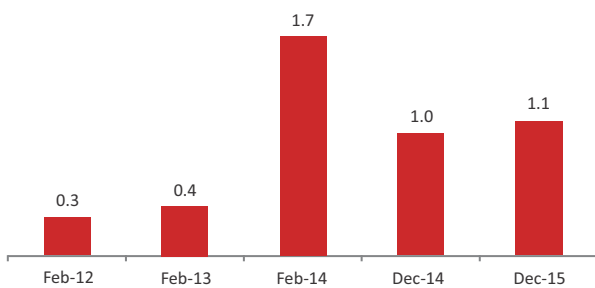
## New Beginnings

|                    | <b>Dec-15</b> | Dec-14 | Feb-14 | Feb-13 | Feb-12 |
|--------------------|---------------|--------|--------|--------|--------|
| Gross Revenue      | <b>5.42</b>   | 8.12   | 2.69   | 1.12   | 1.49   |
| Profit after tax   | <b>1.07</b>   | 0.98   | 1.73   | 0.39   | 0.31   |
| Shareholders' fund | <b>28.13</b>  | 27.39  | 30.00  | 36.82  | 43.00  |
| Dividend per share | <b>23.00</b>  | 20.00  | 17.00  | 12.00  | 13.00  |
| Total assets       | <b>118.0</b>  | 112.6  | 80.4   | 77.5   | 76.6   |

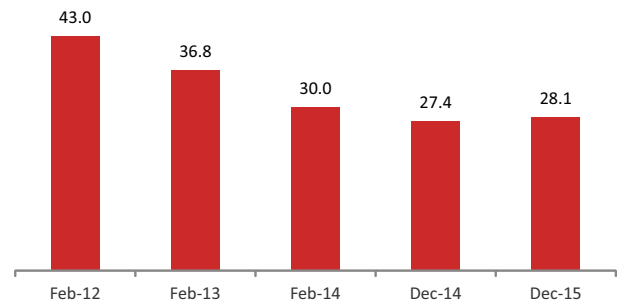
**Gross Revenue (N5.42 billion)**



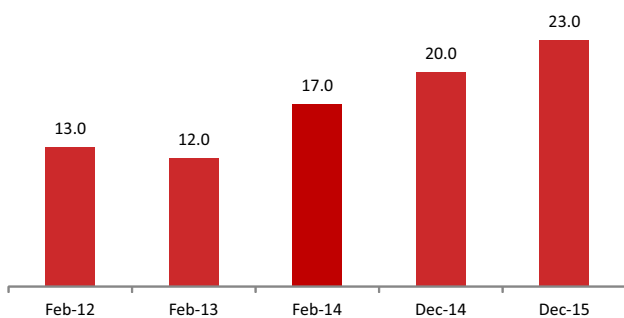
**Profit after tax (N1.07 billion)**



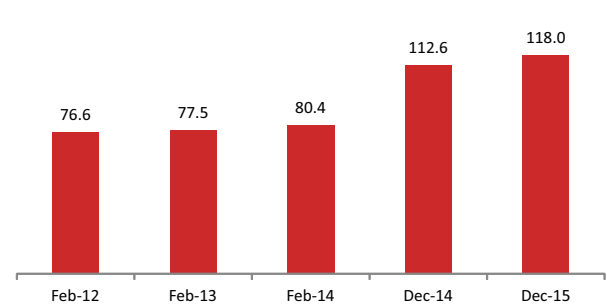
**Shareholders' fund (N28.13 billion)**



**Dividend per share (23 kobo)**



**Total assets (N118.0 billion)**



*In thousands of Naira*

|                                | <b>Dec-15</b>     | Dec-14     | Feb-14     | Feb-13     | Feb-12     |
|--------------------------------|-------------------|------------|------------|------------|------------|
| Revenue                        | <b>5,416,632</b>  | 8,118,196  | 2,694,342  | 1,120,662  | 1,485,838  |
| Profit Before Tax              | <b>1,370,344</b>  | 1,454,364  | 2,100,929  | 591,972    | 1,120,019  |
| Taxation                       | <b>299,725</b>    | 477,138    | 371,438    | 205,705    | 813,696    |
| Profit/Loss After Tax          | <b>1,070,619</b>  | 977,226    | 1,729,491  | 386,267    | 306,323    |
| Transfer to retained earnings  | <b>607,191</b>    | 891,557    | 1,274,308  | 347,731    | 168,178    |
| Shareholders' Fund             | <b>28,126,831</b> | 27,392,923 | 30,004,276 | 36,819,886 | 42,996,085 |
| Basic Earnings Per Share(kobo) | <b>35</b>         | 53         | 76         | 23         | 31         |
| Dividend Per Share(kobo)       | <b>23</b>         | 20         | 17         | 12         | 13         |
| Dividend paid                  | <b>336,711</b>    | 286,205    | 202,027    | 202,027    | 185,190    |
| Units Delivered                | <b>67</b>         | 606        | 0          | 0          | 0          |

My Dear Shareholders,

It is my distinct privilege and honour to welcome you to the 8th Annual General Meeting of our Company and present our financial results and operating performance for the financial year ended 31st December 2015, in the context of the operating environment.

In brief, the challenges at the time of our last meeting persisted into 2015. The economy continued its rapid decline, caused by reduced oil revenues and infrastructure challenges, and made worse by inconsistent policies. The real estate sector was not exempt, as currency fluctuations and lack of credit hampered construction activities for the majority of Nigerian developers. I am pleased to report, however, that your Company was able to report increased profitability even in the face of this depressed economy.

#### Review of the 2015 Operating Environment

Global growth again fell short of expectations in 2015. The economy decelerated further to 2.4 percent, from 2.6 percent in 2014, reflecting a continued growth deceleration in emerging and developing economies amid low commodity prices, weaker capital flows and subdued global trade. Advanced economies, in contrast, experienced modest recovery, driven by stronger domestic demand, improved labour market conditions, lower fuel prices, credit growth and more neutral fiscal policy in the euro area.

In the domestic landscape, both the oil and non-oil sectors decelerated during the year, on account of the respective sharp decline in global oil prices and a pronounced contraction of the manufacturing sector caused by energy challenges. This led to extensive pressure on revenues, and the Central Bank's response was to undertake major fiscal tightening and policy adjustments, including a second devaluation of the currency, sharp reduction in government expenditures, introduction of foreign exchange restrictions and the cutback of the benchmark interest rate in an attempt to stimulate growth.

Despite these measures, the Nigerian economy experienced a slowdown in 2015. GDP growth slowed to

an estimated 2.8 percent from 6.2 percent in 2014, representing the lowest growth rate recorded since 1999. Inflation averaged 9 percent over the year. Furthermore, the CBN's fiscal and monetary policy responses eroded confidence in the system and exacerbated investor uncertainty, leading to a 17.4% decline in the stock market.

#### The Real Estate Industry

The real estate industry was rather subdued in the past year. Reduced capital flows in the economy and heightened political and foreign exchange risks slowed the pace of construction and reduced the level of transactions over the year. The continued fiscal tightening by the Central Bank including the raising of interbank lending rates resulted in upward pressure on lending rates and contraction in lending to both real estate developers and buyers. Notably, while the high-end residential sector and commercial real estate sectors were greatly affected, the affordable and mid-market space remained resilient to economic turbulence and continued to benefit from the demand pressures.

#### Our Performance

The Company's primary focus for 2015 was the completion of projects, as well as the alignment of the business to its new parent company following ARM's acquisition of Mixta Africa which I divulged in my last report. We delivered 67 plots in 2015 and expect to deliver the remaining units in 2016. The Company also closed out on the first phases of its Beechwood, Townsville and Fara Park estates, holding a builders' close out sale at the end of the year in order to sell off the last few homes in the estates.

We leveraged on the business combination to improve our project execution capabilities, and expanded revised our business strategy. Mixta Nigeria will diversify our product offering to focus more on the affordable and middle of the market, to effectively cater to the demand in the market. As such, the Company developed a new product targeted at the affordable segment. This development is the Residence de la Paix (RDP), modelled after the successfully executed project of the



same name developed by Mixta Senegal. RDP is an affordable, well planned, mixed-use estate in Ibeju Lekki, Lagos with its own amenities including roads, power and water supply systems. With multiple payment options, two and three-bedroom flats are currently being sold at a promotional price ranging between ₦9.95 million to ₦15.5 million.

The Mixta Nigeria Group achieved revenues of ₦5.4 billion in the financial year ended 31st December 2015, the bulk of which was from the sales of properties. While on the face of it, this represents a 34% decline from the previous 10-month period, the Group achieved ₦1.1 billion profit after tax which was substantially higher than the ₦977 million. This is in spite of a N105 million impairment provision on our financial assets, and the added operating costs on account of brining staff in-house and the professional costs of the transition. On the whole, these results demonstrate a shift in countenance, as the Company has reduced its focus on earning management fees and interest income in favour of income from the sale of developed properties.

In light of the above results, the Board proposes that a dividend of 23 kobo per share, (amounting to a total dividend of ₦336 million) be paid for the 2015 financial year.

### Company Outlook

We are of the opinion that the positive fundamentals in the real estate sector are unchanged. The much-publicized housing deficit in the country presents immense opportunities for developers that are able to deliver homes at a cost price under ₦15 million to cater to the effective demand in the affordable housing segment. Management is pleased to announce that the changes made to its team structure and project execution capabilities during the year have positioned the Firm to compete effectively in this high-potential sector. In the coming year, shareholders can expect to see more prominent results in terms of delivery volumes and shortened construction cycles, improved financial performance and growth in the underlying value of our business.

On behalf of the Board, thank you for your continued patience and support of our Company, Mixta Real Estate Plc.



**Hon. Justice George Oguntade (Rtd.), (CON,CFR)**  
*Chairman*

A successful Corporate Governance program is largely hinged on the composition of the Board, and how members of the Board work together as a whole in achieving long-term value for all stakeholders. Over the years, Mixta Nigeria has instituted a Board of astute and consummate individuals with strong professional track record. The Company's Board maintains the fundamental purpose of the creation and delivery of long term value for its shareholders and adherence to good Corporate Governance policies continues to contribute to the overall and long term success of the Company.

### BOARD OF DIRECTORS

The Board is a considered blend of experience and knowledge and is well-diversified, with members being distinguished individuals. All members are well abreast of their responsibilities and are conversant with the Company's business and its environment, bringing their valued perspectives and expertise to the Board's deliberations. Besides possessing the requisite academic qualifications and experience in Board affairs, Directors are also able to exercise sound judgment on matters relating to its business. The Board's diversity is considered a significant strategy in achieving the Company's goals as they are responsible for driving the governance structure of the Company.

### BOARD STRUCTURE

The Board is composed of seven (7) Non-Executive Directors including three (3) Independent Directors and two (2) Executive Directors, one of whom is the Managing Director. The Managing Director is responsible for the day to day running of the Company.

### BOARD COMPOSITION

The Board is made up of the following members:

1. **Hon. Justice George Oguntade (Rtd.), (CON,CFR) – Chairman (Independent)**  
 Hon. Justice George Oguntade CFR is the Chairman of Mixta Real Estate Plc. He is a retired Justice of the Supreme Court of Nigeria after an illustrious career on the Bench spanning over 30 years. Justice Oguntade is a law graduate of Holborn College of Law, London and was called to the Nigerian Bar in January 1966.
2. **Mr. Dafe Akpedeye, SAN – Non-Executive Director (Independent)**  
 Dafe Akpedeye is a Senior Advocate of Nigeria and a Partner at Akpedeye and Company, a Law Firm he founded in 1987. He also lectures at the Delta State University. He is a member of the International Bar Association and sits on the National Executive Committee of Nigerian Bar Association. He is a graduate of the University of Lagos and holds a Master of Law (LLM) degree from Harvard University.
3. **Architect Eddy Eguavoen – Non-Executive Director (Independent)**  
 Eddy Eguavoen is the founding Principal Partner at Voen Associates, a multi-disciplinary real estate design firm. He is a Fellow of the Nigerian Institute of Architects with a career covering over 35 years in the industry and public service. He has a professional degree in Architecture from Ahmadu Bello University.
4. **Mr. Deji Alli, OFR – Non-Executive Director**  
 Deji Alli is the Chairman and CEO of Mixta Africa SA. Prior to this, he served as the founding CEO of Asset & Resource Management Company Limited (ARM), a role which he stepped down from in July 2015. Deji's career also spans Prudential Portfolio Managers Limited, UK and the African Development Bank. He holds a B.Sc degree in Accounting and a post-graduate degree in Finance from the University of Lagos.
5. **Mr. Daniel Font (Appointed October 28, 2015) – Non-Executive Director**  
 Daniel Font is the Chief Operating Officer and Deputy CEO of Mixta Africa SA. Prior to joining the Firm in 2008, Daniel held several key positions in Group Diagonal and Bouygues Corp. He holds a Bachelor's Degree in Civil

Engineering from the Polytechnic School, an MBA from ESADE Business School and General Management Program from IESE Business School.

**6. Mr. Wale Odutola – Non-Executive Director**

Wale Odutola is the Managing Director of ARM Pension Managers (PFA) Limited. Prior to this, he served as the Managing Director of ARM Securities, ARM Properties Plc. and ARM Hospitality and Retail Fund, and the Head of ARM's Research and Investment Management functions department at various times. Wale holds a B.Sc. in Accounting from the University of Lagos, and is an alumnus of the Harvard Business School.

**7. Mrs. Chioma Okigbo – Non-Executive Director**

Chioma Okigbo is the Managing Director of ARM Financial Advisers Limited. Prior to this, she served as the Managing Director of ARM's Asset Management business. She has also worked at Guaranty Trust Bank and Crest Mortgage Finance and Investments Ltd. Chioma holds a B.Sc. in Economics from the University of Nigeria, Nsukka, and is a pioneer alumnus of INSEAD's Transition to General Management Program.

**8. Mr. Kola Ashiru-Balogun – Managing Director**

Kola Ashiru-Balogun is the Managing Director of Mixta Real Estate Plc. Kola has also worked in various capacities in Harbor Point Limited, Schonbraun McCann Group, Stonehenge Real Estate Group, The Church Pension Group and Goldman Sachs. Kola holds a B.Sc in Business Administration from the Bernard Baruch College, Zicklin School of Business and MSc Real Estate with Finance Concentration from the New York University.

**9. Mr. Bode Olaibi – Executive Director**

Bode Olaibi is an Executive Director at Mixta Real Estate Plc. He was previously Group Head of ARM's Programme Management Office, with responsibility for the turnaround and delivery of challenged assets within the Group's real estate portfolio. Prior to this, he held various senior positions in the United Kingdom with Cap Gemini, British Telecom and North Atlantic Treaty Organisation (NATO), among others. Bode holds a Bachelor's degree in Economics from the University of Greenwich and is an Oracle ERP specialist.

**THE ROLE OF THE BOARD**

The Board leads and provides direction for the Management by setting strategy and overseeing its implementation. It is also responsible for ensuring an effective system of internal control is maintained and that the Management maintains an effective risk management and oversight process across the Company, so growth is delivered in a controlled and sustainable way. The Board seeks to ensure that, while the ultimate focus is long-term growth, the Management also delivers on short-term objectives, striking the right balance between the two objectives.

**RESPONSIBILITIES OF THE BOARD**

The Board is responsible for:

- Setting the strategic direction of the Company and approving strategic plan and annual operating budget;
- Approving major capital projects and changes to the nature of business operations;
- Approving major investments and divestments of the Company;
- Approval of company's financial statements and changes to Company's accounting policies;
- Appointments to the Board or the Executive Management team;

The Board meets quarterly as a minimum and holds an Annual General Meeting (AGM) with the shareholders of the Company.

### Attendance at Board Meetings

The Board met four times in 2015. The record of attendance is provided below:

|   | Names  | Designation            | January<br>29, 2015 | April<br>29, 2015 | July<br>28, 2015 | October<br>28, 2015 |     |
|---|--|------------------------|---------------------|-------------------|------------------|---------------------|-----|
| 1 | Hon. Justice George Oguntade (Rtd.), (CON,CFR) | Chairman               | ✓                   | ✓                 | ✓                | ✓                   | 4/4 |
| 2 | Mr. Dafe Akpedeye SAN                          | Non-Executive Director | ✓                   | X                 | ✓                | ✓                   | 3/4 |
| 3 | Arc. Eddy Eguavoen                             | Non-Executive Director | ✓                   | ✓                 | X                | ✓                   | 3/4 |
| 4 | Mr. Deji Alli                                  | Executive Director     | ✓                   | ✓                 | ✓                | ✓                   | 4/4 |
| 5 | Mr. Daniel Font (Appointed October 28, 2015)   | Non-Executive Director | X                   | X                 | X                | ✓                   | 1/4 |
| 6 | Mrs. Chioma Okigbo                             | Non-Executive Director | ✓                   | ✓                 | X                | ✓                   | 3/4 |
| 7 | Mr. Wale Odutola                               | Non-Executive Director | ✓                   | X                 | ✓                | ✓                   | 3/4 |
| 8 | Mr. Kola Ashiru-Balogun                        | Managing Director      | ✓                   | ✓                 | ✓                | ✓                   | 4/4 |
| 9 | Mr. Bode Olaibi                                | Executive Director     | ✓                   | ✓                 | ✓                | ✓                   | 4/4 |

### Board and Board Committees

The Board carries out its oversight functions using its Board Committees. This makes for efficiency and allows for a deeper attention to specific matters for the Board. The Committees are set up in line with statutory and regulatory requirements, and are consistent with global best practice. The Committees' roles and responsibilities are set out in their Charters, which are reviewed periodically to ensure they remain relevant. In addition, the Committees' Charters set out the scope of authority, composition and procedures for reporting to the Board.

The two (2) standing Committees are as follows:

#### BOARD AUDIT AND RISK COMMITTEE (BARC)

This Committee provides oversight functions with regard to both the Company's financial statements and its internal control and risk management functions. The prime functions of the Committee are:

- To review the company's accounting policies, the contents of the financial reports, disclosure controls and procedures, management's approach to internal controls;
- To review the adequacy and scope of the external and internal audit functions;
- To ensure compliance with regulatory and financial reporting requirements; and
- To provide assurance to the Board that Executive Management's control assurance processes are implemented and are complete and effective.

Attendance at the Board Audit & Risk Committee meetings for the year is shown in the table below:

|   | Names              | Designation/<br>Membership | April<br>24, 2015 | July<br>7, 2015 | October<br>6, 2015 | January<br>20, 2016 |     |
|---|--------------------|----------------------------|-------------------|-----------------|--------------------|---------------------|-----|
| 1 | Mr. Esan Ogunleye  | Chairman                   | ✓                 | ✓               | ✓                  | ✓                   | 4/4 |
| 2 | Mrs. Chioma Okigbo | Member                     | ✓                 | ✓               | ✓                  | ✓                   | 4/4 |
| 3 | Mr. Deji Alli      | Member                     | ✓                 | X               | ✓                  | ✓                   | 3/4 |
| 4 | Mr. Ralph Osayameh | Member                     | ✓                 | ✓               | ✓                  | ✓                   | 4/4 |

*Note: A committee meeting was held subsequent to the end of the financial year to discuss matters relating to the final quarter of the financial year.*

**INVESTMENT COMMITTEE**

The Investment Committee was established to assist in fulfilling Management's responsibilities relating to the Company's investment activities. The Committee has oversight responsibility for the design, approval, and evaluation of the finance and investment strategies, policies and programs of the Company. It approves all significant investments and ensures a balance between risks and returns.

The functions of the Committee include:

- » Carry out extensive due diligence on significant investment decisions and recommend to the Board
- » Consult with Management when considering important transactions, such as acquiring other businesses, obtaining loans or issuing securities
- » Review and approve:
  - Investment strategies, policies and guidelines
  - Investment portfolio performance
  - Performance of investment manager(s)
  - Company's need for capital and how it is to be allocated
- » Assess the financial viability and execution mode for projects and transactions contemplated by core business units of the Company.

Composition of the Committee is shown in the table below:

|   | Names                   | Designation/Membership |
|---|-------------------------|------------------------|
| 1 | Dr. Segun Akin-Olugbade | Chairman               |
| 2 | Mr. Steve Mayaki        | Member                 |
| 3 | Mr. Deji Alli           | Member                 |
| 4 | Mrs. Tayo Kola- Daisi   | Member                 |
| 5 | Mr. Wale Odutola        | Member                 |

**SHAREHOLDER RIGHTS**

Each share registered entitles the holder to one vote at General Meetings. The General Meeting passes resolutions and elections with the absolute majority of the votes represented at the meeting. Shareholders also have the right to receive dividends and appoint proxies and hold such rights as granted by Nigerian Law. The Managing Director engages with Shareholders as required.

The directors have the pleasure of presenting their report on the affairs of Mixta Real Estate Plc formerly "ARM Properties Plc" ("Mixta Real Estate" or "the Company") and its subsidiary companies (together "the Group") together with the financial statements and auditor's report for the year ended 31 December 2015.

### Principal activity

The Group provides property development and investment services. The Group undertakes real estate development projects with the aim of outright sale or lease of the properties to meet the needs of individuals and corporate bodies. The Company makes equity and debt investments in property development entities as part of its investment strategy.

There have been no material changes to the nature of the group's business from prior periods.

### Legal form and business review

ARM Properties was initially incorporated as ARM Real Estate Investment Plc. on 6 February, 2006. Its name was changed to ARM Properties Plc on 21 December 2007.

The name ARM Properties Plc was then changed to Mixta Real Estate Plc on 29 September 2015.

The Company currently has six (6) subsidiaries; Crosstown Mall Properties Limited (99.9%), Adiva Properties Limited (99.9%), Oluwole Urban Mall Property Limited (70%), Oakland Properties Limited (99.9%), Toll System Development Company Limited - TSD (88%) and Summerville Golf Club Limited (67.9%).

The Company also has joint control and owns 51% of the interest in a joint arrangement. Garden City is a Limited Liability Company whose primary business activity is the development of golf courses and ancillary amenities.

### Operating results

The following is a summary of the Group and the Company's operating results for the year:

| <i>In thousands of naira</i>                | Group<br>31 Dec 2015 | Group<br>10 months<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>10 months<br>31 Dec 2014 |
|---|----------------------|-----------------------------------|------------------------|-------------------------------------|
| Profit before income tax                    | 1,370,344            | 1,454,364                         | 326,340                | 328,021                             |
| Income tax expense                          | (299,725)            | (477,138)                         | (104,451)              | (149,389)                           |
| Profit for the period                       | 1,070,619            | 977,226                           | 221,889                | 178,632                             |
| Non-controlling interest                    | 463,428              | (85,669)                          | -                      | -                                   |
| Profit attributable to shareholders         | 607,191              | 891,557                           | 221,889                | 178,632                             |
| Basic and diluted earnings per share (kobo) | 36k                  | 53k                               | 13k                    | 11k                                 |
| Dividend per share - DPS in kobo            | 23k                  | 20k                               | 23k                    | 20k                                 |

### Dividends

The directors have recommended the payment of ₦387 million as dividend representing 23kobo per share on the issued share capital of 1,683,558,000 shares of 50 kobo each for the year ended 31 December 2015 (December 2014: 20 kobo).

Directors and their interests:

The directors who served during the period were:

|   |   |                                      |
|---|---|--------------------------------------|
| Hon. Justice George Oguntade (Rtd.), (CON, CFR) | - | Chairman                             |
| Mr Kola Ashiru-Balogun *                        | - | Managing Director                    |
| Mr Bode Olaibi*                                 | - | Executive Director                   |
| Mr. Wale Odutola                                | - | Non-Executive Director               |
| Mr. Deji Alli                                   | - | Non-Executive Director               |
| Mrs. Chioma Okigbo                              | - | Non-Executive Director               |
| Mr. Dafe Akpedeye (SAN)                         | - | Non-Executive Director (Independent) |
| Arc. Eddy Eguavoen                              | - | Non-Executive Director (Independent) |
| Mr. Daniel Font**                               | - | Non-Executive Director (Independent) |

\* Appointment effective from 01 January 2015

\*\* Appointed on 28 October 2015

The direct interests of Directors in the issued share capital of the Company as recorded in the register of Directors shareholding and for the purposes of section 275 of the Companies and Allied Matters Act are as follows:

| Names  | Direct Holding |               |
|--|----------------|---------------|
|  | December 2015  | December 2014 |
| Hon. Justice George Oguntade (Rtd.), (CON,CFR) | Nil            | Nil           |
| Mr. Wale Odutola                               | 2              | 2             |
| Mr. Kola Ashiru-Balogun                        | 40,000         | 40,000        |
| Mr. Deji Alli                                  | 2              | 2             |
| Mrs. Chioma Okigbo                             | 300,000        | 300,000       |
| Mr. Bode Olaibi                                | Nil            | Nil           |
| Mr. Dafe Akpedeye (SAN)                        | Nil            | Nil           |
| Mr. Daniel Font                                | Nil            | Nil           |
| Arc. Eddy Eguavoen                             | Nil            | Nil           |

The Directors have not notified the Company of any indirect interests they hold in the shares of the Company for the purpose of sections 275 and 276 of the Companies and Allied Matters Act of Nigeria

#### Director's interest in contracts

For the purpose of section 277 of the Companies and Allied Matters Act, none of the existing directors had direct or indirect interests in contracts or proposed contracts with the Company during the period.

#### Substantial interest in shares

According to the register of members as at 31 December 2015, no shareholder held more than 5% of the issued share capital of the Company except the following:



|   | 31 December 2015      |                            | 31 December 2014      |                            |
|---|-----------------------|----------------------------|-----------------------|----------------------------|
|   | Number of shares held | Percentage of Shareholding | Number of shares held | Percentage of Shareholding |
| Shareholders                                |                       |                            |                       |                            |
| Mixta Africa                                | 644,009,407           | 38.25%                     | -                     | 0.00%                      |
| Asset & Resource Management Company Limited | -                     | 0.00%                      | 644,009,407           | 38.25%                     |
| Watford Properties Limited                  | 409,784,975           | 24.34%                     | 409,784,975           | 24.34%                     |
| Vetiva Capital Management Limited           | 239,818,025           | 14.24%                     | 239,818,025           | 14.24%                     |
| ARM Nominees Limited *                      | 108,277,577           | 6.43%                      | 108,277,577           | 6.43%                      |

\* holds in trust shares on behalf of various investors

### Property and equipment

Information relating to changes in property and equipment is given in note 20 to the financial statements.

### Health safety and welfare at work including employment of disabled persons

The Group enforces health and safety rules and practices at the work environment, which are reviewed and tested regularly. The Company retains top-class private hospitals where medical facilities are provided for staff and their immediate families at the Company's expense. Fire prevention and fire-fighting equipment are installed in strategic locations within the Company's premises.

The Group operates a Group Personal Accident Insurance cover for the benefit of its employees. It also operates a contributory pension plan in line with the Pension Reform Act 2014.

Applications from suitably qualified disabled persons are welcomed by the Group. Where an employee becomes disabled, every effort is made to ensure continued employment. At present, the Group has no disabled employee.

### Subsequent event

There were no subsequent events which could have had a material effect on the state of affairs of the Company and Group as at 31 December 2015 or the profit for the year ended on that date, which have not been adequately provided for or disclosed.

### Auditors

The auditors, KPMG Professional Services have indicated their willingness to continue in office as auditors in accordance with Section 357 (2) of the Companies and Allied Matters Act of Nigeria.

BY ORDER OF THE BOARD



ARM Trustees Limited  
Company Secretary  
1, Mekunwen Road,  
Off Oyinkan Abayomi Drive,  
Ikoyi, Lagos.  
8 April 2016



The directors accept responsibility for the preparation of the annual financial statements that give a true and fair view in accordance with International Financial Reporting Standards (IFRS) and in the manner required by the Companies and Allied Matters Act of Nigeria and the Financial Reporting Council of Nigeria Act, 2011.

The directors further accept responsibility for maintaining adequate accounting records as required by the Companies and Allied Matters Act of Nigeria and for such internal control as the directors determine is necessary to enable the preparation of the financial statements that are free from material misstatement whether due to fraud or error.

The directors have made an assessment of the Group and Company's ability to continue as a going concern and have no reason to believe the Company will not remain a going concern in the year ahead.

SIGNED ON BEHALF OF THE BOARD OF DIRECTORS BY:



**Hon. Justice George Oguntade (Rtd.), (CON,CFR)**  
FRC/2013/NBA/00000003886  
Chairman  
8 April 2016

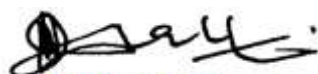


**Wale Odutola**  
FRC/2013/IODN/00000003766  
Director  
8 April 2016

**To the members of Mixta Real Estate Plc**

In accordance with the provisions of Section 359 (6) of the Companies and Allied Matters Act of Nigeria, the members of the Audit Committee of Mixta Real Estate Plc hereby report on the financial statements for the year ended 31 December 2015 as follows:

- We have exercised our statutory functions under Section 359 (6) of the Companies and Allied Matters Act of Nigeria, and acknowledge the co-operation of management and staff in the conduct of these responsibilities.
- We are of the opinion that the accounting and reporting policies of the Company and Group are in accordance with legal requirements and agreed ethical practices and that the scope and planning of both the external and internal audits for the period ended 31 December 2015 were satisfactory and reinforce the Group's internal control systems.
- We have deliberated on the findings of the external auditors, who have confirmed that necessary cooperation was received from management in the course of their statutory audit and we are satisfied with management's responses thereon to the external auditor's recommendations on accounting and internal control.



Mr. Esan Ogunleye  
FRC/2013/CIBN/00000003821  
Chairman, Audit Committee  
4 April 2016

Members of the audit committee are:

- |   |                    |          |
|---|--------------------|----------|
| 1 | Mr. Esan Ogunleye  | Chairman |
| 2 | Mr. Deji Alli      | Director |
| 3 | Mrs. Chioma Okigbo | Director |
| 4 | Mr. Ralph Osayameh | Member   |



**KPMG Professional Services**  
KPMG Tower  
Bishop Aboyade Cole Street  
Victoria Island  
PMB 40014, Falomo  
Lagos

Telephone 234 (1) 271 8955  
234 (1) 271 8599  
Fax 234 (1) 271 0540  
Internet www.kpmg.com/ng

## INDEPENDENT AUDITOR'S REPORT

To the Members of **ARM Properties Plc.**

### Report on the Financial Statements

We have audited the accompanying financial statements of **Mixta Real Estate Plc** (formerly ARM Properties Plc or "the Company") and its subsidiary companies (together 'the Group'), which comprise the consolidated and separate statements of financial position as at 31 December 2015, and the consolidated and separate statements of profit or loss and other comprehensive income, the consolidated and separate statements of changes in equity, and the consolidated and separate statements of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, as set out on pages 28 to 103.

#### *Directors' Responsibility for the Financial Statements*

The directors are responsible for the preparation of financial statements that give a true and fair view in accordance with International Financial Reporting Standards and in the manner required by the Companies and Allied Matters Act of Nigeria and the Financial Reporting Council Act of Nigeria, 2011, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### *Auditor's Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

KPMG Professional Services, a Partnership established under Nigeria law, is a member of KPMG International Cooperative ("KPMG International"), a swiss entity. All rights reserved,  
Registered in Nigeria No BN 986925

|                        |                       |                     |                      |
|------------------------|-----------------------|---------------------|----------------------|
| Abayomi D. Sanni       | Adebisi O. Lamikanra  | Adekunle A. Elebute | Adetola P. Adeyemi   |
| Adewale K. Ajayi       | Ajibola O. Olomola    | Ayodele H. Othihiwa | Ayodele A. Soyinka   |
| Ayo L. Salami          | Chibuzor N. Anyanechi | Goodluck C. Obi     | Ibitomi M. Adepoju   |
| Joseph O. Tegbe        | Kabir O. Okunlola     | Mohammad M. Adama   | Oladapo R. Okubadejo |
| Oladimeji I. Salaudeen | Olanike I. James      | Olumide O. Olayinka | Olusegun A. Sowande  |
| Oluseyi T. Bickersteth | Oluwafemi O. Awotoye  | Oluwatoyin A. Gbagi | Tayo I. Ogungbenro   |
| Victor U. Onyenkpa     |                       |                     |                      |



### *Opinion*

In our opinion, these financial statements give a true and fair view of the financial position of Mixta Real Estate Plc (formerly ARM Properties Plc or “the Company”) and its subsidiaries (together 'the Group') as at 31 December 2015, and of the Group and Company's financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards and in the manner required by the Companies and Allied Matters Act of Nigeria and the Financial Reporting Council of Nigeria Act, 2011.

### **Report on Other Legal and Regulatory Requirements**

#### *Compliance with the requirements of Schedule 6 of the Companies and Allied Matters Act of Nigeria*

In our opinion, proper books of account have been kept by the Company, so far as appears from our examination of those books and the statement of financial position and statement of profit or loss and other comprehensive income are in agreement with the books of accounts.

Signed:

A handwritten signature in blue ink that reads 'Kabir'.

Kabir O. Okunlola

FRC/2012/ICAN/00000000428

For: KPMG Professional Services

Chartered Accountants

15 April 2016

Lagos, Nigeria.



*In thousands of Naira*

|  | Notes | Group<br>12 months<br>31 Dec 2015 | Group<br>10 months<br>31 Dec 2014 | Company<br>12 months<br>31 Dec 2015 | Company<br>10 months<br>31 Dec 2014 |
|--|-------|-----------------------------------|-----------------------------------|-------------------------------------|-------------------------------------|
| Revenue-sales of trading properties  | 10    | 3,683,410                         | 6,503,052                         | -                                   | 257,994                             |
| Cost of sales- trading properties  | 11    | (2,244,396)                       | (5,734,606)                       | -                                   | (232,981)                           |
| <b>Profit on sale of trading properties</b>  |       | <b>1,439,014</b>                  | <b>768,446</b>                    | <b>-</b>                            | <b>25,013</b>                       |
| Fair value gain on investment property   | 12    | 976,420                           | 941,610                           | -                                   | -                                   |
| Interest income  | 13    | 586,448                           | 583,412                           | 935,497                             | 657,357                             |
| Other income   | 14    | 170,354                           | 90,122                            | 528,435                             | 64,455                              |
| <b>Other operating income</b>  |       | <b>1,733,222</b>                  | <b>1,615,144</b>                  | <b>1,463,932</b>                    | <b>721,812</b>                      |
| Net impairment (loss)/reversal on<br>financial assets  | 15    | (105,816)                         | (13,300)                          | 16,073                              | (58,209)                            |
| Personnel expenses   | 16    | (216,476)                         | -                                 | (196,396)                           | -                                   |
| Depreciation   | 20    | (223,241)                         | -                                 | (7,631)                             | -                                   |
| Operating expenses   | 17    | (577,409)                         | (360,224)                         | (448,675)                           | (117,435)                           |
| <b>Total expenses</b>  |       | <b>(1,122,942)</b>                | <b>(373,524)</b>                  | <b>(636,629)</b>                    | <b>(175,644)</b>                    |
| <b>Operating profit before finance costs</b>   |       | <b>2,049,294</b>                  | <b>2,010,066</b>                  | <b>827,303</b>                      | <b>571,181</b>                      |
| Finance costs  | 18    | (649,389)                         | (555,702)                         | (500,963)                           | (243,160)                           |
| Share of loss of equity-accounted investment 23(c)   |       | (29,561)                          | -                                 | -                                   | -                                   |
| <b>Profit before income tax</b>  |       | <b>1,370,344</b>                  | <b>1,454,364</b>                  | <b>326,340</b>                      | <b>328,021</b>                      |
| Income tax expense   | 31(b) | (299,725)                         | (477,138)                         | (104,451)                           | (149,389)                           |
| <b>Profit for the year/period</b>  |       | <b>1,070,619</b>                  | <b>977,226</b>                    | <b>221,889</b>                      | <b>178,632</b>                      |
| Other comprehensive income   |       | -                                 | -                                 | -                                   | -                                   |
| Other comprehensive income net of tax  |       | -                                 | -                                 | -                                   | -                                   |
| <b>Total comprehensive income for the year/period</b>  |       | <b>1,070,619</b>                  | <b>977,226</b>                    | <b>221,889</b>                      | <b>178,632</b>                      |
| <b>Profit attributable to:</b>   |       |                                   |                                   |                                     |                                     |
| Equity holders   |       | 607,191                           | 891,557                           | 221,889                             | 178,632                             |
| Non-controlling interests  |       | 463,428                           | 85,669                            | -                                   | -                                   |
|  |       | <b>1,070,619</b>                  | <b>977,226</b>                    | <b>221,889</b>                      | <b>178,632</b>                      |
| Earnings per share for profit attributable to the equity<br>holders of the Company during the period (expressed<br>in kobo per share): |       |                                   |                                   |                                     |                                     |
| - Earnings per share (in kobo)   | 19    | 36k                               | 53k                               | 13k                                 | 11k                                 |

*The accompanying notes form an integral part of the financial statements.*

# CONSOLIDATED AND SEPARATE STATEMENTS OF FINANCIAL POSITION

## for the year ended 31 December 2015



| <i>In thousands of naira</i>           |       | Group              | Restated<br>Group  | Company           | Company           |
|--|-------|--------------------|--------------------|-------------------|-------------------|
|  | Notes | 31 Dec 2015        | 31 Dec 2014        | 31 Dec 2015       | 31 Dec 2014       |
| <b>Non-current assets</b>              |       |                    |                    |                   |                   |
| Property and equipment                 | 20    | 12,335,978         | 12,405,937         | 98,144            | -                 |
| Investment property                    | 21    | 55,589,800         | 54,613,380         | -                 | -                 |
| Investment in subsidiaries             | 22    | -                  | -                  | 31,608,026        | 31,608,026        |
| Equity-accounted investment            | 23    | 2,476,789          | 2,506,350          | 2,505,100         | 2,505,100         |
| Loans to related entities              | 24    | 165,635            | 558,852            | 7,457             | 3,384,802         |
| <b>Total non-current assets</b>        |       | <b>70,568,202</b>  | <b>70,084,519</b>  | <b>34,218,727</b> | <b>37,497,928</b> |
| <b>Current assets</b>                  |       |                    |                    |                   |                   |
| Loan to related entities               | 24    | 5,039,017          | 4,253,150          | 8,891,337         | 8,475,895         |
| Trading properties                     | 25    | 32,179,040         | 27,678,398         | 4,566,445         | 3,096,787         |
| Debtors and prepayments                | 26    | 9,317,543          | 8,445,811          | 7,627,301         | 4,782,373         |
| Cash and cash equivalents              | 27    | 848,438            | 2,107,529          | 713,296           | 224,701           |
| <b>Total current assets</b>            |       | <b>47,384,038</b>  | <b>42,484,888</b>  | <b>21,798,379</b> | <b>16,579,756</b> |
| <b>Total assets</b>                    |       | <b>117,952,240</b> | <b>112,569,407</b> | <b>56,017,106</b> | <b>54,077,684</b> |
| <b>Non-current liabilities</b>         |       |                    |                    |                   |                   |
| Borrowings                             | 30    | 5,963,421          | 3,455,725          | 152,322           | 107,709           |
| Deferred tax liabilities               | 28    | 5,510,525          | 5,403,120          | 9,763             | -                 |
| Deposit for shares                     | 29    | 31,856,738         | 31,856,738         | 31,606,738        | 31,606,738        |
| <b>Total non-current liabilities</b>   |       | <b>43,330,684</b>  | <b>40,715,583</b>  | <b>31,768,823</b> | <b>31,714,447</b> |
| <b>Current liabilities</b>             |       |                    |                    |                   |                   |
| Borrowings                             | 30    | 14,299,251         | 13,996,751         | 2,784,968         | 3,268,546         |
| Current income tax liability           | 31    | 2,344,456          | 2,202,136          | 640,463           | 595,775           |
| Other liabilities and accruals         | 32    | 19,871,368         | 18,078,526         | 15,243,180        | 12,846,699        |
| Deferred revenue-deposit from customer | 33    | 9,012,103          | 10,183,488         | 126,787           | 84,510            |
| Provisions                             | 34    | 967,547            | -                  | -                 | -                 |
| <b>Total current liabilities</b>       |       | <b>46,494,725</b>  | <b>44,460,901</b>  | <b>18,795,398</b> | <b>16,795,530</b> |
| <b>Total liabilities</b>               |       | <b>89,825,409</b>  | <b>85,176,484</b>  | <b>50,564,221</b> | <b>48,509,977</b> |
| <b>Equity</b>                          |       |                    |                    |                   |                   |
| Share capital                          | 35    | 841,779            | 841,779            | 841,779           | 841,779           |
| Share premium                          | 36    | 5,819,185          | 5,819,185          | 5,819,185         | 5,819,185         |
| Common control acquisition deficit     | 9(c)  | (2,920,407)        | (2,920,407)        | (2,156,000)       | (2,156,000)       |
| Retained earnings                      | 37    | 17,743,510         | 17,473,030         | 947,921           | 1,062,743         |
|  |       | <b>21,484,067</b>  | <b>21,213,587</b>  | <b>5,452,885</b>  | <b>5,567,707</b>  |
| Non-controlling interest               | 38    | 6,642,764          | 6,179,336          | -                 | -                 |
| <b>Total equity</b>                    |       | <b>28,126,831</b>  | <b>27,392,923</b>  | <b>5,452,885</b>  | <b>5,567,707</b>  |
| <b>Total liabilities and equity</b>    |       | <b>117,952,240</b> | <b>112,569,407</b> | <b>56,017,106</b> | <b>54,077,684</b> |

SIGNED ON BEHALF OF THE BOARD OF DIRECTORS BY:

Hon. Justice George Oguntade (Rtd.), (CON,CFR)  
FRC/2013/NBA/00000003886  
Chairman

Wale Odutola  
FRC/2013/IODN00000003766  
Director

Rahman Akinwonmi  
FRC/2013/ICAN/00000002759  
Chief Financial Officer

Approved by the Board of Directors on 8 April 2016

*The accompanying notes form an integral part of the financial statements.*

**GROUP**

For the year ended 31 December 2015 (12 months)

| <i>In thousands of naira</i>                          | Share capital  | Share premium    | Retained earnings | Common control acquisition deficit | Non controlling Interest | Total equity      |
|---|----------------|------------------|-------------------|------------------------------------|--------------------------|-------------------|
| <b>Balance at 1 January 2015</b>                      | <u>841,779</u> | <u>5,819,185</u> | <u>17,473,030</u> | <u>(2,920,407)</u>                 | <u>6,179,336</u>         | <u>27,392,923</u> |
| <b>Total comprehensive income for the year:</b>       |                |                  |                   |                                    |                          |                   |
| Profit for the period                                 | -              | -                | 607,191           | -                                  | 463,428                  | 1,070,619         |
|   | -              | -                | 607,191           | -                                  | 463,428                  | 1,070,619         |
| <b>Transactions with equity holders</b>               |                |                  |                   |                                    |                          |                   |
| Dilution of interest held by non controlling interest | -              | -                | -                 | -                                  | -                        | -                 |
| Gain on acquisition under common control              | -              | -                | -                 | -                                  | -                        | -                 |
| Dividend paid   | -              | -                | (336,711)         | -                                  | -                        | (336,711)         |
|   | -              | -                | (336,711)         | -                                  | -                        | (336,711)         |
| <b>Balance at 31 December 2015</b>                    | <u>841,779</u> | <u>5,819,185</u> | <u>17,743,510</u> | <u>(2,920,407)</u>                 | <u>6,642,764</u>         | <u>28,126,831</u> |

For the period ended 31 December 2014 (10 months) (Restated)

| <i>In thousands of naira</i>                      | Share capital  | Share premium    | Retained earnings | Common control acquisition deficit | Non controlling Interest | Total equity      |
|---|----------------|------------------|-------------------|------------------------------------|--------------------------|-------------------|
| <b>Balance at 1 March 2014</b>                    | 841,779        | 5,819,185        | 16,867,678        | -                                  | 6,475,634                | 30,004,276        |
| <b>Total comprehensive income for the period:</b> |                |                  |                   |                                    |                          |                   |
| Profit for the year                               | -              | -                | 891,557           | -                                  | 85,669                   | 977,226           |
|   | -              | -                | 891,557           | -                                  | 85,669                   | 977,226           |
| <b>Transactions with equity holders</b>           |                |                  |                   |                                    |                          |                   |
| Transfers from business combination (See note 8)  | -              | -                | -                 | (764,407)                          | (360,458)                | (1,124,865)       |
| Decrease in non-controlling interest              | -              | -                | -                 | -                                  | (21,509)                 | (21,509)          |
| Loss on acquisition under common control          | -              | -                | -                 | (2,156,000)                        | -                        | (2,156,000)       |
| Dividend paid                                     | -              | -                | (286,205)         | -                                  | -                        | (286,205)         |
|   | -              | -                | (286,205)         | (2,920,407)                        | (381,967)                | (3,588,579)       |
| <b>Balance at 31 December 2014 (Restated)</b>     | <u>841,779</u> | <u>5,819,185</u> | <u>17,473,030</u> | <u>(2,920,407)</u>                 | <u>6,179,336</u>         | <u>27,392,923</u> |

# CONSOLIDATED AND SEPARATE STATEMENTS OF CHANGES IN EQUITY

For the year ended 31 December 2015



## COMPANY

For the year ended 31 December 2015 (12 months)

| <i>In thousands of naira</i>                    | Share capital | Share premium | Retained earnings | Common control acquisition deficit | Total equity |
|---|---------------|---------------|-------------------|------------------------------------|--------------|
| <b>Balance at 1 January 2015</b>                | 841,779       | 5,819,185     | 1,062,743         | (2,156,000)                        | 5,567,707    |
| <b>Total comprehensive income for the year:</b> |               |               |                   |                                    |              |
| Profit for the period                           | -             | -             | 221,889           | -                                  | 221,889      |
|   | -             | -             | 221,889           | -                                  | 221,889      |
| <b>Transactions with equity holders</b>         |               |               |                   |                                    |              |
| Dividend paid                                   | -             | -             | (336,711)         | -                                  | (336,711)    |
| <b>Balance at 31 December 2015</b>              | 841,779       | 5,819,185     | 947,921           | (2,156,000)                        | 5,452,885    |

For the period ended 31 December 2014 (10 months)

| <i>In thousands of naira</i>                      | Share capital | Share premium | Retained earnings | Common control acquisition deficit | Total equity |
|---|---------------|---------------|-------------------|------------------------------------|--------------|
| <b>Balance at 1 March 2014</b>                    | 841,779       | 5,819,185     | 1,170,316         | -                                  | 7,831,280    |
| <b>Total comprehensive income for the period:</b> |               |               |                   |                                    |              |
| Profit for the year                               | -             | -             | 178,632           | -                                  | 178,632      |
|   | -             | -             | 178,632           | -                                  | 178,632      |
| <b>Transactions with equity holders</b>           |               |               |                   |                                    |              |
| Loss on acquisition under common control          | -             | -             | -                 | (2,156,000)                        | (2,156,000)  |
| Dividend paid                                     | -             | -             | (286,205)         | -                                  | (286,205)    |
|   | -             | -             | (286,205)         | (2,156,000)                        | (2,442,205)  |
| <b>Balance at 31 December 2014</b>                | 841,779       | 5,819,185     | 1,062,743         | (2,156,000)                        | 5,567,707    |



In thousands of naira

|   | Notes    | Group<br>12 months<br>31-Dec-15 | Group<br>10 months<br>31-Dec-14 | Company<br>12 months<br>31-Dec-15 | Company<br>10 months<br>31-Dec-14 |
|---|----------|---------------------------------|---------------------------------|-----------------------------------|-----------------------------------|
| <b>Operating activities:</b>  |          |                                 |                                 |                                   |                                   |
| Profit for the year/period  |          | 1,070,619                       | 977,226                         | 221,889                           | 178,632                           |
| Income tax expense  | 31(b)    | 299,725                         | 477,138                         | 104,451                           | 149,389                           |
| Profit before income tax  |          | 1,370,344                       | 1,454,364                       | 326,340                           | 328,021                           |
| Adjustments to reconcile profit before taxation to net cash flow from operating activities: |          |                                 |                                 |                                   |                                   |
| - Depreciation  | 20       | 223,241                         | -                               | 7,631                             | -                                 |
| - Net impairment loss/(reversal) in financial assets  | 15       | 105,816                         | 13,300                          | (16,073)                          | 58,209                            |
| - Fair value gain on investment property  | 12       | (976,420)                       | (941,610)                       | -                                 | -                                 |
| - Interest income earned  | 13       | (586,448)                       | (583,412)                       | (935,497)                         | (657,357)                         |
| - Interest expense incurred   | 18       | 642,165                         | 552,231                         | 499,333                           | 240,214                           |
| - Provision   | 34       | 967,548                         | -                               | -                                 | -                                 |
| - Exchange loss   | 17       | 36,030                          | 118,195                         | 2,146                             | 3,386                             |
| - Share of loss of equity-accounted investment  | 23(c(i)) | 29,561                          | -                               | -                                 | -                                 |
| Net cash flow from operating activities before changes in operating assets and liabilities  |          | 1,811,837                       | 613,068                         | (116,120)                         | (27,527)                          |
| <b>Changes in:</b>  |          |                                 |                                 |                                   |                                   |
| - Loan to related entities  | 39(a)    | (240,148)                       | (4,425,455)                     | 3,312,754                         | (7,409)                           |
| - Trading properties  | 39(b)    | (3,207,381)                     | 4,683,421                       | (1,230,000)                       | 255,304                           |
| - Debtor and prepayments  | 39(c)    | (696,802)                       | (125,671)                       | (3,485,454)                       | (240,419)                         |
| - Other liabilities and accruals  | 39(d)    | 1,772,121                       | (11,147,232)                    | 2,320,114                         | (684,657)                         |
| - Deferred revenue- customer deposits   | 33       | (1,171,385)                     | 10,183,488                      | 42,278                            | 84,510                            |
|   |          | (1,731,758)                     | (218,381)                       | 843,572                           | (620,198)                         |
| Interest income received  |          | 33,200                          | 35,843                          | 126,535                           | 12,872                            |
| Income tax paid   | 31(a)    | (50,000)                        | (14,096)                        | (50,000)                          | (14,096)                          |
| VAT Paid  |          | (15,309)                        | -                               | (15,309)                          | -                                 |
| Interest Expense paid   | 30(d)    | -                               | -                               | (23,717)                          | -                                 |
| <b>Net cash (used in)/ generated from operating activities</b>                              |          | <b>(1,763,867)</b>              | <b>(196,634)</b>                | <b>881,081</b>                    | <b>(621,422)</b>                  |
| <b>Investing activities:</b>  |          |                                 |                                 |                                   |                                   |
| Acquisition of subsidiary, net of cash acquired   | 8(b)     | -                               | 1,514,253                       | -                                 | -                                 |
| Acquisition of equity accounted investee  |          | -                               | (1,633,265)                     | -                                 | (1,633,265)                       |
| Acquisition of property and equipment   | 20       | (106,074)                       | -                               | (105,775)                         | -                                 |
| <b>Net cash used in investing activities</b>  |          | <b>(106,074)</b>                | <b>(119,012)</b>                | <b>(105,775)</b>                  | <b>(1,633,265)</b>                |
| <b>Financing activities:</b>  |          |                                 |                                 |                                   |                                   |
| Dividend paid   |          | (336,711)                       | (286,205)                       | (336,711)                         | (286,205)                         |
| Proceeds from borrowings  | 30(d)    | 1,665,859                       | 2,645,269                       | 50,000                            | 2,058,565                         |
| Repayment of borrowings   | 30(d)    | (718,298)                       | (935,467)                       | -                                 | (6,700)                           |
| <b>Net cash generated from /(used in) financing activities</b>                              |          | <b>610,850</b>                  | <b>1,423,597</b>                | <b>(286,711)</b>                  | <b>1,765,660</b>                  |
| <b>Net (decrease)/increase in cash and cash equivalents</b>                                 |          | <b>(1,259,091)</b>              | <b>1,107,951</b>                | <b>488,595</b>                    | <b>(489,027)</b>                  |
| Cash and cash equivalent as at beginning of the year/period                                 | 27       | 2,107,529                       | 999,578                         | 224,701                           | 713,727                           |
| <b>Cash and cash equivalent as at year/period end</b>                                       | 27       | <b>848,438</b>                  | <b>2,107,529</b>                | <b>713,296</b>                    | <b>224,701</b>                    |

**1 Reporting entity**

Mixta Real Estate Plc is a Company domiciled in Nigeria. The registered address of the Company's office is 8 Kasumu Ekemode Street, Off Saka Tinubu Street, Victoria Island, Lagos. The consolidated financial statements of the Company as at and for the year ended 31 December 2015 includes the Company and its subsidiaries (together referred to as the "Group" and individually as "Group entities"). The Group offers real estate services to meet clients' needs.

Mixta Real Estate Plc is a subsidiary of Mixta Africa Group which is the parent Company. Mixta Africa Group is primarily involved in residential construction, and the purchase, development and sale of land. The address of Mixta Africa's registered office is Calle Tavern 40, Barcelona Spain.

**2 Statement of compliance**

The financial statements have been prepared in accordance with the International Financial Reporting Standards issued by the International Accounting Standards Board and in the manner required by the Companies and Allied Matters Act of Nigeria, and the Financial Reporting Council of Nigeria Act, 2011.

**3 Basis of preparation**

**(a) Functional and presentation currency**

These consolidated and separate financial statements are presented in Naira, which is the Company's functional currency. Except otherwise indicated, financial information presented in Naira have been rounded to the nearest thousands.

**(b) Basis of measurement**

These consolidated and separate financial statements are prepared on the historical cost basis except for:

- i) investment property which is measured at fair value
- ii) trading properties measured at the lower of cost and net realizable value.
- iii) loans and receivables and other financial liabilities measured at amortized cost using the effective interest rate.

**(c) Use of estimates and judgments**

The preparation of the consolidated and separate financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised, if the revision affects only that period, or in the period of the revision and future periods, if the revision affects both current and future periods. Judgments made by management in the application of IFRSs that have significant effect on the financial statements and estimates with a significant risk of material adjustment are discussed in the note 8 to the account.

**(d) New standards and interpretations not yet adopted**

A number of new standards, amendment to standards and interpretations are effective for annual periods beginning after 1 January 2016 and earlier application is permitted; however, the Group and Company have not applied the following new or amended standards in preparing these consolidated and separate financial statements. The Group and Company do not plan to early adopt these standards. These will be adopted in the period that they become mandatory unless otherwise indicated:

Those which may be relevant to the Group and Company are set out below.

| Standard/Interpretation   | Date issued by IASB | Effective date<br><i>Periods beginning on or after</i> | Summary of the requirements and assessment of impact   |
|---|---------------------|--|--|
| IFRS 11<br><i>Accounting for Acquisitions of Interests in Joint Operations</i>                  | May 2014            | 1 January 2016<br>Early adoption is permitted          | The amendments require business combination accounting to be applied to acquisitions of interests in a joint operation that constitutes a business.<br>Business combination accounting also applies to the acquisition of additional interests in a joint operation while the joint operator retains joint control. The additional interest acquired will be measured at fair value. The previously held interest in the joint operation will not be remeasured. As a consequence of these amendments, the Group will amend its accounting policy with effect from 1 January 2016 for acquisitions of interests in a joint operation. The amendments apply prospectively.  |
| IAS 27<br><i>Equity method in Separate Financial Statements</i>                                 | August 2014         | 1 January 2016<br>Early adoption is permitted          | The amendments allow an entity to apply the equity method in its separate financial statements to account for its investments in associates and joint ventures. The amendments apply retrospectively. The Group will adopt the amendments for the year ending 31 December 2016.  |
| IFRS 10, IFRS 12 and IAS 28<br><i>Investment Entities: Applying the Consolidation Exception</i> | December 2014       | 1 January 2016<br>Early adoption is permitted          | The amendment to IFRS 10 <i>Consolidated Financial Statements</i> clarifies which subsidiaries of an investment entity are consolidated instead of being measured at fair value through profit and loss. The amendment also modifies the condition in the general consolidation exemption that requires an entity's parent or ultimate parent to prepare consolidated financial statements. The amendment clarifies that this condition is also met where the ultimate parent or any intermediary parent of a parent entity measures subsidiaries at fair value through profit or loss in accordance with IFRS 10 and not only where the ultimate parent or intermediate parent consolidates its subsidiaries. The amendment to IFRS 12 <i>Disclosure of Interests in Other Entities</i> requires an entity that prepares financial statements in which all its subsidiaries are measured at fair value through profit or loss in accordance with IFRS 10 to make disclosures required by IFRS 12 relating to investment entities. |

| Standard/Interpretation   | Date issued by IASB | Effective date<br><i>Periods beginning on or after</i> | Summary of the requirements and assessment of impact   |
|---|---------------------|--|--|
|   |                     |  | <p>The amendment to IAS 28 Investments in Associates and Joint Ventures modifies the conditions where an entity need not apply the equity method to its investments in associates or joint ventures to align these to the amended IFRS 10 conditions for not presenting consolidated financial statements.</p> <p>The amendments introduce relief when applying the equity method which permits a non-investment entity investor in an associate or joint venture that is an investment entity to retain the fair value through profit or loss measurement applied by the associate or joint venture to its subsidiaries.</p> <p>The amendments apply retrospectively.</p> |
| Amendments to IAS 16 and IAS 38.<br><i>Clarifications of Acceptable Method of Depreciation and Amortization</i> | May 2014            | 1 January 2016<br>Early adoption is permitted          | <p>The amendments to IAS 16 Property, Plant and Equipment explicitly state that revenue-based methods of depreciation cannot be used for property, plant and equipment.</p> <p>The amendments to IAS 38 Intangible Assets introduce a rebuttable presumption that the use of revenue-based amortisation methods for intangible assets is inappropriate.</p> <p>The presumption can be overcome only when revenue and the consumption of the economic benefits of the intangible asset are 'highly correlated', or when the intangible asset is expressed as a measure of revenue.</p>  |
| IFRS 15<br><i>Revenue from contracts with customers</i>   | May 2014            | 1 January 2018<br>Early adoption is permitted          | <p>This standard replaces IAS 11 <i>Construction Contracts</i>, IAS 18 <i>Revenue</i>, IFRIC 13 <i>Customer Loyalty Programmes</i>, IFRIC 15 <i>Agreements for the Construction of Real Estate</i>, IFRIC 18 <i>Transfer of Assets from Customers</i> and SIC-31 <i>Revenue – Barter of Transactions Involving Advertising Services</i>.</p> <p>The standard contains a single model that applies to contracts with customers and two approaches to recognizing revenue: at a point in time or over time. The model features a contract-based five-step analysis of transactions to determine whether, how much and when revenue is recognized.</p>                        |

| Standard/Interpretation         | Date issued by IASB | Effective date<br><i>Periods beginning on or after</i>  | Summary of the requirements and assessment of impact   |
|---------------------------------|---------------------|---|--|
|                                 |                     |   | This new standard will most likely have a significant impact on the Group, which will include a possible change in the timing of when revenue is recognized and the amount of revenue recognized. The Group is currently in the process of performing a more detailed assessment of the impact of this standard on the Group and will provide more information in the year ending 31 December 2015 financial statements.   |
| IFRS 9<br>Financial Instruments | July 2014           | 1 January 2018<br>Early adoption is permitted   | <p>This standard will have a significant impact on the Group, which will include changes in the measurement bases of the Group's financial assets to amortized cost, fair value through other comprehensive income or fair value through profit or loss. Even though these measurement categories are similar to IAS 39, the criteria for classification into these categories are significantly different.</p> <p>In addition, the IFRS 9 impairment model has been changed from an "incurred loss" model from IAS 39 to an "expected credit loss" model, which is expected to increase the provision for bad debts recognized in the Group.</p> <p>The amendments apply retrospectively. The Group will adopt the amendments for the year ending 31 December 2018.</p> |
| IFRS 16                         | January 2016        | 1 January 2019<br>Early adoption is permitted only for entities that adopt IFRS 15 Revenue from contracts with customers, at or before the date of initial application of IFRS 16 | <p>IFRS 16 replaces IAS 17 Leases, IFRIC 4 <i>Determining whether an Arrangement contains a Lease</i>, SIC-15 <i>Operating Leases- Incentives and</i> SIC-27 <i>Evaluating the Substance of Transactions Involving the Legal form of a Lease</i>.</p> <p>The standard set out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract, i.e the customer ('lessee') and the supplier ('lessor'). IFRS 16 eliminates the classification of leases as operating leases or finance lease as required by IAS 17 and introduces a single lessee accounting model. Applying the model, a lessee is required to recognize:</p>   |

| Standard/Interpretation | Date issued by IASB | Effective date<br><i>Periods beginning on or after</i> | Summary of the requirements and assessment of impact   |
|-------------------------|---------------------|--|--|
|                         |                     |  | <p>a) assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is low value and</p> <p>b) depreciation of lease assets separately from interest on lease liabilities in the profit or loss.</p> <p>For the lessor, IFRS 16 substantially carries forward the lessor accounting requirements of IAS 17. Accordingly, a lessor continues to classify its leases as operating lease or finance leases, and to account for these two types of leases differently.</p> <p>The Group is yet to carry out an assessment to determine the impact that the initial application of IFRS 16 could have on its business; however, the Group will adopt the standard for the year ending 31 December 2019.</p> |

The following new or amended standards are not expected to have a significant impact on the Group's consolidated financial statements.

IFRS 14 *Regulatory Deferral Accounts*  
Amendments to IAS 1 *Disclosure Initiative*  
Amendments to IAS 16 and IAS 41 *Agriculture: Bearer Plants*  
Annual Improvements to IFRSs 2012–2014 Cycle – various standards.

#### 4 Changes in accounting policies

There were no change in the accounting policies of the Group during the year ended 31 December 2015 as the amendments to IAS 19 *Defined Benefit Plans: Employee Contributions*, which became effective for annual periods beginning on or after 1 July 2014 had no impact on the Group's reporting.

#### 5 Significant accounting policies

The Group consistently applied the following accounting policies presented in the financial statements.

##### (a) Basis of consolidation

###### (i) Subsidiaries

The group consolidates the annual financial statements of investees which it controls. The group controls an investee when:

- it has power over the investee;
- has exposure or rights to variable returns from its involvement with the investee; and
- has the ability to use its power to affect the returns from its involvement with the investee.

The annual financial statements of the investee are consolidated from the date on which the group acquires control up to the date that control ceases. Control is assessed on a continuous basis.

The proportion of comprehensive income and changes in equity allocated to the group and non-controlling interests are determined on the basis of the group's present ownership interest in the subsidiary.

Investments in subsidiaries are accounted for at cost less accumulated impairment losses (where applicable) in the separate financial statements. The carrying amounts of these investments are reviewed annually and impaired when necessary.

*(ii) Business combinations*

The Group applies IFRS 3 Business Combinations in accounting for business combinations.

Business combinations are accounted for using the acquisition method as at the acquisition date, which is the date on which control is transferred to the Group.

The consideration transferred in the acquisition is generally measured at fair value, as are the identifiable net assets acquired. Any goodwill that arises is tested annually for impairment. Any gain on bargain purchase is recognized in profit or loss immediately.

The Group measures goodwill at the acquisition date as the total of:

- the fair value of the consideration transferred, which is generally measured at fair value; plus
- the recognized amount of any non-controlling interests in the acquiree; plus if the business combination is achieved in stages, the fair value of the existing equity interest in the acquiree; less
- the net recognized amount (generally fair value) of the identifiable assets acquired and liabilities assumed.

Subsequent to initial recognition, goodwill is measured at cost less accumulated impairment losses.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognized in profit or loss.

Transactions costs related to the acquisition, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

Any contingent consideration payable is measured at fair value at the acquisition date. If the contingent consideration is classified as equity, then it is not re-measured and settlement is accounted for within equity. Otherwise, subsequent changes in the fair value of the contingent consideration are recognized in profit or loss.

In the separate financial statements of the Company, investments in subsidiaries are accounted for at cost.

*(iii) Transactions eliminated on consolidation*

Intra-group transactions, balances and any unrealized incomes and expenses on transactions between companies within the Group (except for foreign currency transactions gains or losses) are eliminated in preparing the consolidated financial statements. Unrealised losses are also eliminated in the same manner as unrealized gains, but only to the extent that there is no evidence of impairment. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

*(iv) Transactions with non-controlling interests*

Transactions with non-controlling interests that do not result in the gain or loss of control, are accounted for as transactions with equity holders of the group. For purchases of additional interests from non-controlling interests, the difference between the purchase consideration and the group's proportionate share of the subsidiary's additional net asset value acquired is accounted for directly in equity.

Gains or losses on the partial disposal (where control is not lost) of the group's interest in a subsidiary to non-controlling interests are also accounted for directly in equity.

*(v) Common control transactions*

Common control transactions, in which the Company is the ultimate parent entity both before and after the transaction, are accounted for at book value.



The assets and liabilities acquired are recognized at the carrying amounts recognized previously in the Group controlling shareholder's consolidated financial statements. The components of equity of the acquired entities are added to the same components within Group equity and any gain/loss arising is recognized directly in a capital reserve account in equity called common control acquisition deficit.

*(vi) Non controlling interests (NCI)*

NCI are measured at their proportionate share of the acquiree's identifiable net assets at the acquisition date. NCI is subsequently measured at the initial recognised amount plus the share of profit and other comprehensive income attributable to the non-controlling shareholders.

*(vii) Loss of control*

When the Group loses control over a subsidiary, it derecognizes the assets and liabilities of the subsidiary and any related NCI and other components of equity. Any resulting gain or loss is recognized in profit or loss. Any interest retained in the former subsidiary is measured at fair value when control is lost. Subsequently, that retained interest is accounted for as an equity-accounted investee or as an available for sale financial asset depending on the level of influence retained.

*(viii) Joint ventures*

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control for strategic financial and operating decisions. The considerations made in determining joint control are similar to those necessary to determine control over subsidiaries.

The Group's investments in joint ventures are accounted for using the equity method. Under the equity method, the investment in a joint venture is initially recognized at cost. The carrying amount of the investment is adjusted to recognize changes in the Group's share of net assets of joint venture since the acquisition date. Goodwill relating to the joint venture is included in the carrying amount of the investment and is neither amortized nor individually tested for impairment.

The income statement reflects the Group's share of the results of operations of the joint ventures. Any change in OCI of those investees is presented as part of the Group's OCI. In addition, when there has been a change recognized directly in the equity of the joint ventures, the Group recognizes its share of any changes, when applicable, in the statement of changes in equity. Unrealised gains and losses resulting from transactions between the Group and the joint ventures are eliminated to the extent of the interest in the joint ventures.

The financial statements of the joint ventures are prepared for the same reporting period as the Group. When necessary, adjustments are made to bring the accounting policies in line with those of the Group.

After application of the equity method, the Group determines whether it is necessary to recognize an impairment loss on its investment in joint ventures. At each reporting date, the Group determines whether there is objective evidence that the investment in the joint ventures is impaired. If there is such evidence, the Group calculates the amount of impairment as the difference between the recoverable amount of the joint ventures and its carrying value, then recognizes the loss in the statement of profit/(loss).

**(b) Foreign currency transactions**

Transactions denominated in foreign currencies are recorded in Naira at the rate of exchange ruling at the date of each transaction. Any gain or loss arising from a change in exchange rates subsequent to the date of the transaction is included in the statement of profit/(loss).



Monetary assets and liabilities denominated in foreign currencies are translated into the functional currency at the exchange rate at the reporting date. Non-monetary assets and liabilities that are measured at fair value in a foreign currency are translated into the functional currency at the exchange rate when the fair value was determined. Non-monetary items that are measured based on historical cost in a foreign currency are translated at the exchange rate at the date of the transaction. Foreign currency differences are generally recognised in profit or loss.

However, foreign currency differences arising from translation of available-for-sale equity investments (except on impairment, in which case foreign currency differences that have been recognised in OCI are reclassified to profit or loss) are recognised in OCI.

**(c) Interest income and expense**

Interest income and expense are recognized in the statement of comprehensive income using the effective interest rate method. The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability. The effective interest rate is established on initial recognition of the financial asset and liability and is not revised subsequently.

The calculation of the effective interest rate includes all fees and points paid or received, transaction costs, and discounts or premiums that are an integral part of the effective interest rate. Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of a financial asset or liability.

**(d) Borrowing costs**

Borrowing costs directly attributable to the acquisition or construction of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the asset. All other borrowing costs are expensed in the period in which they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

Interest is capitalized as from the commencement of the development work until the date of practical completion, i.e., when substantially all of the development work is completed. The capitalization of finance costs is suspended if there are prolonged periods when development activity is interrupted.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization. All other borrowing costs are recognized in profit or loss in the period in which they are incurred.

**(e) Revenue Recognition**

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the group and the revenue can be reliably measured, regardless of when the payments is being made. Revenue is measured at the fair value of the consideration received or receivable taking into account contractually defined terms of payment and excluding taxes or duty. The Group has concluded that it is the principal in all of its revenue arrangement since it is the primary obligor in most of the revenue arrangements, it has pricing latitude and is also exposed to inventory and credit risks.

*Sale of trading properties*

Revenue from the sale of trading properties is recognized by the entity where an insignificant risk of ownership is retained i.e;

- i) when a significant portion of the risks and rewards of ownership have been transferred to the customer
- ii) all managerial responsibilities and control are completely devolved to the customer

- ii) where the costs and income on sale can be measured reliably.
- iv) all significant performance obligations have been met.

Risks and rewards are transferred when the legal title or possession is passed to the customer.

#### *Rental income*

Rental income from property leased out under an operating lease is recognized in the statement of comprehensive income on a straight-line basis over the term of the lease.

#### *Services fees*

Revenue from services rendered (such as project and development management) is recognized in the statement of comprehensive income in proportion to the stage of completion of the transaction at the reporting date. The stage of completion is assessed by reference to surveys of work performed. No revenue is recognized if there are significant uncertainties regarding recovery of the consideration due.

#### *Dividends*

Income is recognised when the Group's right to receive the payment is established, which is generally when shareholders approve the dividend.

#### *Other income*

Other income represents income generated from sources other than rental income, sale of trading properties, services fees and dividend. It includes income realised from legal fees charged by the company on the sale of real estate products to third party customers. Income is recognized when the right to receive the income is established

### **(f) Income tax expense**

Income tax expense comprises current and deferred tax. Income tax expense is recognized in the income statement except to the extent that it relates to items recognized directly in OCI or equity, in which case it is recognized in OCI or equity respectively.

#### *Current tax*

Current tax is the expected tax payable on taxable income for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

The current taxes include: Company Income Tax at 30% of taxable profit; Tertiary education tax at 2% of assessable profit; Capital Gain Tax at 10% of chargeable gains.

The Company is subject to the Companies Income Tax Act (CITA). Total amount of tax payable under CITA is determined based on the higher of two components namely Company income tax (based on taxable income (or loss) for the year; and Minimum tax (determined based on the sum of the highest of 0.25% of revenue of N500,000, 0.5% of gross profit, 0.25% of paid up share capital and 0.5% of net assets and 0.125% of revenue in excess of N500,000). Taxes based on taxable profit for the period are treated as current income tax in line with IAS 12; whereas taxes which is based on gross amounts is outside the scope of IAS 12 and therefore are not treated as current income tax.

Where the minimum tax is higher than the Company Income Tax (CIT), a hybrid tax situation exists. In this situation, the CIT is recognized in the income tax expense line in the profit or loss and the excess amount is presented above income tax line as minimum tax.

Additional income taxes that arise from the distribution of dividends are recognized at the same time as the liability to pay the related dividend is recognized.

#### Deferred tax

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognized for the following temporary differences: the initial recognition of goodwill, the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit, and differences relating to investments in subsidiaries to the extent that they probably will not reverse in the foreseeable future. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on laws that have been enacted or substantively enacted by the reporting date.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset deferred tax assets against deferred tax liabilities and when the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

For the purposes of measuring deferred tax liabilities and deferred tax assets for investment property held for sale that are measured using the fair value model, the carrying amount of such properties are presumed to be recovered entirely through the sale unless the presumption is rebutted. The presumption is rebutted when the investment property held for sale is depreciable and is held within a business model whose objective is to consume substantially all of the economic benefits embodied in the investment property over time, rather than through sale.

Management has reviewed the Group's investment property held for sale portfolio and concluded that none of the Group's investment property held for sale are held under a business model whose objective is to consume substantially all of the economic benefits embodied in the investment property over time, rather than through sale. Management has also determined that the 'sale' presumption set out in the amendments to IAS 12 is not rebutted. The Group has elected to recognize deferred tax on changes in fair value of the investment property held for sale as the Group is subject to capital gains taxes on disposal of its investment property.

#### (g) Financial assets and liabilities

##### *Classification*

The Group classifies cash and cash equivalents, debtors and receivables and loans to related parties as loans and receivables financial assets. Deposit for shares, borrowings and other liabilities are classified as other financial liabilities.

##### *Recognition*

The Group initially recognizes financial assets and liabilities on the trade date at which the Group becomes a party to the contractual provisions of the instrument except for loans and advances and long term borrowing which are recognized on the date that they are originated.

##### *De-recognition*

The Group derecognizes a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred, or has assumed an obligation to pay those cash flows to one or more recipients, subject to certain criteria. Any interest in transferred financial assets that is created or retained by the Group is recognized as a separate asset or liability.

The Group derecognizes a financial liability when its contractual obligations are discharged or cancelled or expire. The Group enters into transactions whereby it transfers assets recognized on its balance sheet, but retains either all risks and rewards of the transferred assets or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognized from the balance sheet. In transactions where the Group neither retains nor transfers substantially all the risks and rewards of ownership of a financial asset, it derecognizes the asset if control over the asset is lost.

The rights and obligations retained in the transfer are recognized separately as assets and liabilities as appropriate. In transfers where control over the asset is retained, the Group continues to recognize the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

#### *Initial measurement*

A financial asset or financial liability is measured initially at fair value plus, for an item not at fair value through profit or loss, transaction costs that are directly attributable to its acquisition or issue.

#### *Subsequent measurement*

##### *(i) Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those classified by the Group as at fair value through profit or loss or available-for-sale.

Loans and receivables are measured at amortized cost using the effective interest rate method, less any impairment losses. Transaction costs that are integral to the effective rate are capitalized to the value of the loan and amortized through interest income as part of the effective interest rate. All of the Group's advances are included in the loans and receivables category.

Shareholders loan is a debt-like form of financing provided by shareholders. There are usually no stated terms of repayment. This complicates the measurement of the loan if it is not clear when repayment will take place, what the value of such repayment will be and what the term of the loan is. In such cases, they are considered repayable on demand, classified as current and measured at its face value because it expects to realise the asset in its normal operating cycle.

##### *(ii) Financial liabilities*

The Group classifies its financial liabilities as measured at amortized cost.

Borrowings are recognized initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortized cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognized as finance cost over the period of the borrowings using the effective interest method.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the date of the statement of financial position.

Deposit for shares are monies paid in by subscribers for subscription to the equity shares of the Group. Deposit for shares are recognised as financial liabilities as the Group has an obligation to deliver equity or the cash amounts deposited by the counterparties.

Deposit for shares can only be classified as capital if it is certain that the depositors have relinquished their rights to withdraw their application and the Group has allotted shares to such depositors for an amount equivalent to the value deposited. Also, any regulatory requirements in respect of allotment should have been fulfilled before any deposit for shares can be classified as capital. The Group has classified deposit for shares as non-current

liabilities as the conversion and issuance of shares would not take place within 12 months. Deposit for shares is measured at carrying amount.

*(iii) Amortized cost measurement*

The amortized cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortization using the effective interest rate method of any difference between the initial amount recognized and the maturity amount, minus any reduction for impairment.

*(iv) Fair value measurement*

'Fair value' is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Group has access at that date. The fair value of a liability reflects its non-performance risk.

When available, the Group measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

If there is no quoted price in an active market, then the Group uses valuation techniques that maximize the use of relevant observable inputs and minimize the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

The best evidence of the fair value of a financial instrument on initial recognition is the transaction price, i.e. the fair value of the consideration paid or received. If the Group determines that the fair value at initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value at initial recognition and the transaction price.

Subsequently, that difference is recognized in income statement on an appropriate basis over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

If an asset or a liability measured at fair value has a bid price and an ask price, the Group measures the assets and long positions at a bid price and liabilities and short positions at an ask price.

Portfolios of financial assets and financial liabilities that are exposed to market risk and credit risk are managed by the Group on the basis of the net exposure to either market or credit risk. The net exposure is measured on the basis of a price that would be received to see a net long position (or paid to transfer a net short position) for a particular exposure. Those portfolio-level adjustments are allocated to the individual assets and liabilities on the basis of the relative risk adjustment of each of the individual instruments in the portfolio.

The Group recognizes transfers between levels of fair value hierarchy as of the end of the reporting period during which the change has occurred.

*(v) Identification and measurement of impairment*

*Assets carried at amortized cost*

The Group assesses at each reporting date whether there is objective evidence that a financial asset or group of financial assets is impaired.

A financial asset or a group of financial assets is impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the assets (a 'loss event'), and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

The following factors are considered in assessing objective evidence of impairment:

- whether the customer is more than 90 days past due;
- the Group consents to a restructuring of the obligation, resulting in a diminished financial obligation, demonstrated by a material forgiveness of debt or postponement of scheduled payments; or
- there is an observable data indicating that there is a measurable decrease in the estimated future cash flows of a group of financial assets, although the decrease cannot yet be identified with specific individual financial assets.

The Group assesses whether objective evidence of impairment exists individually for financial assets that are individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the Group concludes that no collective provision is required because all possible risks have been considered in the individual impairment tests.

If there is objective evidence that an impairment loss on a loan and receivable asset has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred), discounted at the asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in profit or loss.

The calculation of the present value of the estimated future cash flows of a collateralized financial asset reflects the cash flows that may result from foreclosure, less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

To the extent that a loan is irrecoverable, it is written off against the related allowance for loan impairment.

Such loans are written off after all the necessary procedures have been completed and the amount of the loss has been determined. Subsequent recoveries of amounts previously written off decrease the amount of the allowance for loan impairment in profit or loss. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized (such as an improvement in the debtor's credit rating), the previously recognized impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognized in profit or loss.

Amounts reported as other assets are tested for impairment on an individual basis at the reporting date. In testing for impairment, the Group assess whether there is objective evidence that a loss event has occurred. If it is established that a loss event has occurred and the loss event has an impact on the recoverable amount of the asset, an impairment charge is taken against the asset's carrying amount.

#### (h) Offsetting financial instruments

Financial assets and liabilities are set off and the net amount presented in the statement of financial position when, and only when, the Group has a legal right to set off the amounts and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted by accounting standards, or for gains and losses arising from a group of similar transactions.



**(i) Cash and cash equivalents**

Cash and cash equivalents include notes and coins in hand, unrestricted balances held with Deposit Money Banks and highly liquid financial assets with original maturities of less than three months, which are subject to insignificant risk of changes in their fair value, and are used by the Group in the management of its short-term commitments.

Cash and cash equivalents are carried at amortized cost in the statement of financial position.

**(j) Property and equipment**

*i Recognition and measurement*

Items of property and equipment are carried at cost less accumulated depreciation and impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset. When parts of an item of property or equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.

*ii Subsequent costs*

The cost of replacing part of an item of property or equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. The costs of the day-to-day servicing of property and equipment are recognized in profit or loss as incurred.

*iii Depreciation*

Depreciation is recognized in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property and equipment. Leased assets are depreciated over the shorter of the lease term and their useful lives. Depreciation begins when an asset is available for use and ceases at the earlier of the date that the asset is derecognized or classified as held for sale in accordance with IFRS 5 Non-current Assets Held for Sale and Discontinued Operations.

The estimated useful lives for the current and comparative period are as follows:

|                               |                               |
|-------------------------------|-------------------------------|
| Leasehold land                | Over the unexpired lease term |
| Building                      | 50 years                      |
| Golf course improvements      | 50 years                      |
| Motor vehicles                | 4 years                       |
| Plant & Machinery             | 5 years                       |
| Furniture & fittings          | 5 years                       |
| Computer and office equipment | 5 years                       |
| Leasehold Improvements        | 5 years                       |

Depreciation methods, useful lives and residual values are reassessed at each reporting date.

*iv Property and equipment held for sale*

Non-current property and equipment the Group has decided to sell that meet the classification requirements in IFRS 5 are classified as non-current assets held for sale and recorded in other assets. Upon classification as held for sale, they are no longer depreciated and are carried at the lower of book value or fair value less costs to sell.

*v De-recognition*

An item of property and equipment is derecognized on disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on de-recognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year the asset is derecognized.

vi *Other requirements*

Construction cost and improvements in respect of offices is carried as capital work-in-progress. On completion of construction or improvements, the related amounts are transferred to the appropriate category of property and equipment. Payments in advance for items of property and equipment are included as prepayments in "other assets" and upon delivery are classified as additions in the appropriate category of property and equipment.

(k) **Investment property**

Property that is held for long-term rental yields or for capital appreciation or both, and that is not occupied by the companies in the consolidated Group, is classified as investment property. Investment property also includes property that is being constructed or developed for future use as investment property.

Investment property is measured initially at its cost, including related transaction costs and where applicable borrowing costs (see Note 5 (d)). After initial recognition, investment property is carried at fair value. Investment property under construction is measured at fair value if the fair value is considered to be reliably determinable.

Investment property under construction for which the fair value cannot be determined reliably, but for which the Company expects that the fair value of the property will be reliably determinable when construction is completed, are measured at cost less impairment until the fair value becomes reliably determinable or construction is completed - whichever is earlier. Fair value is based on active market prices, adjusted, if necessary, for differences in the nature, location or condition of the specific asset. If this information is not available, the Group uses alternative valuation methods, such as recent prices on less active markets or discounted cash flow projections.

Valuations are performed as of the reporting date by professional valuers who hold recognized and relevant professional qualifications and have recent experience in the location and category of the investment property being valued. These valuations form the basis for the carrying amounts in the consolidated financial statements.

Investment property that is being redeveloped for continuing use as investment property or for which the market has become less active continues to be measured at fair value. The fair value of investment property reflects, among other things, rental income from current leases and other assumptions market participants would make when pricing the property under current market conditions.

Subsequent expenditure is capitalized to the asset's carrying amount only when it is probable that future economic benefits associated with the expenditure will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance costs are expensed when incurred. When part of an investment property is replaced, the carrying amount of the replaced part is derecognized. Changes in fair values are recognized in profit or loss. Investment property are derecognized when they have been disposed.

Where an investment property undergoes a change in use, evidenced by commencement of development with a view to sale, the property is transferred to inventories. A property's deemed cost for subsequent accounting as inventories is its fair value at the date of change in use.

(l) **Impairment of non-financial assets**

The carrying amounts of the Group's non-financial assets other than goodwill and deferred tax assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated. The recoverable amount of goodwill is estimated annually.

An impairment loss is recognized if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognized in profit or loss.



Impairment losses recognized in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amount of the other assets in the unit (group of units) on a pro rata basis.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized. Reversals of impairment losses are recognized in profit or loss.

**(m) Leases**

*Group is the lessee*

**(i) Operating lease**

Leases in which a significant portion of the risks and rewards of ownership are retained by another party, the lessor, are classified as operating leases. Payments, including prepayments, made under operating leases (net of any incentives received from the lessor) are recognised in profit or loss on a straight-line basis over the period of the lease. When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognised as an expense in the period in which termination takes place.

**(n) Provisions**

A provision is recognized if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

A provision for restructuring is recognized when the Group has approved a detailed and formal restructuring plan, and the restructuring either has commenced or has been announced publicly. Future operating costs are not provided for. A provision for onerous contracts is recognized when the expected benefits to be derived by the Group from a contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision is measured at the present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract. Before a provision is established, the Group recognizes any impairment loss on the assets associated with that contract.

**(o) Share capital and reserves**

**(i) Share issue costs**

Incremental costs directly attributable to the issue of an equity instrument are deducted from the initial measurement of the equity instruments. All other share issue costs are expensed.

**(ii) Dividend on ordinary shares**

Dividends on the ordinary shares are recognized in equity in the period in which they are paid or, if earlier, approved by the shareholders.

*(iii) Share premium*

The excess of the issue price proceeds over the nominal par value from the issue of shares are reported in share premium reserve.

*(iv) Retained earnings*

Retained earnings comprise the undistributed profits from previous periods which have not been reclassified to any specified reserves.

*(v) Common control acquisition deficit*

This represents the difference between the consideration paid and the capital of the company acquired under common control acquisitions whereby the Company and the investee entity remain under control of the ultimate parent entity both before and after the transaction.

*(vi) Treasury shares*

Where the Company or any member of the Group purchases the Company's shares, the consideration paid is deducted from the shareholders' equity as treasury shares until they are cancelled. Where such shares are subsequently sold or reissued, any consideration received is included in shareholders' equity.

*(vii) Earnings per share*

The Group presents basic earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares.

**(p) Trading properties**

Property acquired or being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation, is held as trading property.

Where there is a change in use of investment property evidenced by the commencement of development with a view to sale, a reclassification is made to trading properties at their deemed cost which is the fair value at the date of reclassification. This would normally comprise expenditure incurred in acquiring the properties, production or conversion costs and other costs incurred in bringing them to their existing location and condition.

Trading properties acquired or being constructed for sale are initially recognised at cost. Trading properties are subsequently measured at the lower of cost and net realizable value. Net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

The cost of trading property recognized in profit or loss on disposal is determined with reference to the carrying amount of such property at the date of disposal.

**(q) Employee benefits**

*(i) Short-term benefits*

Short-term benefits consist of salaries, accumulated leave allowances, profit share, bonuses and any non-monetary benefits.

Short-term employee benefits are measured on an undiscounted basis and are expensed as the related services are provided.

A liability is recognized for the amount expected to be paid under short-term cash benefits such as accumulated leave and leave allowances if the Group has a present legal or constructive obligation to pay this amount as a result of past services provided by the employee and the obligation can be measured reliably.

*(ii) Post-employment benefits*

The Group has a defined contribution plan. A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity. The Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to the employee service in the current and prior periods. For defined contribution plans, the Group makes contributions on behalf of its employees to a mandatory scheme under the provisions of the Pension Reform Act. The Group has no further obligations once the contributions have been paid.

The contributions are recognized as employee benefit expenses when they are due. Prepaid contributions are recognized as an asset to the extent that a cash refund or deduction in the future payment is available. For entities operating in Nigeria, the contribution by employees and the employing entities are 8% and 10% respectively of the employee's basic salary, housing, and transport allowances. Entities operating outside Nigeria contribute in line with the relevant pension laws in their jurisdictions.

*(iii) Termination benefits*

The Group recognizes termination benefits as an expense when the Group is demonstrably committed, without realistic possibility of withdrawal, to a formal dedicated plan to either terminate employment before the normal retirement date, or to provide termination benefits as a result of an offer made to encourage voluntary redundancy. The Group settles termination benefits within twelve months and are accounted for as short-term benefits.

**(r) Operating expense**

Expenses are decreases in economic benefits during the accounting period in the form of outflows, depletion of assets or incurrence of liabilities that result in decrease in equity, other than those relating to distributions to equity participants.

Expenses are recognized on an accrual bases regardless of the time of spending cash. Expenses are recognized in the income statement when a decrease in future economic benefit related to a decrease in an assets or an increase of a liability has arisen that can be measured reliably.

Expenses are measured at historical cost except for fair value changes which represents the movement in fair value of investment property. Assets are recorded at the amount of cash or cash equivalents paid or their fair value of consideration given. Liabilities are recorded at the amount of proceeds received in exchange for the obligation. Only the portion of cost of a previous period that is related to the income earned during the reporting period is recognized as an expense. Expenses that are not related to the income earned during the reporting period, but expected to generate future economic benefits, are recorded in the financial statement as assets. The portion of assets which is intended for earning income in the future periods shall be recognized as an expense when the associated income is earned.

**(s) Related party transactions**

Parties are considered to be related if one party has the ability to control the other party or exercise influence over the other party in making financial and operational decisions, or one other party controls both. The definition includes subsidiaries, associates, joint ventures as well as key management personnel.

Transactions between the Group and its subsidiaries meet the definition of related party transactions. These transactions are eliminated on consolidation and not disclosed in the consolidated financial statements.

In general, transactions with related parties are accounted for in accordance with the standards applicable to such transactions.

(t) **Segment reporting**

An operating segment is a component of the Group that engages in business activities from which it can earn revenues and incur expenses, including revenue and expenses that relate to transactions with any of the Group's other components, whose operating results are reviewed regularly by Executive Management to make decisions about resources allocated to each segment and assess its performance, and for which discrete financial information is available. The chief operating decision-maker is the person or group that allocates resources to and assesses the performance of the operating segment of an entity. The Group has determined the Executive Management Committee as its chief operating decision maker. All operations and activities, performance monitoring, evaluation and decision making are executed on a single segment basis with no distinguishable unit that meets the requirements for disclosure as a reportable segment in line with IFRS 8.

6 **Financial risk management**

(a) **Introduction**

Mixta Real Estate Plc continues to transform its business model to align with the changing real estate development landscape, while positioning itself to best take advantage of future opportunities, as it seeks to attain a leadership role within the industry.

As the African continent continues to experience socio-political advancement, Mixta Real Estate Plc, in the financial year ending December 2015, became a part of a property development Group with footprints in some African countries. Having become part of a Group that has positioned itself as an African player, seeking to bridge the housing gap that exists within Nigeria and across a number of other African countries, Mixta Real Estate Plc seeks to act as a growth catalyst in the Nigerian housing development landscape.

As we evolve towards attaining a leadership position within the Nigerian and, as a Group, the African real estate development landscape, we recognize that a variety of business risks is introduced into our operations. Therefore, we have built our business around sound risk management practices, so that as we actively seek opportunities to create value for our clients and stakeholders, we equally take a deliberate, concerted effort to preserve value.

A culture of risk management permeates all that we do and is applied across all business functions. A disciplined approach to risk taking ensures that we seek to understand our products and markets before taking investment decisions. Therefore, business decisions go through defined approval processes, including a thorough assessment of the risk-return trade-off.

With a strong risk management culture, we are building an enduring business model. One that will serve our ambition of delivering housing and other commercial real estate needs to Nigeria, while delivering optimal value to our shareholders.

(b) **Objectives of Risk Management**

Risk Management practices at Mixta Nigeria centre around building a sustainable business where acceptable risk profile is maintained. Therefore, our approach is driven by the following key objectives.

**Business Sustainability:** This represents resiliency over time. It involves our organisation's ability to survive significant internal and external shocks.

**Accountability:** This represents our organisation's and business manager's obligations to account for our activities, accept responsibility for them, and to disclose the results in a transparent manner.

**Operational Efficiency:** This represents our ability to deliver services in the most cost-effective manner possible while maintaining the highest feasible quality standards.

**Risk/Reward Alignment:** This is an optimization concept that seeks to achieve maximum possible return for each unit of risk taken.

**(c) Key Developments in 2015**

The Group took certain decisions in the course of the 2015 financial year that were aimed at improving our risk profile, while also positioning our business for sustainable future growth. Below are some of these decisions:

- Adoption of a corporate structure that would enhance our real estate project delivery capacity, and effective asset management..
- Business integration and alignment with an industry player that has footprints in some African countries, and has a record of project execution successes.
- A review of our operating model and a process re-engineering program to structure our organisation in a manner that will well support our future aspirations and key strategic thrust.

**(d) Key & Emerging Risk Factors**

Below are some risks that could adversely affect the Group. The Group has employed different measures in addressing these risks; however, this summary should not be regarded as a complete and comprehensive statement of all potential risks and uncertainties.

- 1 The Group actively pursues development opportunities; hence, unsuccessful developments or a slowdown in development activities could adversely impact the Group's reputation, revenue growth and profitability.
- 2 Inadequate market demand for the Group's products – commercial and residential real estate - would result in higher inventory of home units; and would impact the Group's revenues and profitability.
- 3 The challenge of securing long-term borrowing that could match investment in medium to long-term projects and assets remains, as we continue to see shortage of long-term liquidity and minimal financing participation from local banks.
- 4 Difficulties in obtaining long-term funding would negatively impact corporate growth, speed of project execution, could result in increased cost of funds, and ultimately reduced profitability.
- 5 As deposit for home purchases is a key financing source, the inability or unwillingness of property buyers to meet their instalmental payment obligations for properties they have committed to purchase could significantly impact completion timelines, project cost and quality, corporate revenues, and ultimately profitability.
- 6 As a result of significant holdings in a number of strategic, long-term assets, the Group carries a liquidity gap in its books.
- 7 Adverse changes in regulatory or government policies could significantly affect the Group's businesses.
- 8 In the light of current macro-economic uncertainties, we expect that demand for luxury homes would remain subdued, thereby, impacting the Firm's high-end real estate product offering.
- 9 Due to the illiquid nature of real estate investments, the Group could be unable to alter the investment portfolio at an acceptable return in response to changes in economic conditions.
- 10 The value of the Group's real estate asset could be impacted by factors that could drive property prices within locations where these assets exist.
- 11 Loss of talents could result in an inability to operate efficiently and to deliver the required level of service that is promised to our clients. The Group continues to adopt different strategies to attract and retain quality personnel.
- 12 Given that we are a real estate development company, there is the risk that inadequacies or failures of project contractors would adversely impact project completion timelines, project cost and project quality.

- 13 The Group is exposed to various operational risks such as failed or inadequate processes, controls, systems, and the risk that its staff, vendors or other third party business partners may deliberately seek to breach established controls or to act in ways that are inconsistent with the Group's guidelines. In the event that any of the major risks should crystallize, it could adversely impact the Group's reputation and, hence, customer loyalty.

The Group reviews its strategic business risks on a continuous basis. The key risks are monitored and presented to Management and the Board Audit & Risk Committee from time to time. This process assists business managers in understanding the possible impact of each risk event and in defining mitigating actions relevant to each. In assessing possible impact, the Group considers both quantitative and qualitative outcome of a risk event, including possible reputational damage.

**(e) Risk Management Framework**

The Group's risk management framework is built around core components such as Governance, Strategy and Policies, on the one hand, and Systems, Tools and People, on the other. The framework allows for the Group's risk exposure to be proactively managed through a continuous process of identification, evaluation, monitoring and reporting.

Our governance structure defines the responsibilities for managing, monitoring and reporting risks. An independent Risk Management function, which monitors risk exposures across the Group, works closely with business managers in identifying and addressing risks in a timely manner and within acceptable corporate risk profile.

In order to sufficiently capture the interrelationships among the various risk exposures, our risk management approach fits in an encompassing Enterprise Risk Management (ERM) framework which addresses the risks we assume while conducting our business, in broad risk categories as summarized below:

| <b>Risk Type</b>         | <b>Risk Description</b>   | <b>Loss Characteristics</b>  |
|--------------------------|---|--|
| Market & Investment Risk | The risk of loss due to unfavourable movements in the value of assets.  | This could result in loss of value to the Firm's property investment holdings  |
| Project Risk             | The risk of a negative impact on project quality, cost and/or completion timelines arising from failed or inadequate pre-defined scope, unexpected changes in project schedule or inadequate project resources. | This could result in significant project cost overruns; thereby resulting in eroded profit margins on such projects              |
| Liquidity Risk           | The risk that the Firm will not be able to meet its financial obligations as they fall due.   | This could result in significant business disruption, delays in project completion or could hinder normal operations of the Firm |
| Operational Risk         | The risk of loss arising from inadequate or failed internal processes, people, systems and external events.   | This could result in business disruption, litigation costs and/or regulatory penalties   |



| Risk Type         | Risk Description   | Loss Characteristics  |
|-------------------|--|---|
| Compliance Risk   | The risk of loss arising from violations of, or non-conformance with laws & regulations  | This could result in adverse reputational impact, significant financial losses arising from regulatory penalties; and in severe cases, loss of business licence |
| Credit Risk       | The risk of loss arising from counterparty's inability or unwillingness to fulfill contractual obligations to the Group.             | This could result in impairment in the Group's credit assets and could invariably affect its short to long-run liquidity needs.                                 |
| Strategic Risk    | The risk of loss due to adverse or improper implementation of business decisions, or lack of responsiveness to industry changes.     | This could result in a significant loss of market share.  |
| Reputational Risk | The risk of brand damage due to the failure to meet stakeholders' expectations with respect to the Firm's performance and behaviour. | This could result in a significant loss of market share; loss of key employees and costly litigation.   |

### 6.1 Market Risk and Investment Risk

Market risk is the risk of loss from unfavourable changes in the fair values of financial instruments caused by adverse moves in market variables, such as foreign exchange rates, interest rates, equity prices, commodity prices, credit spreads and implied volatilities of the market rates.

The Group is exposed to Market and investment risk due to possible fluctuations in factors such as foreign exchange rates and interest rates, and in changes in property value.

The objective of market risk management is to ensure that exposures are kept within acceptable limits, while optimizing returns. The Group's market and investment risk management practice seeks to achieve this through identifying the appropriate balance between risk and return in its investment decisions.

Therefore, investment decisions go through different levels of authorization before execution, and only after enhanced risk assessments and due diligence exercises.

#### 6.1.1 Interest rate risk

Interest rate risk is the risk of loss to Net Interest Income (NII) arising from changes in market interest rates on rate sensitive assets and liabilities. The Group carries some interest rate sensitive assets and liabilities which are priced with fixed rates, but reprice at varying frequencies.

The analysis below describes reasonably possible movements in interest rates with all other variables held constant, showing likely impact of the gap between interest sensitive assets and liability:

*Repricing period of financial assets and liabilities*

The table below analyses the Group's interest rate risk exposure on financial assets and liabilities. The financial assets and liabilities are included at carrying amount and categorised by the earlier of contractual repricing or maturity dates.

**Group**

As at Dec 31, 2015

*In thousands of naira*

|                            | Note | Interest bearing instruments |                |              |               |                | Non-interest bearing instruments |
|----------------------------|------|------------------------------|----------------|--------------|---------------|----------------|----------------------------------|
|                            |      | Carrying Amount              | Up to 3 months | 4 - 6 months | 7 - 12 months | Over 12 months |                                  |
| Cash and cash equivalents  | 27   | 848,438                      | 654,978        | -            | -             | -              | 193,460                          |
| Loans to related entities  | 24   | 5,204,652                    | -              | 1,066,892    | -             | 4,137,760      | -                                |
|                            |      | 6,053,090                    | 654,978        | 1,066,892    | -             | 4,137,760      | 193,460                          |
| Borrowings                 | 30   | 20,262,672                   | 7,057,753      | 2,584,171    | 3,165,211     | 7,455,537      | -                                |
| Gap                        |      | (14,209,582)                 | (6,402,775)    | (1,517,279)  | (3,165,211)   | (3,317,777)    | 193,460                          |
| Cumulative Gap             |      | -                            | (6,402,775)    | (7,920,054)  | (11,085,265)  | (14,403,042)   | -                                |
| <b>Interest Rate Shock</b> |      |                              |                |              |               |                |                                  |
| 1%                         |      | -                            | (64,028)       | (79,201)     | (110,853)     | (144,030)      |                                  |
| 2%                         |      | -                            | (128,056)      | (158,401)    | (221,705)     | (288,061)      |                                  |
| -1%                        |      | -                            | 64,028         | 79,201       | 110,853       | 144,030        |                                  |
| -2%                        |      | -                            | 128,056        | 158,401      | 221,705       | 288,061        |                                  |

**As at Dec 31, 2014**

*In thousands of naira*

|                            | Note | Interest bearing instruments |                |              |               |                | Non-interest bearing instruments |
|----------------------------|------|------------------------------|----------------|--------------|---------------|----------------|----------------------------------|
|                            |      | Carrying Amount              | Up to 3 months | 4 - 6 months | 7 - 12 months | Over 12 months |                                  |
| Cash and cash equivalents  | 27   | 2,107,529                    | 1,886,503      | -            | -             | -              | 221,026                          |
| Loans to related entities  | 24   | 4,812,002                    | 384,384        | 906,944      | -             | 3,520,674      | -                                |
|                            |      | 6,919,531                    | 2,270,887      | 906,944      | -             | 3,520,674      | 221,026                          |
| Borrowings                 | 30   | 17,452,476                   | 7,031,154      | 1,853,150    | 594,144       | 7,974,028      | -                                |
| Gap                        |      | (10,532,945)                 | (4,760,267)    | (946,206)    | (594,144)     | (4,453,354)    | 221,026                          |
| Cumulative Gap             |      | -                            | (4,760,267)    | (5,706,473)  | (6,300,617)   | (10,753,971)   | (10,532,945)                     |
| <b>Interest Rate Shock</b> |      |                              |                |              |               |                |                                  |
| 1%                         |      |                              | (47,603)       | (57,065)     | (63,006)      | (107,540)      |                                  |
| 2%                         |      |                              | (95,205)       | (114,129)    | (126,012)     | (215,079)      |                                  |
| -1%                        |      |                              | 47,603         | 57,065       | 63,006        | 107,540        |                                  |
| -2%                        |      |                              | 95,205         | 114,129      | 126,012       | 215,079        |                                  |



**Company**

As at Dec 31, 2015

*In thousands of naira*

|                            | Note | Interest bearing instruments |                |                    |                    |                  | Non-interest bearing instruments |
|----------------------------|------|------------------------------|----------------|--------------------|--------------------|------------------|----------------------------------|
|                            |      | Carrying Amount              | Up to 3 months | 4 - 6 months       | 7 - 12 months      | Over 12 months   |                                  |
| Cash and cash equivalents  | 27   | 713,296                      | 604,457        | -                  | -                  | -                | 108,839                          |
| Loans to related entities  | 24   | 8,898,794                    | -              | 1,066,892          | -                  | 7,831,902        | -                                |
|                            |      | <u>9,612,090</u>             | <u>604,457</u> | <u>1,066,892</u>   | <u>-</u>           | <u>7,831,902</u> | <u>108,839</u>                   |
| Borrowings                 | 30   | 2,937,290                    | -              | 2,540,661          | 244,308            | 152,321          | -                                |
| Gap                        |      | <u>6,674,800</u>             | <u>604,457</u> | <u>(1,473,769)</u> | <u>(244,308)</u>   | <u>7,679,581</u> | <u>108,839</u>                   |
| Cumulative Gap             |      | <u>-</u>                     | <u>604,457</u> | <u>(869,312)</u>   | <u>(1,113,620)</u> | <u>6,565,961</u> | <u>-</u>                         |
| <b>Interest Rate Shock</b> |      |                              |                |                    |                    |                  |                                  |
| 1%                         |      |                              | 6,045          | (8,693)            | (11,136)           | 65,660           |                                  |
| 2%                         |      |                              | 12,089         | (17,386)           | (22,272)           | 131,319          |                                  |
| -1%                        |      |                              | (6,045)        | 8,693              | 11,136             | (65,660)         |                                  |
| -2%                        |      |                              | (12,089)       | 17,386             | 22,272             | (131,319)        |                                  |

As at Dec 31, 2014

*In thousands of naira*

|                            | Note | Interest bearing instruments |                  |                    |                    |                   | Non-interest bearing instruments |
|----------------------------|------|------------------------------|------------------|--------------------|--------------------|-------------------|----------------------------------|
|                            |      | Carrying Amount              | Up to 3 months   | 4 - 6 months       | 7 - 12 months      | Over 12 months    |                                  |
| Cash and cash equivalents  | 27   | 224,701                      | 209,375          | -                  | -                  | -                 | 15,326                           |
| Loans to related entities  | 24   | 11,860,697                   | 383,623          | 906,944            | -                  | 10,570,130        | -                                |
|                            |      | <u>12,085,398</u>            | <u>592,998</u>   | <u>906,944</u>     | <u>-</u>           | <u>10,570,130</u> | <u>15,326</u>                    |
| Borrowings                 | 30   | 3,376,255                    | 1,388,111        | 1,853,150          | 5,846              | 129,148           | -                                |
| Gap                        |      | <u>8,709,143</u>             | <u>(795,113)</u> | <u>(946,206)</u>   | <u>(5,846)</u>     | <u>10,440,982</u> | <u>15,326</u>                    |
| Cumulative Gap             |      | <u>-</u>                     | <u>(795,113)</u> | <u>(1,741,319)</u> | <u>(1,747,165)</u> | <u>8,693,817</u>  | <u>8,709,143</u>                 |
| <b>Interest Rate Shock</b> |      |                              |                  |                    |                    |                   |                                  |
| 1%                         |      | -                            | (7,951)          | (17,413)           | (17,472)           | 86,938            |                                  |
| 2%                         |      | -                            | (15,902)         | (34,826)           | (34,943)           | 173,876           |                                  |
| -1%                        |      | -                            | 7,951            | 17,413             | 17,472             | (86,938)          |                                  |
| -2%                        |      | -                            | 15,902           | 34,826             | 34,943             | (173,876)         |                                  |

**6.1.2 Foreign Exchange Risk**

Foreign exchange risk is the risk of loss due to adverse movements in the exchange rates applicable to foreign currency denominated assets and liabilities. These are assets and liabilities which are denominated in a currency other than the Group's functional currency, Naira.

An adverse movement in applicable exchange rate would result in losses in foreign currency denominated assets, and increased exposures in unmatched foreign currency denominated liabilities. In addition, a foreign exchange liquidity mismatch could arise as a result of a mismatch in the maturity profile or liquidation timing of obligations or assets denominated in a foreign currency.

The Group's exposure to foreign exchange risk arises from its debt obligations denominated in US Dollars (Note 30b(v & viii)). Foreign exchange risk exposure also arises from foreign currency obligations due to project contractors, consultants and other vendors from time to time.

*- Foreign Currency Concentration Risk*

The table below shows the Group and Company's structural foreign currency exposures for the period/year.

**Group**

As at Dec 31, 2015

| <i>In thousands of naira</i> | Naira               | USD              | GBP      | Total               |
|------------------------------|---------------------|------------------|----------|---------------------|
| Cash and cash equivalents    | 794,962             | 53,476           | -        | 848,438             |
| Loans to related entities    | 5,205,412           | -                | -        | 5,205,412           |
| Debtors and receivables      | 8,772,437           | -                | -        | 8,772,437           |
|                              | <u>14,772,811</u>   | <u>53,476</u>    | <u>-</u> | <u>14,826,287</u>   |
|                              |                     |                  |          |                     |
| <i>In thousands of naira</i> | Naira               | USD              | GBP      | Total               |
| Deposit for shares           | 31,856,738          | -                | -        | 31,856,738          |
| Borrowings                   | 19,240,697          | 1,021,975        | -        | 20,262,672          |
| Other liabilities            | 19,564,563          | -                | -        | 19,564,563          |
|                              | <u>70,661,998</u>   | <u>1,021,975</u> | <u>-</u> | <u>71,683,973</u>   |
| <b>Net open position</b>     | <u>(55,889,188)</u> | <u>(968,499)</u> | <u>-</u> | <u>(56,857,687)</u> |

**Sensitivity analysis: Foreign Exchange**

|      |   |           |   |
|------|---|-----------|---|
| 10%  | - | (96,850)  | - |
| 20%  | - | (193,700) | - |
| -10% | - | 96,850    | - |
| -20% | - | 193,700   | - |

**As at Dec 31, 2014**

| <i>In thousands of naira</i> | Naira               | USD                | GBP          | Total               |
|------------------------------|---------------------|--------------------|--------------|---------------------|
| Cash and cash equivalents    | 2,084,543           | 16,784             | 6,202        | 2,107,529           |
| Loans to related entities    | 4,812,002           | -                  | -            | 4,812,002           |
| Debtors and receivables      | 8,414,717           | -                  | -            | 8,414,717           |
|                              | <u>15,311,262</u>   | <u>16,784</u>      | <u>6,202</u> | <u>15,334,248</u>   |
|                              |                     |                    |              |                     |
| Deposit for shares           | 31,856,738          | -                  | -            | 31,856,738          |
| Borrowings                   | 16,364,793          | 1,087,683          | -            | 17,452,476          |
| Other liabilities            | 17,823,469          | -                  | -            | 17,823,469          |
|                              | <u>66,045,000</u>   | <u>1,087,683</u>   | <u>-</u>     | <u>67,132,683</u>   |
| <b>Net open position</b>     | <u>(50,733,738)</u> | <u>(1,070,899)</u> | <u>6,202</u> | <u>(51,798,435)</u> |

**Sensitivity analysis: Foreign Exchange**

|      |   |           |         |
|------|---|-----------|---------|
| 10%  | - | (107,090) | 620     |
| 20%  | - | (214,180) | 1,240   |
| -10% | - | 107,090   | (620)   |
| -20% | - | 214,180   | (1,240) |

**Company**

As at Dec 31, 2015

| <i>In thousands of naira</i> | Naira               | USD           | GBP      | Total               |
|------------------------------|---------------------|---------------|----------|---------------------|
| Cash and cash equivalents    | 659,820             | 53,476        | -        | 713,296             |
| Loans to related entities    | 8,898,794           | -             | -        | 8,898,794           |
| Debtors and receivables      | 7,560,601           | -             | -        | 7,560,601           |
|                              | <u>17,119,215</u>   | <u>53,476</u> | <u>-</u> | <u>17,172,691</u>   |
| Deposit for shares           | 31,606,738          | -             | -        | 31,606,738          |
| Borrowings                   | 2,937,290           | -             | -        | 2,937,290           |
| Other liabilities            | 14,973,123          | -             | -        | 14,973,123          |
|                              | <u>49,517,151</u>   | <u>-</u>      | <u>-</u> | <u>49,517,151</u>   |
| <b>Net open position</b>     | <u>(32,397,936)</u> | <u>53,476</u> | <u>-</u> | <u>(32,344,460)</u> |

**Sensitivity analysis: Foreign Exchange**

|      |   |          |   |
|------|---|----------|---|
| 10%  | - | 5,348    | - |
| 20%  | - | 10,695   | - |
| -10% | - | (5,348)  | - |
| -20% | - | (10,695) | - |

As at Dec 31, 2014

| <i>In thousands of naira</i> | Naira               | USD           | GBP      | Total               |
|------------------------------|---------------------|---------------|----------|---------------------|
| Cash and cash equivalents    | 213,387             | 11,314        | -        | 224,701             |
| Loans to related entities    | 11,860,697          | -             | -        | 11,860,697          |
| Debtors and receivables      | 4,782,373           | -             | -        | 4,782,373           |
|                              | <u>16,856,457</u>   | <u>11,314</u> | <u>-</u> | <u>16,867,771</u>   |
| Deposit for shares           | 31,606,738          | -             | -        | 31,606,738          |
| Borrowings                   | 3,376,255           | -             | -        | 3,376,255           |
| Other liabilities            | 12,621,304          | -             | -        | 12,621,304          |
|                              | <u>47,604,297</u>   | <u>-</u>      | <u>-</u> | <u>47,604,297</u>   |
| <b>Net open position</b>     | <u>(30,747,840)</u> | <u>11,314</u> | <u>-</u> | <u>(30,736,526)</u> |

**Sensitivity analysis: Foreign Exchange**

|      |   |         |   |
|------|---|---------|---|
| 10%  | - | 1,131   | - |
| 20%  | - | 2,263   | - |
| -10% | - | (1,131) | - |
| -20% | - | (2,263) | - |

## 6.2 Credit Risk

Credit Risk is the risk of loss arising from a counterparty's inability or unwillingness to fulfill contractual obligations to the Group. The Group is exposed to credit risk through the following transactions; Credit risk arises from cash and cash equivalents, deposits and placement with banks and other financial institutions as well as loans to related entities and receivables.

Credit risk from balances with banks and financial institutions is managed in accordance with the Group's Counterparty policy. Investments of surplus funds are made only with approved counterparties and within credit limits assigned to each counterparty.

The Group's maximum exposure to credit risk is provided below:

| <i>In thousands of naira</i>             | Cash and cash equivalents |                  | Loans to Related Entities |                  | Other receivables<br>(excluding Prepayment) |                  |
|--|---------------------------|------------------|---------------------------|------------------|---|------------------|
|  | Dec 2015                  | Dec 2014         | Dec 2015                  | Dec 2014         | Dec 2015                                    | Dec 2014         |
| Carrying amount                          | <u>848,438</u>            | <u>2,107,529</u> | <u>5,204,652</u>          | <u>4,812,002</u> | <u>8,772,437</u>                            | <u>8,414,717</u> |
| <i>Assets at amortised cost</i>          |                           |                  |                           |                  |   |                  |
| Neither past due nor impaired            | <u>848,438</u>            | <u>2,107,529</u> | <u>5,204,652</u>          | <u>4,812,002</u> | <u>8,772,437</u>                            | <u>8,414,717</u> |
| Impaired                                 | <u>-</u>                  | <u>-</u>         | <u>-</u>                  | <u>760</u>       | <u>429,523</u>                              | <u>285,769</u>   |
| Gross amount                             | <u>848,438</u>            | <u>2,107,529</u> | <u>5,204,652</u>          | <u>4,812,762</u> | <u>9,201,960</u>                            | <u>8,700,486</u> |
| Allowance for impairment<br>(individual) | <u>-</u>                  | <u>-</u>         | <u>-</u>                  | <u>(760)</u>     | <u>(429,523)</u>                            | <u>(285,769)</u> |
| Carrying amount                          | <u>848,438</u>            | <u>2,107,529</u> | <u>5,204,652</u>          | <u>4,812,002</u> | <u>8,772,437</u>                            | <u>8,414,717</u> |

The maximum exposure to credit risk the Company has is as follows:

| <i>In thousands of naira</i>             | Cash and cash equivalents |                | Loans to Related Entities |                   | Other receivables<br>(excluding Prepayment) |                  |
|--|---------------------------|----------------|---------------------------|-------------------|---|------------------|
|  | Dec 2015                  | Dec 2014       | Dec 2015                  | Dec 2014          | Dec 2015                                    | Dec 2014         |
| Carrying amount                          | <u>713,296</u>            | <u>224,701</u> | <u>8,898,794</u>          | <u>11,860,697</u> | <u>7,560,601</u>                            | <u>4,782,373</u> |
| <i>Assets at amortised cost</i>          |                           |                |                           |                   |   |                  |
| Neither past due nor impaired            | <u>713,296</u>            | <u>224,701</u> | <u>8,898,794</u>          | <u>11,860,697</u> | <u>7,560,601</u>                            | <u>4,782,373</u> |
| Impaired                                 | <u>-</u>                  | <u>-</u>       | <u>-</u>                  | <u>75,217</u>     | <u>183,419</u>                              | <u>86,337</u>    |
| Gross amount                             | <u>713,296</u>            | <u>224,701</u> | <u>8,898,794</u>          | <u>11,935,914</u> | <u>7,744,020</u>                            | <u>4,868,710</u> |
| Allowance for impairment<br>(individual) | <u>-</u>                  | <u>-</u>       | <u>-</u>                  | <u>(75,217)</u>   | <u>(183,419)</u>                            | <u>(86,337)</u>  |
| Carrying amount                          | <u>713,296</u>            | <u>224,701</u> | <u>8,898,794</u>          | <u>11,860,697</u> | <u>7,560,601</u>                            | <u>4,782,373</u> |

Management believes that the neither past due nor impaired amounts are still collectible in full based on historical payment behaviour and extensive analysis of customer credit risk, including underlying customers' credit ratings if they are available.

### 6.2.1 Credit Concentration

The table below breaks down the Group's main credit exposure at their carrying amounts, as categorized by the geographical region as at 31 December 2015 and 31 December 2014. For this table the Group has allocated exposure to regions based on the region of the of domiciliation of the counterparties.

#### Group

| <i>In thousands of naira</i>      | Cash and cash equivalents |           | Loans to Related Entities |           | Other receivables<br>(excluding Prepayment) |           |
|-----------------------------------|---------------------------|-----------|---------------------------|-----------|---|-----------|
|                                   | Dec 2015                  | Dec 2014  | Dec 2015                  | Dec 2014  | Dec 2015                                    | Dec 2014  |
| In Nigeria                        |                           |           |                           |           |   |           |
| South-west                        | 848,438                   | 2,107,529 | 1,341,208                 | 1,589,397 | 8,883,508                                   | 8,458,609 |
| South-south                       | -                         | -         | 3,864,204                 | 3,223,365 | 279,815                                     | 279,815   |
| Rest of West Africa               | -                         | -         | -                         | -         | 22,911                                      | -         |
| Europe                            | -                         | -         | -                         | -         | 15,726                                      | -         |
| Gross amount                      | 848,438                   | 2,107,529 | 5,205,412                 | 4,812,762 | 9,201,960                                   | 8,738,424 |
| Allowance for specific impairment | -                         | -         | (760)                     | (760)     | (429,523)                                   | (323,707) |
| Carrying amount                   | 848,438                   | 2,107,529 | 5,204,652                 | 4,812,002 | 8,772,437                                   | 8,414,717 |

#### Company

| <i>In thousands of naira</i>      | Cash and cash equivalents |          | Loans to Related Entities |            | Other receivables<br>(excluding Prepayment) |           |
|-----------------------------------|---------------------------|----------|---------------------------|------------|---|-----------|
|                                   | Dec 2015                  | Dec 2014 | Dec 2015                  | Dec 2014   | Dec 2015                                    | Dec 2014  |
| In Nigeria                        |                           |          |                           |            |   |           |
| South-west                        | 713,296                   | 224,701  | 5,034,590                 | 8,712,550  | 10,219,935                                  | 6,958,135 |
| South-south                       | -                         | -        | 3,864,204                 | 3,223,365  | 279,815                                     | 279,815   |
| Rest of West Africa               | -                         | -        | -                         | -          | 22,911                                      | 129,889   |
| Europe                            | -                         | -        | -                         | -          | 15,726                                      | 21,156    |
| Gross amount                      | 713,296                   | 224,701  | 8,898,794                 | 11,935,915 | 10,538,387                                  | 7,388,995 |
| Allowance for specific impairment | -                         | -        | -                         | (75,217)   | (183,419)                                   | (124,275) |
| Carrying amount                   | 713,296                   | 224,701  | 8,898,794                 | 11,860,698 | 10,354,968                                  | 7,264,720 |

### 6.3 Liquidity Risk Management

Liquidity Risk is the risk that the Group will be unable to efficiently meet both expected and unexpected current and future cash flow and collateral obligations as they fall due.

Prudent liquidity risk management includes maintaining a stock of high quality liquid assets, while at the same time securing long-term funding to ensure the availability of adequate funds to meet the Group's obligations as they fall due.

#### Liquidity Risk Profile

The key measure used in monitoring liquidity risk is the Maturity Gap Ratio, which is calculated as the ratio of maturity gap to maturing liabilities, across all currencies of exposure. The maturity gap is the difference between maturing assets and maturing liabilities within each maturity band.

The Maturity Gap Ratio displays the extent of mismatch between maturing assets and maturing liabilities. We review our Maturity Gap Ratio on a monthly basis, with closer attention to the 30-day gap.

In assigning maturing liabilities to each maturity band, the Group allocates a significant portion of its maturing liabilities to the earliest possible period in which such liabilities could be called. We believe that this is a more conservative approach to liquidity management which better prepares us for a stress situation. However, the actual experience is such that these liabilities have longer effective maturity, in some instances, greater than 12 months, such that should the maturity gap below be assessed using these effective maturity profiles, positive gaps would be observed in the short term, up to 12 months. Therefore, in a normal business condition, and under a mild stress scenario, where market liquidity tightens and it is more difficult to raise short to medium term funds, the firm remains well able to meet its obligations as and when due.

Of note also is a significant financial liability item of N31.87bn in Deposit for Shares, which represents amount to be converted to preference shares (See Note 29a(i)). Given this intent, therefore, an exclusion of this single financial liability item from the liquidity risk analysis would improve overall maturity gap in both the Company and Group's positions, resulting in overall gap of (N25bn) and (N0.74bn) in the Group and Company respectively.

The Group continues to adopt a number of strategies in managing short-term liquidity position, while also implementing activities aimed at improving long-term balance sheet structure.

The tables below analyzes the Group's and Company's financial liabilities and assets into relevant maturity groupings.

**Group**  
**31 December 2014**

*In thousands of naira*

|                                    | Carrying Amount   | Gross Nominal (outflow) /inflow | Up to 3 months     | 4 - 6 months       | 7 - 12 months      | 1 - 5 years         |
|------------------------------------|-------------------|---------------------------------|--------------------|--------------------|--------------------|---------------------|
| Deposit for shares                 | 31,856,738        | (31,856,738)                    |                    |                    |                    | (31,856,738)        |
| Borrowing                          | 20,262,672        | (20,262,672)                    | (8,523,125)        | (2,584,171)        | (3,159,249)        | (5,996,127)         |
| Other liabilities and accruals     | 19,564,563        | (19,564,563)                    | (121,864)          |                    | (2,031,314)        | (17,411,385)        |
| <b>Total Financial Liabilities</b> | <b>71,683,973</b> | <b>(71,683,973)</b>             | <b>(8,644,989)</b> | <b>(2,584,171)</b> | <b>(5,190,563)</b> | <b>(55,264,250)</b> |

**Assets held for managing liquidity risk**

*In thousands of naira*

|  | Carrying Amount     | Gross Nominal (outflow) /inflow | Up to 3 months     | 4 - 6 months       | 7 - 12 months      | 1 - 5 years         |
|--|---------------------|---------------------------------|--------------------|--------------------|--------------------|---------------------|
| Loan to related entities                             | 5,204,652           | 5,204,652                       | -                  | 1,066,132          | -                  | 4,138,520           |
| Debtors  | 8,772,437           | 9,318,054                       | 224,535            | 70,762             | 5,113,775          | 3,908,981           |
| Cash and cash equivalent                             | 848,438             | 848,438                         | 848,438            | -                  | -                  | -                   |
| <b>Total assets held for managing liquidity risk</b> | <b>14,825,527</b>   | <b>15,371,144</b>               | <b>1,072,973</b>   | <b>1,136,894</b>   | <b>5,113,775</b>   | <b>8,047,501</b>    |
| <b>Net liquidity (Gap)/Surplus</b>                   | <b>(56,858,447)</b> | <b>(56,312,830)</b>             | <b>(7,572,016)</b> | <b>(1,447,277)</b> | <b>(76,788)</b>    | <b>(47,216,749)</b> |
| <b>Cumulative Liquidity (Gap)/Surplus</b>            |                     |                                 | <b>(7,572,016)</b> | <b>(9,019,293)</b> | <b>(9,096,081)</b> | <b>(56,312,830)</b> |

31 December 2014

*In thousands of naira*

|                                    | Carrying Amount   | Gross Nominal (outflow) /inflow | Up to 3 months      | 4 - 6 months       | 7 - 12 months       | 1 - 5 years         |
|------------------------------------|-------------------|---------------------------------|---------------------|--------------------|---------------------|---------------------|
| Deposit for shares                 | 31,856,738        | (31,856,738)                    | -                   | -                  | -                   | (31,856,738)        |
| Borrowing                          | 17,452,476        | (21,638,429)                    | (7,209,936)         | (2,118,047)        | (806,593)           | (11,503,853)        |
| Other liabilities and accruals     | 17,823,469        | (17,823,469)                    | (4,211,863)         | (25,298)           | (13,586,308)        | -                   |
| <b>Total Financial Liabilities</b> | <b>67,132,683</b> | <b>(71,318,636)</b>             | <b>(11,421,799)</b> | <b>(2,143,345)</b> | <b>(14,392,901)</b> | <b>(43,360,591)</b> |

**Assets held for managing liquidity risk**

*In thousands of naira*

|  | Carrying Amount     | Gross Nominal (outflow) /inflow | Up to 3 months     | 4 - 6 months       | 7 - 12 months       | 1 - 5 years         |
|--|---------------------|---------------------------------|--------------------|--------------------|---------------------|---------------------|
| Loan to related entities                             | 4,812,002           | 5,003,883                       | 533,329            | 949,121            | -                   | 3,521,433           |
| Debtors  | 8,414,717           | 9,299,162                       | -                  | 108,733            | 9,190,429           | -                   |
| Cash and cash equivalent                             | 2,107,529           | 2,107,529                       | 2,107,529          | -                  | -                   | -                   |
| <b>Total assets held for managing liquidity risk</b> | <b>15,334,248</b>   | <b>16,410,574</b>               | <b>2,640,858</b>   | <b>1,057,854</b>   | <b>9,190,429</b>    | <b>3,521,433</b>    |
| <b>Net liquidity (Gap)/Surplus</b>                   | <b>(51,798,435)</b> | <b>(54,908,062)</b>             | <b>(8,780,941)</b> | <b>(1,085,491)</b> | <b>(5,202,472)</b>  | <b>(39,839,158)</b> |
| <b>Cumulative Liquidity (Gap)/Surplus</b>            |                     |                                 | <b>(8,780,941)</b> | <b>(9,866,432)</b> | <b>(15,068,904)</b> | <b>(54,908,062)</b> |

**Company**

**31 December 2015**

*In thousands of naira*

|                                    | Carrying Amount   | Gross Nominal (outflow) /inflow | Up to 3 months   | 4 - 6 months       | 7 - 12 months    | 1 - 5 years         |
|------------------------------------|-------------------|---------------------------------|------------------|--------------------|------------------|---------------------|
| Deposit for shares                 | 31,856,738        | (31,608,026)                    | -                | -                  | -                | (31,608,026)        |
| Borrowings                         | 2,937,290         | (3,140,430)                     | (398,700)        | (2,291,904)        | (290,726)        | (159,100)           |
| Other liabilities and accruals     | 14,973,123        | (14,973,123)                    | (71,190)         | (77,676)           | (189,094)        | (14,635,163)        |
| <b>Total Financial Liabilities</b> | <b>49,767,151</b> | <b>(49,721,579)</b>             | <b>(469,890)</b> | <b>(2,369,580)</b> | <b>(479,820)</b> | <b>(46,402,289)</b> |

*In thousands of naira*

|  | Carrying Amount     | Gross Nominal (outflow) /inflow | Up to 3 months   | 4 - 6 months       | 7 - 12 months    | 1 - 5 years         |
|--|---------------------|---------------------------------|------------------|--------------------|------------------|---------------------|
| Loans and receivables                                | 8,898,794           | 13,259,951                      | 116,309          | -                  | 11,810           | 13,131,832          |
| Debtors  | 7,560,601           | 9,733,589                       | 2,975,137        | 19,345             | 3,876,915        | 2,862,192           |
| Cash and cash equivalents                            | 713,296             | 713,296                         | 713,296          | -                  | -                | -                   |
| <b>Total assets held for managing liquidity risk</b> | <b>17,172,691</b>   | <b>23,706,836</b>               | <b>3,804,742</b> | <b>19,345</b>      | <b>3,888,725</b> | <b>15,994,024</b>   |
| <b>Net liquidity (Gap)/Surplus</b>                   | <b>(32,594,460)</b> | <b>(26,014,743)</b>             | <b>3,334,852</b> | <b>(2,350,235)</b> | <b>3,408,905</b> | <b>(30,408,265)</b> |
| <b>Cumulative Liquidity (Gap)/Surplus</b>            |                     |                                 | <b>3,334,852</b> | <b>984,617</b>     | <b>4,393,522</b> | <b>(26,014,743)</b> |



31 December 2014

**Financial Liabilities**

*In thousands of naira*

|                                    | Carrying Amount   | Gross Nominal (outflow) /inflow | Up to 3 months     | 4 - 6 months       | 7 - 12 months       | 1 - 5 years         |
|------------------------------------|-------------------|---------------------------------|--------------------|--------------------|---------------------|---------------------|
| Deposit for shares                 | 31,606,738        | (31,606,738)                    | -                  | -                  | -                   | (31,606,738)        |
| Borrowings                         | 3,376,255         | (3,599,344)                     | (1,461,615)        | (1,947,422)        | (6,885)             | (183,422)           |
| Other liabilities and accruals     | 12,846,699        | (12,621,304)                    | (554,789)          | (16,962)           | (12,049,553)        |                     |
| <b>Total Financial Liabilities</b> | <b>47,829,692</b> | <b>(47,827,386)</b>             | <b>(2,016,404)</b> | <b>(1,964,384)</b> | <b>(12,056,438)</b> | <b>(31,790,160)</b> |

**Assets held for managing liquidity risk**

*In thousands of naira*

|  | Carrying Amount     | Gross Nominal (outflow) /inflow | Up to 3 months     | 4 - 6 months       | 7 - 12 months      | 1 - 5 years         |
|--|---------------------|---------------------------------|--------------------|--------------------|--------------------|---------------------|
| Loan to related entities                             | 11,860,697          | 15,423,919                      | 533,329            |                    | 949,121            | 13,941,469          |
| Debtors  | 4,782,373           | 4,868,710                       | -                  | 67,599             | 4,801,111          |                     |
| Cash and cash equivalents                            | 224,701             | 224,701                         | 224,701            | -                  | -                  |                     |
| <b>Total assets held for managing liquidity risk</b> | <b>16,867,771</b>   | <b>20,517,330</b>               | <b>758,030</b>     | <b>67,599</b>      | <b>5,750,232</b>   | <b>13,941,469</b>   |
| <b>Net liquidity (Gap)/Surplus</b>                   | <b>(30,961,921)</b> | <b>(27,310,056)</b>             | <b>(1,258,374)</b> | <b>(1,896,785)</b> | <b>(6,306,206)</b> | <b>(17,848,691)</b> |
| <b>Cumulative Liquidity (Gap)/Surplus</b>            |                     |                                 | <b>(1,258,374)</b> | <b>(3,155,159)</b> | <b>(9,461,365)</b> | <b>(27,310,056)</b> |

**6.4 Operational Risk**

Operational risk is the risk of loss arising from inadequate or failed internal processes, people, systems and external events. Operational risk could result from erroneous transactions, fraudulent acts, performance failure of vendors, or business disruption, which could result in financial losses and/or reputational damage to the Group.

Mixta Real Estate manages operational risk using a well-established control framework, and tools such as Risk and Control Self Assessment (RCSA), Internal Loss Data Collection (LDC), Issues Management and Whistleblowing. The Company uses a bespoke system, Operation Risk Manager, as well as other excel based templates for collecting, managing, monitoring and reporting operational risk.

Operational risk loss events are escalated and managed using a four level escalation matrix depending on the amount of loss that may occur.

The Internal Loss Data Collection is the process with which the Group collects data on operational risk losses as they occur. This data collection is facilitated with the use of an Operational Risk System that has been tailored to the Group's operations, The OpRisk Manager. Risk events can be identified by any member of staff at any location within the Group. Once identified, the risk event is assigned to a member of staff with sufficient knowledge and authority to perform a causal analysis; and to recommend remedial actions.

RCSA is a forward looking evaluation of both potential and current risks faced within the Group on a daily basis. It also involves assessing the controls implemented to prevent, detect or mitigate the occurrence of the risks; as well as recommending actions for improving deficiencies, or designing new controls within the process. It is conducted in a workshop attended by business experts within the Group.

An issue is an observed gap, which has not necessarily resulted in a risk event, but has the potential to. Possible issues could include process flaws, control deficiencies, system deficiencies, observed misconducts of vendors and/or employees, lack of knowledge of relevant policies and procedures by staff, amongst others. Issue

Management, therefore, is a proactive process of identifying, assessing, managing and monitoring issues that have a potential to result in risk events within the Group. The objective is to resolve these issues before they result in actual losses. The Risk Management team identifies and assesses issues; while staff members are trained on an on-going basis on the ability to identify risk issues and proffer possible solutions to mitigate or eliminate any observed issue. Risk issues are monitored until they are addressed and closed out.

Our Whistleblowing system enables anonymous as well as confidential reporting of observed misconduct within the Group. Stakeholders such as Regulators, Shareholders, Clients and Staff can make use of the Whistleblowing portal on the corporate website or call the Whistleblowing hotline for seamless reporting of misconducts. All information obtained via the Whistleblowing channels are thoroughly investigated, and disciplinary actions are applied when necessary. In addition to the benefit of early identification of misconducts, the Whistleblowing system serves as a preventive control for fraud, bribery and other forms of misconduct within the Group.

Overlaying these forward looking, as well as event specific approach in managing operational risk is an active action management approach aimed at preventing occurrence, reducing possibility of occurrence, as well as mitigating the impact of operational risk events. Actions are assigned to risk owners or to delegated officers, known as Action Owners, who have sufficient knowledge and the authority to perform such remedial actions, within specified timelines. Action completion status is constantly monitored by the Risk Management Unit and reported to Unit Heads.

Reports generated from data collected from these operational risk management processes provide business managers, Executive Management and the Board with information to help maintain operational risk at appropriate levels within each business line.

The ultimate aim of the operational risk management activities is to improve operational efficiency as well as the quality of service delivery to clients through:

- Improved processes and operational guidelines
- Minimising occurrence of avoidable risk events
- Creating Group-wide risk awareness that guides behaviours and creates a careful approach to transaction handling and execution

### 6.5 Strategic and Reputational Risk

Strategic Risk is the risk of loss to earnings or capital arising from adverse business decisions, improper implementation of decisions, or lack of responsiveness to industry changes. Some strategic risk factors that the Group is exposed include: activities of competitors, political terrain; the economy; laws and regulations; changes in customer preferences and strategic business decisions.

Reputational Risk is the risk of loss to earnings or capital arising from damage to the Group's reputation. This damage could be as a result of poor communication; crisis mismanagement; poor service delivery; regulatory non-compliance; poor financial performance; poor corporate governance & leadership; inadequate Corporate Social Responsibility; or a lack of a strong workplace culture.

The Group's Strategic & Reputational Risk is managed closely with the Corporate Strategy Unit and the Marketing & Corporate Communication Unit respectively.

### 6.6 Capital Management

Our capital management objective is to maintain a strong capital base that is backed with high quality assets with stable valuations in a manner that sustains future development of business activities and creates sustainable value to our Shareholders.

In doing this, we focus on optimising the use of available capital, and in ensuring proper capital allocation amongst the different businesses, according to the Group's business and investment strategy, but in consideration of the

level of risk, and return expectation from each business area. Our focus is to safeguard Shareholders' funds and to ensure that it is not jeopardised through unguarded risk taking.

The capital of the group is managed with a view of maintaining a controlled relationship between equity and debt in order to maintain an optimal capital structure which reduces the cost of capital.

The Gearing Ratio for the Group and the Company as at 31 December 2015 is shown below:

| <i>In thousands of naira</i>         | Group       |             | Company     |             |
|--------------------------------------|-------------|-------------|-------------|-------------|
|                                      | 31 Dec 2015 | 31 Dec 2014 | 31 Dec 2015 | 31 Dec 2014 |
| Borrowings (current and non-current) | 20,262,672  | 17,452,476  | 2,937,290   | 3,376,255   |
| Total Equity                         | 28,126,831  | 27,392,923  | 5,452,885   | 5,567,707   |
| Gearing Ratio                        | 72.04%      | 63.71%      | 53.87%      | 60.64%      |

## 7 Financial assets and liabilities

The table below sets out the classification of each class of financial assets and liabilities. It does not include information on fair values as the carrying amounts are reasonable approximation of the fair values.

### Group

#### 31 December 2015

| <i>In thousands of naira</i> | Note | Loans and receivables | Other financial liabilities | Total carrying amount |
|------------------------------|------|-----------------------|-----------------------------|-----------------------|
| Cash and cash equivalents    | 27   | 848,438               | -                           | 848,438               |
| Loans to related entities    | 24   | 5,204,652             | -                           | 5,204,652             |
| Debtors and receivables      | 26   | 8,772,437             | -                           | 8,772,437             |
|                              |      | <u>14,825,527</u>     | <u>-</u>                    | <u>14,825,527</u>     |
| Deposit for shares           | 29   | -                     | 31,856,738                  | 31,856,738            |
| Borrowings                   | 30   | -                     | 20,262,672                  | 20,262,672            |
| Other liabilities            | 32   | -                     | 19,564,563                  | 19,564,563            |
|                              |      | <u>-</u>              | <u>71,683,973</u>           | <u>71,683,973</u>     |

#### 31 December 2014

| <i>In thousands of naira</i> | Note | Loans and receivables | Other financial liabilities | Total carrying amount |
|------------------------------|------|-----------------------|-----------------------------|-----------------------|
| Cash and cash equivalents    | 27   | 2,107,529             | -                           | 2,107,529             |
| Loans to related entities    | 24   | 4,812,002             | -                           | 4,812,002             |
| Debtors and receivables      | 26   | 8,445,811             | -                           | 8,445,811             |
|                              |      | <u>15,365,342</u>     | <u>-</u>                    | <u>15,365,342</u>     |
| Deposit for shares           | 29   | -                     | 31,856,738                  | 31,856,738            |
| Borrowings                   | 30   | -                     | 17,452,476                  | 17,452,476            |
| Other liabilities            | 32   | -                     | 17,823,469                  | 17,823,469            |
|                              |      | <u>-</u>              | <u>67,132,683</u>           | <u>67,132,683</u>     |

**Company**

**31 December 2015**

| <i>In thousands of naira</i>   | Note | Loans and receivables | Other financial liabilities | Total carrying amount |
|--|------|-----------------------|-----------------------------|-----------------------|
| Cash and cash equivalents  | 27   | 713,296               | -                           | 713,296               |
| Loans to related entities  | 24   | 8,898,794             | -                           | 8,898,794             |
| Debtors and receivables (excluding prepayments and deposit for land) | 26   | 7,560,601             | -                           | 7,560,601             |
|  |      | <u>17,172,691</u>     | <u>-</u>                    | <u>17,172,691</u>     |
| Deposit for shares   | 29   | -                     | 31,606,738                  | 31,606,738            |
| Borrowings   | 30   | -                     | 2,937,290                   | 2,937,290             |
| Other liabilities  | 32   | -                     | 14,973,123                  | 14,973,123            |
|  |      | <u>-</u>              | <u>49,517,151</u>           | <u>49,517,151</u>     |

**31 December 2014**

| <i>In thousands of naira</i> | Note | Loans and receivables | Other financial liabilities | Total carrying amount |
|------------------------------|------|-----------------------|-----------------------------|-----------------------|
| Cash and cash equivalents    | 27   | 224,701               | -                           | 224,701               |
| Loans to related entities    | 24   | 11,860,697            | -                           | 11,860,697            |
| Debtors and receivables      | 26   | 4,782,373             | -                           | 4,782,373             |
|                              |      | <u>16,867,771</u>     | <u>-</u>                    | <u>16,867,771</u>     |
| Deposit for shares           | 29   | -                     | 31,606,738                  | 31,606,738            |
| Borrowings                   | 30   | -                     | 3,376,255                   | 3,376,255             |
| Other liabilities            | 32   | -                     | 12,621,304                  | 12,621,304            |
|                              |      | <u>-</u>              | <u>47,604,297</u>           | <u>47,604,297</u>     |

**8 Critical accounting estimates and judgement.**

The Company makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgements are continually evaluated and based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

**(a) Critical judgements in applying the Group's accounting policies**

In the process of applying the Group's accounting policies, management has made the following judgements, which have the most significant effect on the amounts recognized in the consolidated financial statements:

*(i) Determination of significant influence over investees*

Management applies its judgement to determine whether the control indicators set out in Note 5(a) indicate that the Group controls an entity. According to IAS 28, a 20% or more interest in an investee leads to a rebuttable presumption that the investor has significant influence over the investee.

The Group holds an indirect interest of 29.3% in Lakowe Lakes Golf Club Limited ("Lakowe"). (i.e. Mixta Real Estate Plc has an 88% stake in Toll Systems Development Company which in turn holds a 33.3% stake in Lakowe). However, having considered the fact and circumstances, including the non-representation of Mixta Real Estate Plc on the board of Lakowe, management has concluded that the Group does not have significant influence over Lakowe and the entity is not an associate of Mixta Real Estate Plc.

*(ii) Classification of property*

The Group determines whether a property is classified as investment property or trading property (inventory).

Investment property comprises land that is not for sale in the ordinary course of business, but are held primarily to earn capital appreciation.

Trading properties comprises properties that are held for sale in the ordinary course of business. Principally, this is residential property that the Group develops and intends to sell before or on completion of construction.

Management has classified the land bank held by Toll Systems Development Company Limited as investment property as it is primarily being held for capital appreciation and for investment in new subsidiaries through exchange for equity interest and/or debt finance.

*(iii) Business combination*

The Group acquires subsidiaries that own real estate. At the time of acquisition, the Group considers whether each acquisition represents the acquisition of a business or the acquisition of an asset. The Group accounts for an acquisition as a business combination where an integrated set of activities is acquired in addition to the asset.

When the acquisition does not represent a business, it is accounted for as an acquisition of a group of assets and liabilities. The cost of the acquisition is allocated to the assets and liabilities acquired based upon their relative fair values, and no goodwill or deferred tax is recognized.

A business combination is a "common control combination" if the combining entities are ultimately controlled by the same party both before and after the combination; and common control is not transitory. A business combination involving entities or businesses under common control are outside the scope of IFRS 3: *Business Combinations*, and there is no specific IFRS guidance.

Accordingly, management has applied its judgement to develop an accounting policy that is relevant and reliable, where there is no specifically applicable standard or interpretation in accordance with IAS 8: *Accounting Policies, Changes in Accounting Estimates and Errors*. In making this judgement, the directors consider the requirements of IFRS dealing with similar and related issues and the definitions, recognition criteria and measurement concepts for assets, liabilities, income and expenses in the framework. The directors also consider the most recent pronouncements of other standard setting bodies that use a similar conceptual framework to develop accounting standards, to the extent that these do not conflict with the IFRS Framework or any other IFRS or interpretation.

In accounting for the common control transaction, management has decided to adopt the book value accounting on the basis that the investment has simply been moved from one part of the group to another. The chosen accounting policy shall be applied consistently to all common control transactions.

In applying book value accounting, an adjustment may be required in equity to reflect any difference between the consideration paid and the capital of the acquiree. Management has decided to reflect the adjustment in a capital account called "common control deficit".

*(iv) Considerations on joint arrangement*

The Group acquired a 51% equity interest in Garden City Golf Estate Development Limited ("Garden City"). Garden City is a structured separate vehicle established as a Limited Liability Company to carry on business generally as developers of golf courses and ancillary amenities.

The Group has (after considering the structure and form of the arrangement, the terms agreed by the parties in the executed memorandum of understanding, and the Group's rights and obligations arising from the subsequent acquisition from ARM Company from the arrangement) classified its interests as joint ventures and accounted for the acquisition in line with the policies disclosed in note 5(a)(viii).

*(v) Revenue recognition*

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured, regardless of when the payment is being made.

On the sale of trading properties, revenue is recognised when Mixta Real Estate Plc (formerly "ARM Properties Plc") retains only an insignificant risk of ownership and it meets significant performance obligations due to the customer.

The Group recognises revenue on customers who have made deposits equal to or more than 70% of the value of the property or when it transfers to the buyer, control and the significant risks and rewards of ownership of the property. It however, retains the legal title to the property solely to protect the collectibility of the balance outstanding.

In addition, when Mixta Real Estate Plc has met significant performance obligations, it may be required to perform further work on real estate already delivered to the buyer. In such cases, it recognises a liability and an expense in accordance with its revenue policy.

**(b) Critical accounting estimates and assumptions**

Management makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates, assumptions and management judgements that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are outlined below.

*(i) Fair value of financial instruments*

The Company's policy on fair value measurements is discussed under note 5(g)(iv).

The Company measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

Level 1 : Quoted market price(unadjusted) in an active market for an identical instrument.

Level 2 : Valuation techniques based on observable inputs, either directly - i.e. , as prices - or indirectly - i.e. derived from prices. This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.

Level 3 : Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data. Unobservable inputs are those not readily available in an active market due to market illiquidity or complexity of the product. These inputs are generally determined based on inputs of a similar nature, historic observations on the level of the input or analytical techniques.

The Group did not have any financial instruments measured and carried at fair value as at the end of the reporting period.

The financial instruments were not analyzed by the level in the fair value hierarchy into which each fair value measurement is categorised because the carry amounts of these instruments are reasonable approximation of fair value.

*(ii) Investment property*

Investment property is measured at fair value in line with the Group's accounting policy disclosed in note 5(k). The Group's investment property is valued at each reporting date by independent professionally qualified valuers who hold a recognised relevant professional qualification and have recent experience in the locations and segments of the investment property valued. For all investment property, their current use equates to the highest and best use.

Management reviews the valuations performed by the independent valuers for financial reporting purposes. Discussions of valuation processes and results are also held with the independent valuers to:

- verify all major inputs to the independent valuation report;
- assesses property valuation movements when compared to the prior year valuation report.

Further details of the judgements and assumptions made in the valuation of investment property are disclosed in note 21(d).

*(iii) Estimation of net-realizable value for trading properties*

Trading properties are stated at the lower of cost and net realisable value (NRV).

NRV for completed trading property is assessed by reference to market conditions and prices existing at the reporting date and is determined by the Group, based on comparable transactions identified by the Group for properties in the same geographical market serving the same real estate segment.

NRV in respect of trading property under construction is assessed with reference to market prices at the reporting date for similar completed property, less estimated costs to complete construction, estimated costs to complete construction and an estimate of the time value of money to the date of completion.

*(iv) Impairment losses on loans*

Loans to related parties accounted for at amortized cost are evaluated for impairment on a basis described in note 5(g)(v).

The Group reviews its outstanding loan balances to assess impairment on an annual basis. In determining whether a specific impairment loss should be recorded in profit or loss, the Group makes judgements as to whether there is any observable data indicating an impairment trigger. The trigger may include observable data indicating that the borrower is unable to fulfil the repayment obligations as per contractual terms e.g. significant financial difficulty being experienced by the borrower, occurrence of default/delays in interest or principal repayments, restructuring of the credit facilities by giving extraordinary concessions to borrower etc.

The specific component of the total allowances for impairment applies to facilities evaluated individually for impairment and is based upon management's best estimate of the present value of the cash flows that are expected to be received. In estimating these cash flows, management makes judgements about a debtor's financial situation and the net realisable value of any underlying collateral. Each impaired facility is assessed on its merits, and the workout strategy and estimate of cash flows considered recoverable are independently approved by the risk management function.



## 9 Business Combination

### (a) Acquisition of Summerville Golf Club Limited (Background)

On 31st December 2014, Mixta Real Estate Plc (formerly "ARM Properties Plc") obtained control of Summerville Golf Club Limited ("Summerville") by acquiring the shares of Asset and Resource Management Company ("ARM") in Summerville. The shares acquired from ARM based on the executed agreement dated 31st December 2014 between both companies comprises a shareholder loan of N3,653,560,000, deposit for equity shares in Summerville of N248,750,000 and 1,250,000 ordinary shares @ N1 per share. The shares acquired from ARM Company brought the total interest of the Company in Summerville to 67.9% (i.e. direct holding of 67.3% and indirect holding through Toll Systems Development Company Limited of 0.6%).

In determining the acquisition date, the date in which the transaction was agreed to by both parties i.e. 31 December 2014 was adopted and the financial statements of Summerville as at 31 December 2014 was used in determining the share capital at acquisition date.

The business combination has been accounted for, from the perspective of the ultimate controlling entity (ARM Company Limited). The book value of the assets and liabilities was considered on the basis that the acquisition is a common control transaction and the investments simply moved from one part of the group to another. In applying book value accounting, an adjustment has been made in equity (common control deficit) to reflect the difference of ₦2.9 billion between the consideration payable by Mixta Real Estate Plc (formerly ARM Properties Limited) and the capital of the acquiree (Summerville Golf Club Limited).

The consideration agreed for the acquisition of Summerville was N6,059,000,000 and this has been accounted for as a payable to ARM Company Limited.

### (b) Identifiable assets acquired and liabilities assumed

During the period, Mixta Real Estate Plc (formerly "ARM Properties Plc") obtained additional information regarding the acquired net book value of Property, Plant and Equipment in the books of Summerville at the acquisition date. It was noted that the net book value of property and equipment acquired was overstated by N386 million. The Company has therefore revised its comparative financial statements for the year ended 31 December 2014 as if the new information had been known when the business combination was accounted for initially.

| <i>In thousands of naira</i> | As previously reported<br>31-Dec-14 | Group            |                       |
|------------------------------|-------------------------------------|------------------|-----------------------|
|                              |                                     | Adjustments      | Restated<br>31-Dec-14 |
| <b>Assets:</b>               |                                     |                  |                       |
| Cash and cash equivalents    | 1,514,253                           | -                | 1,514,253             |
| Debtors and prepayments      | 24,342                              | -                | 24,342                |
| Trading properties           | 21,142,278                          | -                | 21,142,278            |
| Loans to related entities    | 288,309                             | -                | 288,309               |
| Property and equipment       | 12,791,751                          | (385,814)        | 12,405,937            |
| <b>Total assets</b>          | <b>35,760,933</b>                   | <b>(385,814)</b> | <b>35,375,119</b>     |

| <i>In thousands of naira</i>               | As previously reported<br>31-Dec-14 | Group       |                       |
|--|-------------------------------------|-------------|-----------------------|
|  |                                     | Adjustments | Restated<br>31-Dec-14 |
| <i>Liabilities:</i>                        |                                     |             |                       |
| Other liabilities and accruals             | 12,666,599                          | -           | 12,666,599            |
| Borrowings                                 | 13,829,425                          | -           | 13,829,425            |
| Borrowings from related parties            | 7,452,607                           | -           | 7,452,607             |
| Deposit for shares                         | 250,000                             | -           | 250,000               |
| Deposit for shares from related parties    | 2,298,853                           | -           | 2,298,853             |
| Total liabilities                          | 36,497,484                          | -           | 36,497,484            |
| Book value of identifiable net liabilities | (736,551)                           | (385,814)   | (1,122,365)           |
| Share capital                              | 3,750                               | -           | 3,750                 |
| Retained earnings                          | (740,301)                           | (385,814)   | (1,126,115)           |
| Total equity                               | (736,551)                           | (385,814)   | (1,122,365)           |

(c) Determination of common control acquisition deficit

| <i>In thousands of naira</i>       | As previously reported<br>31-Dec-2014 | Group       |                         |
|------------------------------------|---------------------------------------|-------------|-------------------------|
|                                    |                                       | Adjustments | Restated<br>31-Dec-2014 |
| Consideration payable              | 6,059,560                             | -           | 6,059,560               |
| Shareholders loan acquired         | (3,653,560)                           | -           | (3,653,560)             |
| Deposit for shares acquired        | (248,750)                             | -           | (248,750)               |
| Cost of equity shares acquired     | (1,250)                               | -           | (1,250)                 |
| Pre-acquisition deficit            | 502,516                               | 261,891     | 764,407                 |
| Common control acquisition deficit | 2,658,516                             | 261,891     | 2,920,407               |

(d) Non-controlling interest

NCI was recognized on a proportionate basis of identifiable net assets on acquisition as follows:

| <i>In thousands of naira</i> | As previously reported<br>31-Dec-2014 | Group       |                         |
|------------------------------|---------------------------------------|-------------|-------------------------|
|                              |                                       | Adjustments | Restated<br>31-Dec-2014 |
| Net liability on acquisition | (736,551)                             | (385,814)   | (1,122,365)             |
| Share of NCI (32.12%)        | (236,535)                             | (123,923)   | (360,458)               |

10 Revenue-sales of trading properties

| <i>In thousands of naira</i> | Group                    | Group                    | Company                  | Company                  |
|------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|                              | 12 months<br>31 Dec 2015 | 10 months<br>31 Dec 2014 | 12 months<br>31 Dec 2015 | 10 months<br>31 Dec 2014 |
| Sales of trading properties  | 3,683,410                | 6,503,052                | -                        | 257,994                  |
|                              | 3,683,410                | 6,503,052                | -                        | 257,994                  |

**11 Cost of sales- trading properties**

| <i>In thousands of naira</i>                        | Group<br>12 months<br>31 Dec 2015 | Group<br>10 months<br>31 Dec 2014 | Company<br>12 months<br>31 Dec 2015 | Company<br>10 months<br>31 Dec 2014 |
|---|-----------------------------------|-----------------------------------|-------------------------------------|-------------------------------------|
| Cost of sales- trading properties (See note 25 (b)) | 2,244,396                         | 5,734,606                         | -                                   | 232,981                             |
|   | <u>2,244,396</u>                  | <u>5,734,606</u>                  | <u>-</u>                            | <u>232,981</u>                      |

**12 Fair value gain on investment property**

| <i>In thousands of naira</i>                  | Group<br>12 months<br>31 Dec 2015 | Group<br>10 months<br>31 Dec 2014 | Company<br>12 months<br>31 Dec 2015 | Company<br>10 months<br>31 Dec 2014 |
|---|-----------------------------------|-----------------------------------|-------------------------------------|-------------------------------------|
| Gain on fair valuation of investment property | 976,420                           | 941,610                           | -                                   | -                                   |
|   | <u>976,420</u>                    | <u>941,610</u>                    | <u>-</u>                            | <u>-</u>                            |

The total gains for the year which has been included in profit or loss is attributable to the increase in the fair value of investment property held at the end of the reporting period (see note 21(b)).

**13 Interest income**

| <i>In thousands of naira</i> | Group<br>12 months<br>31 Dec 2015 | Group<br>10 months<br>31 Dec 2014 | Company<br>12 months<br>31 Dec 2015 | Company<br>10 months<br>31 Dec 2014 |
|------------------------------|-----------------------------------|-----------------------------------|-------------------------------------|-------------------------------------|
| Loans to related entities    | 553,248                           | 547,569                           | 935,497                             | 644,485                             |
| Cash and cash equivalents    | 33,200                            | 35,843                            | -                                   | 12,872                              |
| Total income                 | <u>586,448</u>                    | <u>583,412</u>                    | <u>935,497</u>                      | <u>657,357</u>                      |

The following are the sources of the interest income from related entities:

| <i>In thousands of naira</i>                 | Group<br>12 months<br>31 Dec 2015 | Group<br>10 months<br>31 Dec 2014 | Company<br>12 months<br>31 Dec 2015 | Company<br>10 months<br>31 Dec 2014 |
|--|-----------------------------------|-----------------------------------|-------------------------------------|-------------------------------------|
| Farapark Properties Limited*                 | 5,470                             | 17,031                            | 5,470                               | 17,031                              |
| Summerville Golf Club Limited                | -                                 | 384,247                           | 436,120                             | 384,247                             |
| Oceanwinds Hospitality Limited*              | 171,139                           | 145,104                           | 171,139                             | 145,104                             |
| Oakland Properties Limited                   | -                                 | -                                 | 30,394                              | 97,143                              |
| Oluwole Urban Malls Property Limited         | -                                 | -                                 | 55                                  | -                                   |
| Beechwood Property Development Co Limited    | 634                               | 227                               | -                                   | -                                   |
| Lakowe Lakes Golf Club Limited*              | 85,166                            | 960                               | 1,480                               | 960                                 |
| Garden City Golf Estate Development Limited* | 290,839                           | -                                 | 290,839                             | -                                   |
|  | <u>553,248</u>                    | <u>547,569</u>                    | <u>935,497</u>                      | <u>644,485</u>                      |

\* represents entities that are not controlled by the Group

14 Other income

| <i>In thousands of naira</i>    | Group<br>12 months<br>31 Dec 2015 | Group<br>10 months<br>31 Dec 2014 | Company<br>12 months<br>31 Dec 2015 | Company<br>10 months<br>31 Dec 2014 |
|---------------------------------|-----------------------------------|-----------------------------------|-------------------------------------|-------------------------------------|
| Management fee (see (a) below)  | 74,022                            | 64,388                            | 334,618                             | 64,388                              |
| Development fee (see (b) below) | -                                 | -                                 | 106,920                             | -                                   |
| Other income                    | 73,664                            | 25,734                            | 64,229                              | 67                                  |
| Rental Income (see (d) below)   | 22,668                            | -                                 | 22,668                              | -                                   |
| <b>Total income</b>             | <b>170,354</b>                    | <b>90,122</b>                     | <b>528,435</b>                      | <b>64,455</b>                       |

a Management fee

This represents fees earned with respect to the provision of overall project supervision for management of real estate construction projects ("The Village" and "Enclave") being undertaken by Summerville Golf Club Limited ("Summerville") as well as the "Garden City Golf Estate" project being undertaken by Garden City Golf Estate Development Limited ("Garden City").

A flat fee is charged monthly for the provision of overall project supervision for management of real estate construction projects ("The Village" and "Enclave") being undertaken by Summerville Golf Club Limited ("Summerville") while a fee of 1% of the overall project cost is charged on project being undertaken by Garden City Golf Estate Development Limited ("Garden City").

b Development fee

This represents fees earned with respect to the provision of overall project supervision for the development of real estate construction projects ("The Village" and "Enclave") being undertaken by Summerville. A flat fee is charged monthly for the provision of overall project supervision for management of real estate construction projects ("The Village" and "Enclave") being undertaken by Summerville Golf Club Limited ("Summerville"). Development fee is eliminated on consolidation.

c Rental Income

This represents income earned with respect to sub- lease of office space This income however does not form part of the Group's revenue in its ordinary course of business.

15 Net impairment (reversal)/loss on financial assets

Allowance for losses comprise:

| <i>In thousands of naira</i>   | Group<br>12 months<br>31 Dec 2015 | Group<br>10 months<br>31 Dec 2014 | Company<br>12 months<br>31 Dec 2015 | Company<br>10 months<br>31 Dec 2014 |
|--|-----------------------------------|-----------------------------------|-------------------------------------|-------------------------------------|
| <i>Loans from related parties</i>                                    |                                   |                                   |                                     |                                     |
| Impairment charge/(credit) on loans to related parties (Note 24 (c)) | -                                 | 760                               | (75,217)                            | 48,189                              |
|  | -                                 | 760                               | (75,217)                            | 48,189                              |
| <i>Debtors and Prepayments</i>                                       |                                   |                                   |                                     |                                     |
| Specific impairment charge for doubtful receivables (Note 26(d))     | 105,816                           | 12,540                            | 62,862                              | 10,020                              |
| Write back during the period (Note 26 (d))                           | -                                 | -                                 | (3,718)                             | -                                   |
|  | 105,816                           | 12,540                            | 59,144                              | 10,020                              |
| <b>Total</b>   | <b>105,816</b>                    | <b>13,300</b>                     | <b>(16,073)</b>                     | <b>58,209</b>                       |

16 Personnel expenses

| <i>In thousands of naira</i>                | Group<br>12 months<br>31 Dec 2015 | Group<br>10 months<br>31 Dec 2014 | Company<br>12 months<br>31 Dec 2015 | Company<br>10 months<br>31 Dec 2014 |
|---|-----------------------------------|-----------------------------------|-------------------------------------|-------------------------------------|
| Wages and salaries                          | 194,861                           | -                                 | 175,037                             | -                                   |
| Contributions to defined contribution plans | 15,518                            | -                                 | 15,267                              | -                                   |
| Other staff costs                           | 6,097                             | -                                 | 6,092                               | -                                   |
|   | <u>216,476</u>                    | <u>-</u>                          | <u>196,396</u>                      | <u>-</u>                            |

(a) Staff costs

- i. The Group did not have any staff in its employment during the period ended 31 December 2014. The Managing Director served as an employee of Asset & Resource Management Company Limited ("ARM") and his personnel expense was covered by the Management Service Agreement ("MSA") between the Company and ARM.

Following the excision of the property business from Asset and Resource Management Company Limited, Mixta Nigeria began to operate as a separate and distinct Real Estate entity. Hence, the Company absorbed the finance and real estate operations of ARM Company Limited. This became effective 01 January 2015.

- ii The number of employees of the Company other than directors, who received emoluments in the following ranges (excluding pension contributions) were:

|                          | Group<br>12 months<br>31 Dec 2015<br>Number | Group<br>10 months<br>31 Dec 2014<br>Number | Company<br>12 months<br>31 Dec 2015<br>Number | Company<br>10 months<br>31 Dec 2014<br>Number |
|--------------------------|---|---|---|---|
| Below N2,000,000         | 2   | -   | 2   | -   |
| N2,000,001 - N4,000,000  | 2   | -   | 2   | -   |
| N4,000,001 - N6,000,000  | -   | -   | -   | -   |
| N6,000,001 - N8,000,000  | 3   | -   | 3   | -   |
| N8,000,001 - N10,000,000 | 2   | -   | 2   | -   |
| Above N10,000,000        | 5   | -   | 5   | -   |
|                          | <u>14</u>                                   | <u>-</u>                                    | <u>14</u>                                     | <u>-</u>                                      |

- iii The average number of persons employed by the Group/Company during the period was as follows:

|                      | Group<br>12 months<br>31 Dec 2015<br>Number | Group<br>10 months<br>31 Dec 2014<br>Number | Company<br>12 months<br>31 Dec 2015<br>Number | Company<br>10 months<br>31 Dec 2014<br>Number |
|----------------------|---|---|---|---|
| Management staff     | 4   | -   | 4   | -   |
| Senior staff         | 3   | -   | 3   | -   |
| Non-management staff | 7   | -   | 7   | -   |
|                      | <u>14</u>                                   | <u>-</u>                                    | <u>14</u>                                     | <u>-</u>                                      |

(b) Directors

i. Directors' remuneration was paid as follows:

| <i>In thousands of naira</i> | Group<br>12 months<br>31 Dec 2015 | Group<br>10 months<br>31 Dec 2014 | Company<br>12 months<br>31 Dec 2015 | Company<br>10 months<br>31 Dec 2014 |
|------------------------------|-----------------------------------|-----------------------------------|-------------------------------------|-------------------------------------|
| Short-term benefits:         |                                   |                                   |                                     |                                     |
| - Executive compensation     | 18,364                            | -                                 | 18,364                              | -                                   |
| - Other allowances           | 56,368                            | -                                 | 56,368                              | -                                   |
| Sitting allowances           | 4,150                             | -                                 | 4,150                               | -                                   |
| Other fees and allowances    | 5,650                             | -                                 | 5,650                               | -                                   |
|                              | <u>84,532</u>                     | <u>-</u>                          | <u>84,532</u>                       | <u>-</u>                            |

i. Directors' remuneration shown above (excluding pension contributions and certain benefits) includes:

| <i>In thousands of naira</i> | Group<br>12 months<br>31 Dec 2015 | Group<br>10 months<br>31 Dec 2014 | Company<br>12 months<br>31 Dec 2015 | Company<br>10 months<br>31 Dec 2014 |
|------------------------------|-----------------------------------|-----------------------------------|-------------------------------------|-------------------------------------|
| Chairman                     | <u>2,000</u>                      | <u>2,000</u>                      | <u>2,000</u>                        | <u>2,000</u>                        |
| Highest paid director        | <u>2,000</u>                      | <u>2,000</u>                      | <u>2,000</u>                        | <u>2,000</u>                        |

ii. The emoluments of all other directors were within the following ranges as follows:

| <i>In thousands of naira</i> | Group<br>12 months<br>31 Dec 2015 | Group<br>10 months<br>31 Dec 2014 | Company<br>12 months<br>31 Dec 2015 | Company<br>10 months<br>31 Dec 2014 |
|------------------------------|-----------------------------------|-----------------------------------|-------------------------------------|-------------------------------------|
| N100,000 - N600,000          | -                                 | -                                 | -                                   | -                                   |
| N600,001 - N1,100,000        | -                                 | -                                 | -                                   | -                                   |
| N1,100,001 - N1,500,000      | -                                 | -                                 | -                                   | -                                   |
| N1,500,001 - N2,000,000      | <u>2</u>                          | <u>2</u>                          | <u>2</u>                            | <u>2</u>                            |

**17 Operating expenses:**

(a) Operating expenses comprise:

| <i>In thousands of naira</i>            | Group<br>12 months<br>31 Dec 2015 | Group<br>10 months<br>31 Dec 2014 | Company<br>12 months<br>31 Dec 2015 | Company<br>10 months<br>31 Dec 2014 |
|---|-----------------------------------|-----------------------------------|-------------------------------------|-------------------------------------|
| Management fee expenses (see (b) below) | 174,500                           | 116,667                           | 174,500                             | 60,658                              |
| Audit fees                              | 22,443                            | 20,336                            | 14,000                              | 12,000                              |
| Professional fees                       | 120,770                           | 2,625                             | 87,541                              | 2,625                               |
| Travel and accommodation costs          | 20,902                            | 5,179                             | 20,486                              | 5,179                               |
| Advertising costs                       | 8,427                             | 17,929                            | 7,767                               | 17,929                              |
| Subscriptions                           | 4,594                             | -                                 | 2,239                               | -                                   |
| Operating lease expense (see (c) below) | 56,097                            | -                                 | 54,431                              | -                                   |
| Insurance                               | 7,544                             | -                                 | 6,834                               | -                                   |
| Repairs and maintenance                 | 15,576                            | -                                 | 6,787                               | -                                   |
| Computer and telecommunication expenses | 10,896                            | -                                 | 10,896                              | -                                   |
| Directors Expenses                      | 9,903                             | -                                 | 9,903                               | -                                   |
| AGM Expense                             | 4,641                             | -                                 | 4,641                               | -                                   |
| Business promotions and gifts           | 20,992                            | -                                 | 20,992                              | -                                   |
| Utility                                 | 8,112                             | -                                 | 7,920                               | -                                   |
| Transportation Expenses                 | 3,689                             | -                                 | 3,379                               | -                                   |
| Security expenses                       | 18,066                            | -                                 | -                                   | -                                   |
| Administrative expenses                 | 34,227                            | 79,293                            | 14,213                              | 15,658                              |
| Exchange loss                           | 36,030                            | 118,195                           | 2,146                               | 3,386                               |
| Total operating expenses                | <u>577,409</u>                    | <u>360,224</u>                    | <u>448,675</u>                      | <u>117,435</u>                      |

(b) Management fee expenses represent expenses incurred for finance and administrative support services provided by Asset & Resource Management Company Limited ("ARM"). The Company's share was based on the Management Service Agreement ("MSA") dated 26 March 2008 and amended on 23 September 2010. The MSA was further amended effective 01 January 2015 to reflect a change in the nature and scope of support services to be provided by ARM. These services include:

(i) *Management and support services*

This covers formulation and review of policy documents, execution of strategic initiatives, implementation of new systems, processes and controls, etc.. It also covers the review/development of broad based corporate policies.

(ii) *Human resource management and general administration services*

This covers human resource functions particularly in the area of staff training and the provision of operational functions such as cash management, treasury, information technology solutions, legal support services, internal audit, risk management, branding and corporate communications.

(iii) *Research and financial advisory functions*

This covers the provision of regular economic and market research required by the Company for its day-to-day operations particularly investment activities and general advisory services.

A total fee of N174,500,000 (inclusive of all taxes) is payable on demand from the commencement date based on the amended MSA. This agreement lapsed on 30 June 2015.

(c) Operating lease expense represents rent expense incurred by the Company. The Company entered into a 5 year lease agreement with ARM Life Plc for use of office premises located at 8 Kasumu Ekemode Street, off Saka Tinubu Street Victoria Island Lagos. The lease commenced on the 1st of June 2015 and the Company is expected to incur a cost of N93 million (inclusive of taxes) per annum till expiration on 30th May 2020.

**18 Finance costs**

Finance costs comprise:

| <i>In thousands of naira</i> | Group<br>12 months<br>31 Dec 2015 | Group<br>10 months<br>31 Dec 2014 | Company<br>12 months<br>31 Dec 2015 | Company<br>10 months<br>31 Dec 2014 |
|------------------------------|-----------------------------------|-----------------------------------|-------------------------------------|-------------------------------------|
| Borrowings (See note 30(b))  | 642,165                           | 552,231                           | 499,333                             | 240,214                             |
| Bank charges                 | 7,224                             | 3,471                             | 1,630                               | 2,946                               |
| Total interest expense       | <u>649,389</u>                    | <u>555,702</u>                    | <u>500,963</u>                      | <u>243,160</u>                      |



The following are the sources of interest on borrowings:

| <i>In thousands of naira</i>                    | Group          | Group          | Company        | Company        |
|---|----------------|----------------|----------------|----------------|
|   | 12 months      | 10 months      | 12 months      | 10 months      |
|   | 31 Dec 2015    | 31 Dec 2014    | 31 Dec 2015    | 31 Dec 2014    |
| ARM Trustees *                                  | 1,046          | 793            | 1,046          | 793            |
| Townsville Properties Limited *                 | 44,978         | 36,076         | 23,394         | 16,226         |
| Beachwood Property Development Company Limited* | 49,020         | 37,854         | -              | -              |
| Oluwole Urban Mall Limited                      | -              | -              | 269            | 936            |
| Oakland Properties Limited                      | -              | -              | 114            | 398            |
| Adiva Properties Limited                        | -              | -              | 34,176         | 109,512        |
| Asset & Resource Management Company Limited *   | -              | 133,857        | -              | 112,349        |
| Shelter Afrique                                 | 89,226         | -              | -              | -              |
| ARM Investment Managers Limited                 | 451,680        | -              | 440,334        | -              |
| Others  | 6,215          | 343,651        | -              | -              |
|   | <u>642,165</u> | <u>552,231</u> | <u>499,333</u> | <u>240,214</u> |

\* represents entities that are not controlled by the Group

## 19 Earnings per share

### (a) Earnings per share (EPS)

Basic and diluted earnings per share has been computed based on profit after taxation and the number of ordinary shares of 1,683,558,000 (31 December 2014: 1,683,558,000) in issue during the year.

| <i>In thousands of naira</i>                   | Group            | Group            | Company          | Company          |
|--|------------------|------------------|------------------|------------------|
|  | 12 months        | 10 months        | 12 months        | 10 months        |
|  | 31 Dec 2015      | 31 Dec 2014      | 31 Dec 2015      | 31 Dec 2014      |
| Profit attributable to Group shareholders      | 607,191          | 891,557          | 221,889          | 178,632          |
| Number of ordinary shares in issue at year end | <u>1,683,558</u> | <u>1,683,558</u> | <u>1,683,558</u> | <u>1,683,558</u> |
| Earnings per share - EPS in kobo               | <u>36k</u>       | <u>53k</u>       | <u>13k</u>       | <u>11k</u>       |
| Dividend per share - DPS in kobo               | <u>23k</u>       | <u>20k</u>       | <u>23k</u>       | <u>20k</u>       |

The Group does not have any dilutive potential ordinary shares. Therefore, Basic EPS and Diluted EPS are the same for the Group.

**20(a) Property and equipment**

Group

*In thousands of Naira*

|   | Leasehold Land   | Building       | Golf Course Improvements | Plant and Machinery | Motor Vehicle | Furniture & Fittings | Computer and Office Equipment | Work In Progress | Total             |
|---|------------------|----------------|--------------------------|---------------------|---------------|----------------------|-------------------------------|------------------|-------------------|
| Balance at 1 March 2014                                   | -                | -              | -                        | -                   | 3,852         | -                    | -                             | -                | 3,852             |
| Acquired through business combination                     | 7,319,793        | 277,891        | 5,087,265                | 20,614              | 17,673        | 27,612               | 332                           | 40,571           | 12,791,751        |
| Reclassification  | -                | -              | -                        | -                   | -             | -                    | -                             | -                | -                 |
| Additions   | -                | -              | -                        | -                   | -             | -                    | -                             | -                | -                 |
| Balance at 31 December 2014                               | 7,319,793        | 277,891        | 5,087,265                | 20,614              | 21,525        | 27,612               | 332                           | 40,571           | 12,795,603        |
| Balance at 1 January 2015                                 | 7,319,793        | 277,891        | 5,087,265                | 20,614              | 21,525        | 27,612               | 332                           | 40,571           | 12,795,603        |
| Additions   | -                | -              | -                        | -                   | 1,491         | 94,739               | 9,844                         | -                | 106,074           |
| Reclassification  | -                | -              | 47,208                   | -                   | -             | -                    | -                             | -                | 47,208            |
| <b>Balance at 31 December 2015</b>                        | <b>7,319,793</b> | <b>277,891</b> | <b>5,134,473</b>         | <b>20,614</b>       | <b>23,016</b> | <b>122,351</b>       | <b>10,176</b>                 | <b>40,571</b>    | <b>12,948,885</b> |
| <b>ACCUMULATED DEPRECIATION</b>                           |                  |                |                          |                     |               |                      |                               |                  |                   |
| Balance at 1 March 2014                                   | -                | -              | -                        | -                   | 3,852         | -                    | -                             | -                | 3,852             |
| Acquired through business combination                     | -                | -              | -                        | -                   | -             | -                    | -                             | -                | -                 |
| Balance at 31 December 2014 (As previously stated)        | -                | -              | -                        | -                   | 3,852         | -                    | -                             | -                | 3,852             |
| Adjustments to business combination (see note 9)          | 164,490          | 11,116         | 203,490                  | -                   | -             | 6,718                | -                             | -                | 385,814           |
| Balance at 31 December 2014 (restated)                    | 164,490          | 11,116         | 203,490                  | -                   | 3,852         | 6,718                | -                             | -                | 389,666           |
| <b>Balance at 1 January 2015</b>                          | <b>164,490</b>   | <b>11,116</b>  | <b>203,490</b>           | <b>-</b>            | <b>3,852</b>  | <b>6,718</b>         | <b>-</b>                      | <b>-</b>         | <b>389,666</b>    |
| Charge for the year                                       | 82,245           | 5,558          | 102,693                  | 11,401              | 6,346         | 14,340               | 658                           | -                | 223,241           |
| <b>Balance at 31 December 2015</b>                        | <b>246,735</b>   | <b>16,674</b>  | <b>306,183</b>           | <b>11,401</b>       | <b>10,198</b> | <b>21,058</b>        | <b>658</b>                    | <b>-</b>         | <b>612,907</b>    |
| Net book value at 31 December 2014 (As previously stated) | 7,319,793        | 277,891        | 5,087,265                | 20,614              | 17,673        | 27,612               | 332                           | 40,571           | 12,791,751        |
| Net book value at 31 December 2014 (Restated)             | 7,155,303        | 266,775        | 4,883,775                | 20,614              | 17,673        | 20,894               | 332                           | 40,571           | 12,405,937        |
| <b>Net book value at 31 December 2015</b>                 | <b>7,073,058</b> | <b>261,217</b> | <b>4,828,290</b>         | <b>9,213</b>        | <b>12,818</b> | <b>101,293</b>       | <b>9,518</b>                  | <b>40,571</b>    | <b>12,335,978</b> |

Included in leasehold land is the golf course parcel of land measuring 150 hectares located at KM 35 Lekki Epe Expressway Lakowe, Ibeju-Lekki, Lagos being developed by Summerville Golf Club Limited ("Summerville"). This land has been pledged as collateral for the N5 Billion term loan obtained by Summerville from Access Bank Plc (See note 30).

There were no contractual commitments for the acquisition of property and equipment as at 31 December 2015 (31 December 2014 : nil).

20(b) Property and equipment

Company

In thousands of Naira

|   | Computer<br>Hardware- Others | Furniture<br>& Fittings | Office<br>Equipment | Motor<br>Vehicles | Total          |
|---|------------------------------|-------------------------|---------------------|-------------------|----------------|
| <b>COST</b>                               |                              |                         |                     |                   |                |
| Balance at 1 January 2015                 | -                            | -                       | -                   | -                 | -              |
| Additions                                 | 4,218                        | 94,739                  | 5,328               | 1,490             | 105,775        |
| <b>Balance at 31 December 2015</b>        | <b>4,218</b>                 | <b>94,739</b>           | <b>5,328</b>        | <b>1,490</b>      | <b>105,775</b> |
| <b>ACCUMULATED DEPRECIATION</b>           |                              |                         |                     |                   |                |
| Balance at 1 January 2015                 | -                            | -                       | -                   | -                 | -              |
| Charge for the year                       | 128                          | 6,394                   | 422                 | 687               | 7,631          |
| <b>Balance at 31 December 2015</b>        | <b>128</b>                   | <b>6,394</b>            | <b>422</b>          | <b>687</b>        | <b>7,631</b>   |
| <b>Net book value at 31 December 2015</b> | <b>4,090</b>                 | <b>88,345</b>           | <b>4,906</b>        | <b>803</b>        | <b>98,144</b>  |

There were no contractual commitments for the acquisition of property and equipment as at 31 December 2015 (31 December 2014 : nil).

21 Investment property

(a) Investment property comprises

| In thousands of naira                              | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
|--|----------------------|----------------------|------------------------|------------------------|
| Land at Lakowe Village, Lekki (See Note (c) Below) | 55,589,800           | 54,613,380           | -                      | -                      |
|  | <u>55,589,800</u>    | <u>54,613,380</u>    | <u>-</u>               | <u>-</u>               |

(b) The movement in investment property is as follows:

| In thousands of naira                    | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
|--|----------------------|----------------------|------------------------|------------------------|
| Balance, beginning of year/ period       | 54,613,380           | 53,671,770           | -                      | -                      |
| Unrealized fair value gain (See note 12) | 976,420              | 941,610              | -                      | -                      |
| Balance, end of year/period              | <u>55,589,800</u>    | <u>54,613,380</u>    | <u>-</u>               | <u>-</u>               |

(c) This represents 941.61 hectares of land bank held by Toll Systems Development Company Limited (TSD). The land bank is held for capital appreciation and for the purpose of investing in Special Purpose Vehicles in exchange for equity and quasi equity in those entities. The land bank is located at Lakowe Village, Lekki, Lagos. The property is carried at fair value.

(d) Valuation techniques used for fair valuation of investment property

Investment property is stated at fair value and has been determined based on valuations performed by Messrs Ubosi Eleh & Co., Estate Surveyors and Valuers (FRC/2013/NIESV/0000000/1493) as at 21 December 2015.

The fair value is supported by market evidence and represents the amount that would be received to sell the properties in an orderly transaction between market participants at the measurement date in the principal market to which the Group has access at the date of valuation, in accordance with standards issued by the International Valuation Standards Committee. Valuations are performed on an annual basis and the fair value gains and losses are reported in profit or loss. The profits or losses on disposal are also reported in profit or loss as they occurred.

21(d) The details of valuation techniques and significant observable inputs used in determining the fair value of investment property are presented below :

| Location of properties             | Valuation (N'000) | Valuation technique | Property description  | Significant unobservable input | Sensitivity on management's estimates |  |
|------------------------------------|-------------------|---------------------|---|--------------------------------|---------------------------------------|--|
|                                    |                   |                     |   |                                | Estimate                              | Impact Lower (N'000) / Impact Higher (N'000) |
| Land bank at Lakowe Village, Lekki | 55,589,800        | Sales Comparison    | The property consists of a large expanse of undeveloped land, surrounded by distinct and adjoining schemes namely Lakowe Lakes Golf and Country Estate to the West, Adiva Plainfields and Adiva East to the NorthEast and Townsville to the East.<br><br>Site: The site, which is slightly irregular in shape, appears level and well drained. It has a total area of approximately 941.61 hectares.<br><br>Situation: Access to the property is via the Lekki-Epe Expressway, which takes its route from Lekki first roundabout and terminates at Epe Lagos State. | Price per square meter         | Sales price per square +/- 10%        | 5,558,980 / 5,558,980                        |

The fair values of the Group's investment property are categorized into Level 3 of the fair value hierarchy.

**22 Investment in subsidiaries**

(a) *Investment in subsidiaries all of which are measured at cost comprise:*

| <i>In thousands of naira</i>            | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
|---|----------------------|----------------------|------------------------|------------------------|
| Adiva Properties Limited                | -                    | -                    | 10                     | 10                     |
| Cross Town Mall Limited                 | -                    | -                    | 10                     | 10                     |
| Oluwole Urban Mall Property Limited     | -                    | -                    | 7                      | 7                      |
| Oakland Properties Limited              | -                    | -                    | 10                     | 10                     |
| Toll System Development Company Limited | -                    | -                    | 31,606,739             | 31,606,739             |
| Summerville Golf Club Limited           | -                    | -                    | 1,250                  | 1,250                  |
|   | <u>-</u>             | <u>-</u>             | <u>31,608,026</u>      | <u>31,608,026</u>      |

(b) The subsidiary companies' country of incorporation, nature of business, percentage equity holding and period consolidated with Mixta Real Estate Plc is as detailed below:

| <b>Subsidiaries</b>                     | Country of<br>Incorporation | Nature of<br>Business | Year end    | Percentage Holding |             |
|---|-----------------------------|-----------------------|-------------|--------------------|-------------|
|   |                             |                       |             | 31 Dec 2015        | 31 Dec 2014 |
| Adiva Properties Limited                | Nigeria                     | Real estate           | 31 December | 99.9%              | 99.9%       |
| Cross Town Malls Properties Limited     | Nigeria                     | Real estate           | 31 December | 99.9%              | 99.9%       |
| Oluwole Urban Mall Property Limited     | Nigeria                     | Real estate           | 31 December | 70%                | 70%         |
| Oakland Properties Limited              | Nigeria                     | Real estate           | 31 December | 99.9%              | 99.9%       |
| Toll System Development Company Limited | Nigeria                     | Real estate           | 31 December | 88%                | 88%         |
| Summerville Golf Club Limited           | Nigeria                     | Real estate           | 31 December | 67.9%              | 67.9%       |

(c) The condensed financial data of the consolidated entities are as follows:

*Condensed profit or loss*

| 31 December 2015                                 | Group            | Elimination      | Mixta Real Estate Plc | Adiva Properties Limited | Cross Town Mall Properties Limited | Oluwole Urban Mall Property Limited | Oakland Properties Limited | Toll Systems Development Company Limited | Summerville Golf Club Limited |
|--|------------------|------------------|-----------------------|--------------------------|------------------------------------|-------------------------------------|----------------------------|--|-------------------------------|
| <i>In thousands of Naira</i>                     |                  |                  |                       |                          |                                    |                                     |                            |  |                               |
| Gain/(Loss) on sale of trading properties        | 1,439,014        | 158,480          | -                     | -                        | -                                  | -                                   | (93,545)                   | -  | 1,374,079                     |
| Fair value gain on investment property           | 976,420          | -                | -                     | -                        | -                                  | -                                   | -                          | 976,420                                  | -                             |
| Interest income                                  | 586,448          | (723,404)        | 935,497               | 215,849                  | -                                  | 42,546                              | 5,553                      | 27,476                                   | 82,931                        |
| Other income                                     | 170,354          | (367,516)        | 528,435               | 1,544                    | -                                  | 1,200                               | 3                          | -  | 6,688                         |
| Net impairment (loss)/credit on financial assets | (105,816)        | (78,935)         | 16,073                | -                        | -                                  | (42,954)                            | -                          | -  | -                             |
| Operating expenses                               | (1,017,126)      | (14,921)         | (652,702)             | (48,578)                 | (840)                              | (3,364)                             | (2,301)                    | (19,378)                                 | (275,042)                     |
| Finance costs                                    | (649,389)        | 203,058          | (500,963)             | (135,772)                | (45,545)                           | (22,198)                            | (101,549)                  | (41,038)                                 | (5,382)                       |
| Share of loss of equity-accounted investment     | (29,561)         | (29,561)         | -                     | -                        | -                                  | -                                   | -                          | -  | -                             |
| <b>Profit/(loss) before income tax</b>           | <b>1,370,344</b> | <b>(852,799)</b> | <b>326,340</b>        | <b>33,043</b>            | <b>(46,385)</b>                    | <b>(24,770)</b>                     | <b>(191,839)</b>           | <b>943,480</b>                           | <b>1,183,274</b>              |
| Income tax expense                               | (299,725)        | -                | (104,451)             | (21,416)                 | -                                  | (25)                                | -                          | (97,642)                                 | (76,191)                      |
| <b>Profit/(loss) for the period</b>              | <b>1,070,619</b> | <b>(852,799)</b> | <b>221,889</b>        | <b>11,627</b>            | <b>(46,385)</b>                    | <b>(24,795)</b>                     | <b>(191,839)</b>           | <b>845,838</b>                           | <b>1,107,083</b>              |

*Condensed financial position*

| 31 Dec 2015                             | Group              | Elimination         | Mixta Real Estate Plc | Adiva Properties Limited | Cross Town Mall Properties Limited | Oluwole Urban Mall Property Limited | Oakland Properties Limited | Toll Systems Development Company Limited | Summerville Golf Club Limited |
|---|--------------------|---------------------|-----------------------|--------------------------|------------------------------------|-------------------------------------|----------------------------|--|-------------------------------|
| <i>In thousands of Naira</i>            |                    |                     |                       |                          |                                    |                                     |                            |  |                               |
| Property and equipment                  | 12,335,978         | -                   | 98,144                | -                        | -                                  | -                                   | -                          | -  | 12,237,834                    |
| Investment property                     | 55,589,800         | -                   | -                     | -                        | -                                  | -                                   | -                          | 55,589,800                               | -                             |
| Investments in subsidiaries             | -                  | (31,609,276)        | 31,608,026            | -                        | -                                  | -                                   | -                          | 1,250                                    | -                             |
| Equity accounted investment             | 2,476,789          | (29,561)            | 2,505,100             | -                        | -                                  | -                                   | -                          | 1,250                                    | -                             |
| Loans to related entities               | 165,635            | 4,468               | 7,457                 | -                        | -                                  | -                                   | -                          | -  | 153,710                       |
| <b>Total non-current assets</b>         | <b>70,568,202</b>  | <b>(31,634,369)</b> | <b>34,218,727</b>     | <b>-</b>                 | <b>-</b>                           | <b>-</b>                            | <b>-</b>                   | <b>55,592,300</b>                        | <b>12,391,544</b>             |
| Loans to related entities               | 5,039,017          | (5,238,444)         | 8,891,337             | 952,369                  | -                                  | 291,899                             | 33,935                     | -  | 107,921                       |
| Trading properties                      | 32,179,040         | (1,137,579)         | 4,566,445             | 2,541,317                | 439,871                            | 112,501                             | 470,138                    | -  | 25,186,347                    |
| Debtors and prepayments                 | 9,317,543          | (8,229,599)         | 7,627,301             | 1,128,682                | 26,243                             | 335,638                             | 48,948                     | 6,673,208                                | 1,707,122                     |
| Cash and cash equivalents               | 848,438            | 29,815              | 713,296               | 9,312                    | 493                                | 1,247                               | 2,463                      | (1,124)                                  | 92,936                        |
| <b>Total current assets</b>             | <b>47,384,038</b>  | <b>(14,575,807)</b> | <b>21,798,379</b>     | <b>4,631,680</b>         | <b>466,607</b>                     | <b>741,285</b>                      | <b>555,484</b>             | <b>6,672,084</b>                         | <b>27,094,326</b>             |
| <b>Total assets</b>                     | <b>117,952,240</b> | <b>(46,210,176)</b> | <b>56,017,106</b>     | <b>4,631,680</b>         | <b>466,607</b>                     | <b>741,285</b>                      | <b>555,484</b>             | <b>62,264,384</b>                        | <b>39,485,870</b>             |
| Borrowings                              | 5,963,421          | (1,242,369)         | 152,322               | 199,060                  | 305,479                            | 115,692                             | 173,485                    | 267,495                                  | 5,992,257                     |
| Deferred tax liabilities                | 5,510,525          | -                   | 9,763                 | -                        | -                                  | -                                   | -                          | 5,500,762                                | -                             |
| Deposit for shares                      | 31,856,738         | (2,298,853)         | 31,606,738            | -                        | -                                  | -                                   | -                          | -  | 2,548,853                     |
| <b>Total non-current liabilities</b>    | <b>43,330,684</b>  | <b>(3,541,222)</b>  | <b>31,768,823</b>     | <b>199,060</b>           | <b>305,479</b>                     | <b>115,692</b>                      | <b>173,485</b>             | <b>5,768,257</b>                         | <b>8,541,110</b>              |
| Borrowings                              | 14,299,251         | (3,960,241)         | 2,784,968             | 266,191                  | -                                  | -                                   | -                          | -  | 15,208,333                    |
| Current income tax liability            | 2,344,456          | (1)                 | 640,463               | 370,157                  | 500                                | 106,980                             | -                          | 1,150,166                                | 76,191                        |
| Other liabilities                       | 19,871,368         | (4,828,502)         | 15,243,180            | 2,365,687                | 253,688                            | 450,066                             | 692,906                    | 43,138                                   | 5,651,205                     |
| Deferred revenue-deposit from customers | 9,012,103          | -                   | 126,787               | 690,666                  | 27,669                             | 62,983                              | 24,904                     | -  | 8,797,013                     |
| Provision                               | 967,547            | -                   | -                     | -                        | -                                  | -                                   | -                          | -  | 967,547                       |
| <b>Total current liabilities</b>        | <b>46,494,725</b>  | <b>(8,788,744)</b>  | <b>18,795,398</b>     | <b>3,692,701</b>         | <b>281,857</b>                     | <b>620,029</b>                      | <b>717,810</b>             | <b>1,193,304</b>                         | <b>30,700,289</b>             |
| <b>Total liabilities</b>                | <b>89,825,409</b>  | <b>(13,047,885)</b> | <b>50,564,221</b>     | <b>3,891,761</b>         | <b>587,336</b>                     | <b>735,721</b>                      | <b>891,295</b>             | <b>6,961,561</b>                         | <b>39,241,399</b>             |
| Share capital                           | 841,779            | (5,790)             | 841,779               | 10                       | 10                                 | 10                                  | 10                         | 2,000                                    | 3,750                         |
| Share premium                           | 5,819,185          | (1,607,096)         | 5,819,185             | -                        | -                                  | -                                   | -                          | 1,607,096                                | -                             |
| Common control acquisition deficit      | (2,920,407)        | (764,407)           | (2,156,000)           | -                        | -                                  | -                                   | -                          | -  | -                             |
| Retained earnings                       | 17,743,510         | (37,427,762)        | 947,921               | 739,909                  | (120,739)                          | 5,554                               | (335,821)                  | 53,693,727                               | 240,721                       |
| Non controlling interests               | 6,642,764          | 6,642,764           | -                     | -                        | -                                  | -                                   | -                          | -  | -                             |
| <b>Total Equity</b>                     | <b>28,126,831</b>  | <b>(33,162,291)</b> | <b>5,452,885</b>      | <b>739,919</b>           | <b>(120,729)</b>                   | <b>5,564</b>                        | <b>(335,811)</b>           | <b>55,302,823</b>                        | <b>244,471</b>                |
| <b>Total liabilities and equity</b>     | <b>117,952,240</b> | <b>(46,210,176)</b> | <b>56,017,106</b>     | <b>4,631,680</b>         | <b>466,607</b>                     | <b>741,285</b>                      | <b>555,484</b>             | <b>62,264,384</b>                        | <b>39,485,870</b>             |

# NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

## For the year ended 31 December 2015

### Condensed profit or loss

| 31 December 2014                                 | Group          | Elimination      | Mixta Real Estate Plc | Adiva Properties Limited | Cross Town Mall Properties Limited | Oluwole Urban Mall Property Limited | Oakland Properties Limited | Toll Systems Development Company Limited | Summerville Golf Club Limited |
|--|----------------|------------------|-----------------------|--------------------------|------------------------------------|-------------------------------------|----------------------------|--|-------------------------------|
| <i>In thousands of Naira</i>                     |                |                  |                       |                          |                                    |                                     |                            |  |                               |
| Gain/(Loss) on sale of trading properties        | 768,446        | -                | 25,013                | 902,517                  | -                                  | (44,651)                            | (114,433)                  | -  | -                             |
| Fair value gain on investment property           | 941,610        | -                | -                     | -                        | -                                  | -                                   | -                          | 941,610                                  | -                             |
| Interest income                                  | 583,412        | (451,266)        | 657,357               | 315,164                  | -                                  | 39,186                              | -                          | 22,971                                   | -                             |
| Other income                                     | 90,122         | 114,809          | 64,455                | (112,612)                | -                                  | 23,467                              | 3                          | -  | -                             |
| Net impairment (loss)/credit on financial assets | (13,300)       | 47,429           | (58,209)              | -                        | -                                  | (2,520)                             | -                          | -  | -                             |
| Operating expenses                               | (360,224)      | (122,851)        | (117,435)             | (7,054)                  | (1,939)                            | (18,431)                            | (32,127)                   | (60,387)                                 | -                             |
| Finance costs                                    | (555,702)      | 131,703          | (243,160)             | (389,369)                | -                                  | (19,151)                            | -                          | (35,725)                                 | -                             |
| Profit/(loss) before income tax                  | 1,454,364      | (280,176)        | 328,021               | 708,646                  | (1,939)                            | (22,100)                            | (146,557)                  | 868,469                                  | -                             |
| Income tax expense                               | (477,138)      | -                | (149,389)             | (231,029)                | (500)                              | (2,059)                             | -                          | (94,161)                                 | -                             |
| Profit/(loss) for the period                     | <u>977,226</u> | <u>(280,176)</u> | <u>178,632</u>        | <u>477,617</u>           | <u>(2,439)</u>                     | <u>(24,159)</u>                     | <u>(146,557)</u>           | <u>774,308</u>                           | <u>-</u>                      |

### Condensed financial position

| 31 Dec 2015                        | Group              | Elimination         | Mixta Real Estate Plc | Adiva Properties Limited | Cross Town Mall Properties Limited | Oluwole Urban Mall Property Limited | Oakland Properties Limited | Toll Systems Development Company Limited | Summerville Golf Club Limited |
|------------------------------------|--------------------|---------------------|-----------------------|--------------------------|------------------------------------|-------------------------------------|----------------------------|--|-------------------------------|
| <i>In thousands of Naira</i>       |                    |                     |                       |                          |                                    |                                     |                            |  |                               |
| Property and equipment             | 12,405,937         | -                   | -                     | -                        | -                                  | -                                   | -                          | -  | 12,405,937                    |
| Investment property                | 54,613,380         | -                   | -                     | -                        | -                                  | -                                   | -                          | 54,613,380                               | -                             |
| Investments in subsidiaries        | -                  | (31,609,276)        | 31,608,026            | -                        | -                                  | -                                   | -                          | 1,250                                    | -                             |
| Equity accounted investment        | 2,506,350          | -                   | 2,505,100             | -                        | -                                  | -                                   | -                          | 1,250                                    | -                             |
| Loans to related entities          | 558,852            | (4,779,589)         | 3,384,802             | 1,483,625                | -                                  | 191,901                             | 41,699                     | -  | 236,413                       |
| Total non-current assets           | <u>70,084,519</u>  | <u>(36,388,865)</u> | <u>37,497,928</u>     | <u>1,483,625</u>         | <u>-</u>                           | <u>191,901</u>                      | <u>41,699</u>              | <u>54,615,880</u>                        | <u>12,642,350</u>             |
| Loans to related entities          | 4,253,150          | (4,652,297)         | 8,475,895             | 326,347                  | -                                  | 42,156                              | 9,154                      | -  | 51,896                        |
| Trading properties                 | 27,678,398         | (149,269)           | 3,096,787             | 2,352,888                | 439,871                            | 112,501                             | 683,342                    | -  | 21,142,278                    |
| Debtors and prepayments            | 8,445,811          | (4,709,900)         | 4,782,373             | 1,462,807                | 26,243                             | 323,240                             | 59,790                     | 6,476,916                                | 24,342                        |
| Cash and cash equivalents          | 2,107,529          | -                   | 224,701               | 75,874                   | 492                                | 91,521                              | 2,991                      | 197,697                                  | 1,514,253                     |
| Total current assets               | <u>42,484,888</u>  | <u>(9,511,466)</u>  | <u>16,579,756</u>     | <u>4,217,916</u>         | <u>466,606</u>                     | <u>569,418</u>                      | <u>755,277</u>             | <u>6,674,613</u>                         | <u>22,732,769</u>             |
| Total assets                       | <u>112,569,407</u> | <u>(45,900,331)</u> | <u>54,077,684</u>     | <u>5,701,541</u>         | <u>466,606</u>                     | <u>761,319</u>                      | <u>796,976</u>             | <u>61,290,493</u>                        | <u>35,375,119</u>             |
| Borrowings                         | 3,455,725          | (2,034,478)         | 107,709               | -                        | -                                  | -                                   | 736,958                    | -  | 4,645,536                     |
| Deferred tax liabilities           | 5,403,120          | -                   | -                     | -                        | -                                  | -                                   | -                          | 5,403,120                                | -                             |
| Deposit for shares                 | 31,856,738         | (2,298,853)         | 31,606,738            | -                        | -                                  | -                                   | -                          | -  | 2,548,853                     |
| Total non-current liabilities      | <u>40,715,583</u>  | <u>(4,333,331)</u>  | <u>31,714,447</u>     | <u>-</u>                 | <u>-</u>                           | <u>-</u>                            | <u>736,958</u>             | <u>5,403,120</u>                         | <u>7,194,389</u>              |
| Borrowings                         | 13,996,751         | (7,471,866)         | 3,268,546             | 836,825                  | 259,933                            | 101,895                             | 138,465                    | 226,457                                  | 16,636,496                    |
| Current income tax liability       | 2,202,136          | -                   | 595,775               | 348,741                  | 500                                | 106,954                             | -                          | 1,150,166                                | -                             |
| Other liabilities                  | 28,262,014         | (2,089,953)         | 12,931,209            | 3,790,747                | 280,518                            | 538,110                             | 96,418                     | 48,366                                   | 12,666,599                    |
| Total current liabilities          | <u>44,460,901</u>  | <u>(9,561,819)</u>  | <u>16,795,530</u>     | <u>4,976,313</u>         | <u>540,951</u>                     | <u>746,959</u>                      | <u>234,883</u>             | <u>1,424,989</u>                         | <u>29,303,095</u>             |
| Total liabilities                  | <u>85,176,484</u>  | <u>(13,895,150)</u> | <u>48,509,977</u>     | <u>4,976,313</u>         | <u>540,951</u>                     | <u>746,959</u>                      | <u>971,841</u>             | <u>6,828,109</u>                         | <u>36,497,484</u>             |
| Share capital                      | 841,779            | (5,790)             | 841,779               | 10                       | 10                                 | 10                                  | 10                         | 2,000                                    | 3,750                         |
| Share premium                      | 5,819,185          | (1,607,096)         | 5,819,185             | -                        | -                                  | -                                   | -                          | 1,607,096                                | -                             |
| Common control acquisition deficit | (2,658,516)        | (502,516)           | (2,156,000)           | -                        | -                                  | -                                   | -                          | -  | -                             |
| Retained earnings                  | 17,211,139         | (36,069,115)        | 1,062,743             | 725,218                  | (74,355)                           | 14,350                              | (174,875)                  | 52,853,288                               | (1,126,115)                   |
| Non controlling interests          | 6,179,336          | 6,179,336           | -                     | -                        | -                                  | -                                   | -                          | -  | -                             |
| Total Equity                       | <u>27,392,923</u>  | <u>(32,005,181)</u> | <u>5,567,707</u>      | <u>725,228</u>           | <u>(74,345)</u>                    | <u>14,360</u>                       | <u>(174,865)</u>           | <u>54,462,384</u>                        | <u>(1,122,365)</u>            |
| Total liabilities and equity       | <u>112,569,407</u> | <u>(45,900,331)</u> | <u>54,077,684</u>     | <u>5,701,541</u>         | <u>466,606</u>                     | <u>761,319</u>                      | <u>796,976</u>             | <u>61,290,493</u>                        | <u>35,375,119</u>             |



**23 Equity-accounted investment**

(a) *The movement in equity accounted investees during the year/period is as follows:*

| <i>In thousands of naira</i>               | Group            |                  | Company          |                  |
|--|------------------|------------------|------------------|------------------|
|  | 31 Dec 2015      | 31 Dec 2014      | 31 Dec 2015      | 31 Dec 2014      |
| Balance, beginning of year/period          | 2,506,350        | -                | 2,505,100        | -                |
| Additions during the year/period           | -                | 2,506,350        | -                | 2,505,100        |
| Share of loss of equity accounted investee | (29,561)         | -                | -                | -                |
| Balance, end of year/period                | <u>2,476,789</u> | <u>2,506,350</u> | <u>2,505,100</u> | <u>2,505,100</u> |

(b) *Investment in equity accounted investee companies is analysed below:*

| <i>In thousands of naira</i>                           | Group            |                  | Company          |                  |
|--|------------------|------------------|------------------|------------------|
|  | 31 Dec 2015      | 31 Dec 2014      | 31 Dec 2015      | 31 Dec 2014      |
| Garden City Golf Estate Development Limited (See (i) ) | 2,475,539        | 2,505,100        | 2,505,100        | 2,505,100        |
| Lakowe Lakes Limited (See (ii) )                       | 1,250            | 1,250            | -                | -                |
|  | <u>2,476,789</u> | <u>2,506,350</u> | <u>2,505,100</u> | <u>2,505,100</u> |

(i) Garden City Golf Estate Development Limited was incorporated in Nigeria as a Limited Liability Company. The primary business activity of Garden City is to carry on business generally as developers of golf courses and ancillary amenities. As at the reporting date, Mixta Real Estate Plc had joint control with Greater Portharcourt Development Authority and is entitled to 51% residual interest in the net assets of Garden City.

(ii) This represents the cost of the Group's investment in Lakowe Lakes Golf Club Limited ("Lakowe"). Management has not equity accounted for its interest in Lakowe based on its conclusion that the Group does not have significant influence over the entity. See note 8(a)(i) for details.

(c) *Summary of financial information for equity-accounted investees is as follows:*

(i) *Statement of Profit or Loss* Garden City Golf Estate Development Limited

| <i>In thousands of naira</i>      | 31 Dec 2015 | 31 Dec 2014 |
|-----------------------------------|-------------|-------------|
| Percentage ownership interest     | 51%         | 51%         |
| Income                            | 352         | -           |
| Expenses                          | (58,315)    | -           |
| Loss for the period               | (57,963)    | -           |
| Share of loss for the year/period | (29,561)    | -           |

(ii) *Statement of financial position*

| <i>In thousands of naira</i>  | 31 Dec 2015      | 31 Dec 2014      |
|-------------------------------|------------------|------------------|
| Percentage ownership interest | 51%              | 51%              |
| Current assets                | 9,220,422        | 2,267,860        |
| Non-current assets            | 5,407,771        | 11,445,261       |
| Current liabilities           | (2,101,293)      | (2,828,408)      |
| Non-current liabilities       | (7,222,434)      | (5,517,154)      |
| Net Assets                    | 5,304,466        | 5,367,559        |
| Share of net assets           | <u>2,705,278</u> | <u>2,737,455</u> |

The carrying amount of the Group's investment in the joint arrangement was tested for impairment as at 31 December 2015. No impairment has been recognized as the Group's share of the fair value of identifiable net assets of the joint arrangement of N2.70 Billion (December 2014: N2.73 Billion) is in excess of the carrying amount N2.5 Billion.

24 Loans to related entities

Loans to related entities comprise:

|   | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
|---|----------------------|----------------------|------------------------|------------------------|
| <i>In thousands of naira</i>  |                      |                      |                        |                        |
| (a) <i>Gross term loans:</i>  |                      |                      |                        |                        |
| (i) <i>Subsidiaries</i>   |                      |                      |                        |                        |
| Summerville Golf Club Limited (see (i) below)   | -                    | -                    | -                      | 3,036,972              |
| Oakland Properties Limited (see (iii) below)  | -                    | -                    | -                      | 723,568                |
| Oluwole Urban Mall (see (vii) below)  | -                    | -                    | -                      | -                      |
|   | <u>-</u>             | <u>-</u>             | <u>-</u>               | <u>3,760,540</u>       |
| (ii) <i>Other related entities</i>  |                      |                      |                        |                        |
| Farapark Limited (see (ii) below)   | -                    | 121,493              | -                      | 121,493                |
| Oceanwinds Commercial Paper (see (iv) below)  | -                    | 262,891              | -                      | 262,891                |
| Oceanwinds Term Loan (see (v) below)  | 1,066,892            | 906,944              | 1,066,892              | 906,944                |
| Lakowe Lakes Golf Club Limited (see (vi) below)   | 270,500              | 296,617              | 7,457                  | 7,122                  |
| Beachwood Property Development Company (see (viii) below)   | 3,816                | 1,452                | -                      | -                      |
|   | <u>1,341,208</u>     | <u>1,589,397</u>     | <u>1,074,349</u>       | <u>1,298,450</u>       |
| (b) <i>Shareholder loan notes:</i>  |                      |                      |                        |                        |
| (i) <i>Subsidiaries</i>   |                      |                      |                        |                        |
| Summerville Golf Club Limited (see (x) below)   | -                    | -                    | 3,960,241              | 3,653,560              |
|   | <u>-</u>             | <u>-</u>             | <u>3,960,241</u>       | <u>3,653,560</u>       |
| (ii) <i>Joint venture</i>   |                      |                      |                        |                        |
| Garden City Golf Estate Development Limited (see (ix) below)  | 3,864,204            | 3,223,365            | 3,864,204              | 3,223,365              |
|   | <u>3,864,204</u>     | <u>3,223,365</u>     | <u>3,864,204</u>       | <u>3,223,365</u>       |
| Total loans to related parties  | 5,205,412            | 4,812,762            | 8,898,794              | 11,935,915             |
| Specific allowance for impairment on loans See note (c) below   | (760)                | (760)                | -                      | (75,217)               |
|   | <u>5,204,652</u>     | <u>4,812,002</u>     | <u>8,898,794</u>       | <u>11,860,698</u>      |
| (c) <i>The movement in specific impairment allowance on loans was as follows:</i>                     |                      |                      |                        |                        |
| <i>In thousands of naira</i>  |                      |                      |                        |                        |
| Balance, beginning of year/period   | 760                  | -                    | 75,217                 | 27,028                 |
| Additions/ (write back) during the year/ period   | -                    | 760                  | (75,217)               | 48,189                 |
| Balance, end of period  | <u>760</u>           | <u>760</u>           | <u>-</u>               | <u>75,217</u>          |
| (d) <i>The analysis of loans to related parties as at end of the reporting period was as follows:</i> |                      |                      |                        |                        |
| <i>In thousands of naira</i>  |                      |                      |                        |                        |
| Due for more than 12 months   |                      |                      |                        |                        |
| Loans to related parties  | 165,635              | 558,852              | 7,457                  | 3,384,802              |
| Due within 12 months  |                      |                      |                        |                        |
| Loans to related parties  | 5,039,017            | 4,253,150            | 8,891,337              | 8,475,895              |
| Total   | <u>5,204,652</u>     | <u>4,812,002</u>     | <u>8,898,794</u>       | <u>11,860,697</u>      |

(e) Details of the facilities advanced to related entities are as follows:

|        | Counterparty                                   | Type                       | Purpose   | Interest | Value date | Maturity date  | Restructured /New/existing  | Updates   |
|--------|--|----------------------------|---|----------|------------|----------------|-----------------------------|---|
| (i)    | Summerville Golf Club Limited                  | Unsecured commercial paper | Construction of residential estate and amenities at Lakowe Village, Ibeju Lekki, Lagos. | 18%      | 1-Apr-14   | 3-Apr-17       | Restructured                | The outstanding balance of N2.7billion as at 31 March 2015 became non-interest bearing assets and was transferred to intercompany receivables based on an addendum to the loan agreement between Summerville Golf Club Limited and Mixta Real Estate Plc (formerly ARM Properties Plc) dated 1 April 2015.          |
| (ii)   | Farapark Properties Limited                    | Unsecured commercial paper | Construction of Farapark Estate on Lekki-Epe expressway, Lagos.                         | 18%      | 1-Apr-14   | 3-Apr-17       | Restructured 31 March 2014  | Outstanding loan balance due as at 31 March 2015 N126,664,000 was settled by transfer of trading property ) (N120,000,000 see note 25(a(ii)) and the balance (N6,664,000) recognised as amounts due from the entity.  |
| (iii)  | Oakland Properties Limited                     | Unsecured commercial paper | Construction of lockup shops at Iju Shopping Mall, Lagos.                               | 18%      | 1-Apr-14   | 3-Apr-17       | Restructured 1 April 2015   | The outstanding balance of N704 million as at 31 March 2015 became non-interest bearing assets and was transferred to intercompany receivables based on an addendum to the loan agreement between Oakland properties and Mixta Real Estate Plc (formerly ARM Properties Plc) dated 1 April 2015.                    |
| (iv)   | Oceanwinds Hospitality Limited                 | Unsecured commercial paper | Construction of a hotel along the Lekki expressway, Lagos                               | 18%      | 1-Apr-14   | 3-Apr-17       | Restructured 31 March 2014  | Outstanding loan balance due as at 31 March 2015 N274,082,000 was converted to deposit for shares. See note 26 (c(iii))   |
| (v)    | Oceanwinds Hospitality Limited                 | Term loan                  | Construction of a hotel along the Lekki expressway, Lagos                               | 18%      | 18-Apr-15  | 17-Apr-16      | Restructured 17 April 2015  | Outstanding principal and interest balance of N949,121,000 as at 17 April 2015 was rolled over for an additional one year tenor at an interest rate of 18%. The loan will be converted to share in the company should there be any default in payment.  |
| (vi)   | Lakowe Lakes Golf Club Limited                 | Unsecured commercial paper | To augment working capital of the Company   | 18%      | 1-Apr-14   | 3-Apr-17       | Existing                    | Not applicable  |
| (vii)  | Oluwole Urban Mall Property Limited            | Term Loan                  | To augment working capital of the company   | 18%      | 19-Aug-15  | 19-Aug-16      | Restructured 31 August 2015 | The outstanding balance of N10 million as at 30 August 2015 became non-interest bearing assets and was transferred to intercompany receivables based on an addendum to the loan agreement between Oluwole Urban Mall Property Limited and Mixta Real Estate Plc (formerly ARM Properties Plc) dated 31 August 2015. |
| (viii) | Beachwood Property Development Company Limited | Unsecured commercial paper | To augment working capital of the Company   | 18%      | 1-Apr-14   | 3-Apr-17       | Existing                    | Not applicable  |
| (ix)   | Garden City Golf Estate Development Limited    | Unsecured loan notes       | Debt capital finance  | 10%      | 22-Aug-13  | Not applicable | Existing                    | Not applicable  |
| (x)    | Summerville Golf Club Limited                  | Unsecured loan notes       | Debt capital finance  | 19.5%    | 11-Mar-08  | Not applicable | Existing                    | Not applicable  |

25 Trading properties

(a) This represents the cost of real estate apartments and land designated for resale.

| <i>In thousands of naira</i>                          | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
|---|----------------------|----------------------|------------------------|------------------------|
| Land (See (i) below)                                  | 4,389,433            | 3,159,433            | 4,233,552              | 3,003,552              |
| Residential apartments (See (ii) below)               | 160,000              | 160,000              | 160,000                | 40,000                 |
| Retail shops (See (iii) below)                        | 693,196              | 693,196              | 172,893                | 53,235                 |
| Trading properties under development (See (iv) below) | 26,936,411           | 23,665,769           | -                      | -                      |
| Balance, end of period                                | <u>32,179,040</u>    | <u>27,678,398</u>    | <u>4,566,445</u>       | <u>3,096,787</u>       |

*In thousands of naira*

| Category                    | Description   | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
|-----------------------------|---|----------------------|----------------------|------------------------|------------------------|
| (i) Land                    | This represents the cost of 75 hectares of land situated at Lakowe village, Ibeju Lekki area of Lagos State and Shapati village, Ibeju Lekki area of Lagos State purchased by the Company for the purpose of developing residential estates. The Company has earmarked 25 hectares of the land situated at Shapati village for sale as Townsville Estate Extension. | 3,003,552            | 3,003,552            | 3,003,552              | 3,003,552              |
|                             | This represents the cost of 12.17 hectares of undeveloped land situated in Ajayi Apata Royal Estate Sango-tedo off Lekki-Epe expressway, Lagos state.   | 1,230,000            | -                    | 1,230,000              | -                      |
|                             | This represents cost of undeveloped 19,400sqm of land Located at Central Business District, Lagos for construction of Oluwole phase 2   | 112,501              | 112,501              | -                      | -                      |
|                             | This represents Cost of undeveloped land size of 1,138 sqm located at Iju, Lagos.   | 43,380               | 43,380               | -                      | -                      |
|                             |   | <u>4,389,433</u>     | <u>3,159,433</u>     | <u>4,233,552</u>       | <u>3,003,552</u>       |
| (ii) Residential apartments | This represents cost of 4 units of unfurnished apartments 5-bedroom detached with 2-bed maids' unit located at Raymond Njoku Street, on the Farapark Estate Layout.   | 160,000              | 160,000              | 160,000                | 40,000                 |
|                             |   | <u>160,000</u>       | <u>160,000</u>       | <u>160,000</u>         | <u>40,000</u>          |
| (iii) Retail shops          | This represents the cost of 4 retail shops at Oluwole Urban Market, Central Business District, Lagos. The Oluwole Urban Market is a fully integrated retail and commercial complex .  | 53,235               | 53,235               | 53,235                 | 53,235                 |
|                             | This represents the cost of 141 retail shops at Oakland Shopping Plaza.   | 639,961              | 639,961              | 119,658                | -                      |
|                             |   | <u>693,196</u>       | <u>693,196</u>       | <u>172,893</u>         | <u>53,235</u>          |

*In thousands of naira*

| Category                         | Description   | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
|----------------------------------|---|----------------------|----------------------|------------------------|------------------------|
| (iv) Property under construction | This represents cost incurred to date on construction of Alaba Shopping Complex on 12,600 sqm of land at Alaba, Lagos. It includes legal/title document, government consent, construction cost, interest and charges attributable to the property.  | 439,871              | 439,871              | -                      | -                      |
|                                  | This represents cost incurred to date on construction 18 units of homes at the "Village" residential scheme   | 1,246,771            | 237,163              | -                      | -                      |
|                                  | This represents cost incurred to date on construction of 206 units of homes at the "Enclave" residential scheme.  | 7,000,525            | 4,254,210            | -                      | -                      |
|                                  | This represents cost of outstanding inventory in Adiva Plainfields Estate on 631,132sqm of land located at Lakowe, Ibeju-Lekki, Lagos. It includes cost incurred on legal/title document, government consent, construction cost, professional fees, interest and other charges directly attributable to the property. | 2,541,316            | 2,352,887            | -                      | -                      |
|                                  | This represents cost of 1,075,266 sqm of land at Lakowe, Ibeju-Lekki, and other development costs incurred to date on the development of the Summerville residential scheme.  | 15,707,928           | 16,381,638           | -                      | -                      |
|                                  |   | 26,936,411           | 23,665,769           | -                      | -                      |
|                                  |   | 32,179,040           | 27,678,398           | 4,566,445              | 3,096,787              |

(b) *The movement in trading properties during the period/year was as follows:*

| <i>In thousands of naira</i>          | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
|---------------------------------------|----------------------|----------------------|------------------------|------------------------|
| Balance, beginning of year/period     | 27,678,398           | 11,245,416           | 3,096,787              | 3,352,091              |
| Acquired through business combination | -                    | 21,142,278           | -                      | -                      |
| Cost capitalized                      | 4,174,568            | 1,023,436            | -                      | 3,552                  |
| Interest & charges capitalized        | 1,220,470            | 27,749               | -                      | -                      |
| Disposals                             | (2,244,396)          | (5,734,606)          | -                      | (232,981)              |
| Acquisition of land                   | 1,230,000            | -                    | 1,230,000              | -                      |
| Reclassifications (see note 39 (b))   | 120,000              | (25,875)             | 239,658                | (25,875)               |
| Balance, end of year/period           | 32,179,040           | 27,678,398           | 4,566,445              | 3,096,787              |

26 Debtors and prepayments

Debtors and prepayments comprise:

| <i>In thousands of naira</i>   | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
|--|----------------------|----------------------|------------------------|------------------------|
| <i>(a) Due from related entities:</i>  |                      |                      |                        |                        |
| <i>(i) Subsidiaries</i>  |                      |                      |                        |                        |
| Summerville Golf Club Limited  | -                    | -                    | 2,760,535              | 329,328                |
| Toll Systems Development Company   | -                    | -                    | -                      | 4,271                  |
| Oluwole Properties Limited   | -                    | -                    | 169,747                | 168,022                |
| Adiva Properties Limited   | -                    | -                    | 837,706                | 1,694,876              |
| Oakland properties Limited   | -                    | -                    | 621,379                | -                      |
|  | <u>-</u>             | <u>-</u>             | <u>4,389,367</u>       | <u>2,196,497</u>       |
| <i>(ii) Joint Venture</i>  |                      |                      |                        |                        |
| Garden City Golf Estate Development Limited                                  | 8,280                | 8,280                | 8,280                  | 8,280                  |
|  | <u>8,280</u>         | <u>8,280</u>         | <u>8,280</u>           | <u>8,280</u>           |
| <i>(iii) Other related entities</i>  |                      |                      |                        |                        |
| Townsville Properties Limited  | 1,673                | 1,673                | 673                    | 673                    |
| Asset & Resource Management Company Limited                                  | 3,210,448            | 3,626,403            | 84                     | -                      |
| Watford Properties Limited   | 3,281,250            | 3,281,250            | -                      | -                      |
| New Towns Development project  | 20,312               | -                    | 19,509                 | -                      |
| Due from Financial Advisers  | 56                   | -                    | 56                     | -                      |
| ARM Life Limited   | 12,525               | -                    | 12,525                 | -                      |
| MIXTA Africa S. A.   | 15,726               | -                    | 15,726                 | -                      |
| MIXTA Cote d'Ivoire  | 22,911               | -                    | 22,911                 | -                      |
| Hospitality Management Company   | 130,309              | -                    | 101,914                | -                      |
| Farapark Properties Limited  | 6,872                | -                    | 6,820                  | -                      |
| New Town receivable  | 61,802               | 62,605               | 59,545                 | 59,545                 |
| Lakowe Lakes Golf Club Limited   | 27,971               | -                    | 27,971                 | -                      |
| Beechwood Property Development Company                                       | 20,313               | 1,615                | 20,313                 | -                      |
| Corporate Lodge Home stead   | 12,661               | -                    | -                      | -                      |
|  | <u>6,824,830</u>     | <u>6,973,546</u>     | <u>288,047</u>         | <u>60,218</u>          |
| <i>(b) Other Receivables</i>   |                      |                      |                        |                        |
| Trade receivables (See note (i) below)                                       | 1,382,236            | 108,733              | 182,387                | 67,599                 |
| Sundry debtors   | 38,855               | 21,156               | 25,806                 | 2,003                  |
|  | <u>1,421,091</u>     | <u>129,889</u>       | <u>208,193</u>         | <u>69,602</u>          |
| <i>(c) Prepayments and other assets:</i>                                     |                      |                      |                        |                        |
| Deposit for land (See note (ii) below)                                       | 36,000               | 58,046               | 36,000                 | 36,000                 |
| Prepayments  | 42,315               | 8,891                | 18,278                 | 238                    |
| WHT recoverable  | 48,045               | 2,095                | 48,045                 | 1,700                  |
| PAYE   | 377                  | -                    | 377                    | -                      |
| VAT  | 37,459               | -                    | -                      | -                      |
| Due from Ropeway Transport Limited   | 276,328              | 276,328              | -                      | -                      |
| Construction vendor advance  | 416,910              | -                    | -                      | -                      |
| Other assets (See note (iii) below)  | 635,431              | 1,312,443            | 2,814,133              | 2,534,113              |
|  | <u>1,492,865</u>     | <u>1,657,803</u>     | <u>2,916,833</u>       | <u>2,572,051</u>       |
| Gross debtors and prepayments  | <u>9,747,066</u>     | <u>8,769,518</u>     | <u>7,810,720</u>       | <u>4,906,648</u>       |
| Specific allowance for impairment on doubtful receivables See note (d) below | (429,523)            | (323,707)            | (183,419)              | (124,275)              |
|  | <u>9,317,543</u>     | <u>8,445,811</u>     | <u>7,627,301</u>       | <u>4,782,373</u>       |

- (i) This represents amounts due from customers from the sale of trading properties and outstanding project income fees  
(ii) The amount represents deposits made by the Group for the acquisition of lands for real estate development.  
(iii) In the other asset balance is an amount which represents subscriptions for investment in the following related entities:

| <i>In thousands of naira</i>                              | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
|---|----------------------|----------------------|------------------------|------------------------|
| Oceanwinds Hospitality Limited                            | 274,082              | -                    | 274,082                | -                      |
| Summerville Golf Club Limited                             | -                    | -                    | 2,248,750              | 2,248,750              |
| Garden City Golf Estate Development Limited (See note 23) | 271,535              | 271,535              | 271,535                | 271,535                |
|   | <u>545,617</u>       | <u>271,535</u>       | <u>2,794,367</u>       | <u>2,520,285</u>       |

- (d) The movement in the specific allowance for impairment on doubtful receivables was as follows:

| <i>In thousands of naira</i>            | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
|---|----------------------|----------------------|------------------------|------------------------|
| Balance, beginning of year/ period      | 323,707              | 85,971               | 124,275                | 114,255                |
| Additions during the year (see note 14) | 105,816              | 12,540               | 62,862                 | 10,020                 |
| Write back during the year              | -                    | -                    | (3,718)                | -                      |
| Acquired through business combination   | -                    | 225,196              | -                      | -                      |
| Balance, end of period                  | <u>429,523</u>       | <u>323,707</u>       | <u>183,419</u>         | <u>124,275</u>         |

## 27 Cash and cash equivalents

| <i>In thousands of naira</i>                | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
|---|----------------------|----------------------|------------------------|------------------------|
| Cash at bank                                | 193,460              | 232,283              | 108,839                | 15,347                 |
| Placements with financial institutions      | 604,457              | 271,619              | 604,457                | 209,354                |
| Short term investments (See note (a) below) | 50,521               | 1,603,627            | -                      | -                      |
| Cash and Bank balance                       | <u>848,438</u>       | <u>2,107,529</u>     | <u>713,296</u>         | <u>224,701</u>         |

- (a) This amount relates to investments made by the Group in approved fund schemes ("Funds") with Asset & Resource Management Company (ARM). These fund schemes are approved by the Securities and Exchange Commission (SEC) Nigeria and amounts invested are repayable on demand. Investments in these Funds are also available to meet short term cash commitments of the Group. Interest accrued on the investments at a range of 11% to 13% during the period.

## 28 Deferred tax liabilities

- (a) The movement in deferred tax liabilities during the year/period was as follows:

| <i>In thousands of naira</i>                       | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
|--|----------------------|----------------------|------------------------|------------------------|
| Balance, beginning of year/period                  | 5,403,120            | 5,308,959            | -                      | -                      |
| Charge during the year/period<br>(see note 31 (b)) | 107,405              | 94,161               | 9,763                  | -                      |
| Balance, end of year/period                        | <u>5,510,525</u>     | <u>5,403,120</u>     | <u>9,763</u>           | <u>-</u>               |



(b) *Recognized deferred tax liabilities are attributable to the following:*

| <i>In thousands of naira</i> | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
|------------------------------|----------------------|----------------------|------------------------|------------------------|
| Investment property          | 5,500,762            | 5,403,120            | -                      | -                      |
| Property and Equipment       | 9,763                | -                    | 9,763                  | -                      |
|                              | <u>5,510,525</u>     | <u>5,403,120</u>     | <u>9,763</u>           | <u>-</u>               |

(c) *Unrecognized deferred tax assets*

Significant management judgement is required to determine the amount of deferred tax that can be recognized, based upon the likely timing and the level of future taxable profits together with the future tax planning strategies.

The company's deferred tax assets relates to timing difference in the recognition of depreciation and capital allowance on property, plant and equipment are not recognized in these financial statements. This is due to uncertainty about availability of future taxable profits against which deferred tax can be utilized

The unrecognized deferred tax asset during the year is attributable to the following:

| <i>In thousands of naira</i>  | Attributable to        | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
|-------------------------------|------------------------|----------------------|----------------------|------------------------|------------------------|
| Summerville Golf Club Limited | Property and equipment | 1,160,000            | -                    | -                      | -                      |
|                               |                        | <u>1,160,000</u>     | <u>-</u>             | <u>-</u>               | <u>-</u>               |

## 29 Deposit for shares

(a) *Deposit for shares comprises:*

| <i>In thousands of naira</i>                                       | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
|--|----------------------|----------------------|------------------------|------------------------|
| Due to Asset & Resource Management Company Limited (see (i) below) | 15,803,369           | 15,803,369           | 15,803,369             | 15,803,369             |
| Due to Watford Properties Limited (see (i) below)                  | 16,053,369           | 16,053,369           | 15,803,369             | 15,803,369             |
|  | <u>31,856,738</u>    | <u>31,856,738</u>    | <u>31,606,738</u>      | <u>31,606,738</u>      |

(i) Deposit for shares represents liabilities due to Asset & Resource Management Company Limited and Watford Properties Limited which were designated as deposit for shares through the approval of the Board of Directors of the Company on 24 February 2011.

The Board at its meeting held on 20 March 2012 approved the conversion of the deposit for shares to equity, subject to approval by the Securities and Exchange Commission (SEC). The members of the company at the Annual General Meeting (AGM) held on Friday August 7, 2015 was authorized to issue shares in respect of the transferred asset giving rise to the deposit for shares. As at the date of this financial statements, the process for regulatory approval (Securities and Exchange Commission) is still ongoing.

### 30 Borrowings

Borrowings comprise:

| <i>In thousands of naira</i>  | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
|---|----------------------|----------------------|------------------------|------------------------|
| (a) <i>Due from related entities</i>  |                      |                      |                        |                        |
| (i) <i>Subsidiaries</i>   |                      |                      |                        |                        |
| Oluwole Urban Mall Property Limited (see note (e)(iii)below)                  | -                    | -                    | -                      | 6,881                  |
| Oakland Properties Limited (see note (e)(iv)below)                            | -                    | -                    | -                      | 2,917                  |
| Adiva Properties Limited (see note (e)(v) below)                              | -                    | -                    | -                      | 806,688                |
|   | -                    | -                    | -                      | 816,486                |
| (ii) <i>Other related entities</i>  |                      |                      |                        |                        |
| ARM Trustees Limited (see note (e)(I) below)                                  | 6,892                | 5,846                | 6,892                  | 5,846                  |
| Townsville Properties Limited (see note (e)(ii) below)                        | 441,966              | 376,742              | 152,322                | 129,148                |
| Farapark Properties Limited (see note (e)(vi) below)                          | 32,994               | 27,444               | -                      | -                      |
| Beachwood Property Development Company Limited<br>(see note (e)(vii) below)   | 338,253              | 289,282              | -                      | -                      |
| ARM Investment Managers Limited (see note (e)(viii)below)                     | 9,656,662            | 8,390,328            | 2,778,076              | 2,424,775              |
| Asset and Resource Management Company<br>(see note (e)(xiv) below)            | 5,961                | -                    | -                      | -                      |
|   | <u>10,482,728</u>    | <u>9,089,642</u>     | <u>2,937,290</u>       | <u>2,559,769</u>       |
| (b) <i>Other term borrowings</i>  |                      |                      |                        |                        |
| Shelter Afrique ( see note (e)(ix)below)                                      | 222,679              | 588,298              | -                      | -                      |
| Shareholder loan (see note (e)(x)below)                                       | 1,465,372            | 1,352,151            | -                      | -                      |
| Summerville Notes (NGN) 14% (see note (e)(xi) below)                          | 2,115,645            | 1,842,637            | -                      | -                      |
| Preferred Notes of \$100 8% USD (see note (e)(xii) below)                     | 799,296              | 499,385              | -                      | -                      |
| Secured bank loan (see note (e)(xiii) below)                                  | 5,176,952            | 3,583,726            | -                      | -                      |
| Overdraft facility  | -                    | 496,637              | -                      | -                      |
|   | <u>9,779,944</u>     | <u>8,362,834</u>     | <u>-</u>               | <u>-</u>               |
|   | <u>20,262,672</u>    | <u>17,452,476</u>    | <u>2,937,290</u>       | <u>3,376,255</u>       |
| (c) <i>The analysis of borrowings as at end of the period was as follows:</i> |                      |                      |                        |                        |
| <i>In thousands of naira</i>  | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
| <i>Due for more than 12 months</i>  |                      |                      |                        |                        |
| Borrowings  | 5,963,421            | 3,455,725            | 152,322                | 107,709                |
| <i>Due within 12 months</i>   |                      |                      |                        |                        |
| Borrowings  | 14,299,251           | 13,996,751           | 2,784,968              | 3,268,546              |
| Total   | <u>20,262,672</u>    | <u>17,452,476</u>    | <u>2,937,290</u>       | <u>3,376,255</u>       |
| (d) <i>The movement on borrowings during the period/year is as follows:</i>   |                      |                      |                        |                        |
| <i>In thousands of naira</i>  | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
| Balance beginning of year/ period   | 17,452,476           | 1,241,162            | 3,376,255              | 1,084,176              |
| Additions during the year/ period   | 1,665,859            | 2,645,269            | 50,000                 | 2,058,565              |
| Interest expense (See note 18)  | 642,165              | 552,231              | 499,333                | 240,214                |
| Interest capitalised (See note 25)  | 1,220,470            | -                    | -                      | -                      |
| Acquired through business combination   | -                    | 13,829,425           | -                      | -                      |
| Exchange difference   | -                    | 119,856              | -                      | -                      |
| Repayments during the year/ period  | (718,298)            | (935,467)            | (23,717)               | (6,700)                |
| Other settlement (See (e) )   | -                    | -                    | (964,581)              | -                      |
| Balance end of year/ period   | <u>20,262,672</u>    | <u>17,452,476</u>    | <u>2,937,290</u>       | <u>3,376,255</u>       |

# NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

## For the year ended 31 December 2015

(e) Details of the facilities obtained by the Group are as follows:

|        | Counterparty                                    | Type                       | Currency | Purpose   | Interest rate | Value date | Maturity date | Pledged Collateral  | Updates   |
|--------|---|----------------------------|----------|---|---------------|------------|---------------|---|---|
| (i)    | ARM Trustees Limited                            | Term Loan                  | Naira    | To augment working capital of the Company   | 18%           | 21-Nov-14  | 22-Nov-16     | None  | Not applicable  |
| (ii)   | Townsville Properties Limited                   | Unsecured commercial paper | Naira    | To finance real estate development projects   | 18%           | 1-Apr-14   | 3-Apr-17      | None  | Not applicable  |
| (iii)  | Oluwole Urban Mall Property Limited             | Unsecured commercial paper | Naira    | To finance real estate development projects   | 18%           | 1-Apr-14   | 3-Apr-17      | None  | Outstanding principal and accrued interest balance due as at 31 March 2015 N7,174,000 was settled through an offset against existing receivable balances due to the Company at the same date.   |
| (iv)   | Oakland Properties Limited                      | Unsecured commercial paper | Naira    | To finance real estate development projects   | 18%           | 1-Apr-14   | 3-Apr-17      | None  | Outstanding principal and accrued interest balance due as at 31 March 2015 N3,041,000 was used to offset interest due to be received on loans to the subsidiary at the same date.               |
| (v)    | Adiva Properties Limited                        | Unsecured commercial paper | Naira    | To finance real estate development projects   | 18%           | 1-Apr-14   | 3-Apr-17      | None  | Outstanding principal and accrued interest balance due as at 31 March 2015 N817,331,000 was settled through an offset against existing receivable balances due to the Company at the same date. |
| (vi)   | Farapark Properties Limited                     | Unsecured commercial paper | Naira    | To finance real estate development projects   | 18%           | 1-Apr-14   | 3-Apr-17      | None  | Not applicable  |
| (vii)  | Beechwood Property Development Company Limited  | Unsecured commercial paper | Naira    | To finance real estate development projects   | 18%           | 1-Apr-14   | 3-Apr-17      | None  | Not applicable  |
| (viii) | ARM Investment Managers Limited                 | Short Term Loan            | Naira    | To augment working capital and finance real estate development projects   | 17%-21%       | 1-Feb-12   | 12-Dec-16     | None  | Not applicable  |
| (ix)   | Shelter Afrique                                 | Term Loan                  | USD      | To finance development of different types of 376 houses and 251 serviced plots together with ancillary facilities and related infrastructure on Phase 1 of the Adiva Plainfields Estate | 9%            | 6-Aug-10   | 5-Aug-15      | Access Bank Guarantee   | Not applicable  |
| (x)    | Watford Properties Limited                      | Unsecured Loan Notes       | Naira    | Debt capital finance  | 19.5%         | 11-Mar-08  | N/A           | None  | Not applicable  |
| (xi)   | Summerville Golf Club Limited Loan Note Holders | Unsecured Loan Notes       | Naira    | To augment working capital and finance real estate development projects   | 14%-14.25%    | 23-May-14  | 20-Nov-16     | None  | Not applicable  |
| (xii)  | Summerville Golf Club Limited Preferred Loan    | Unsecured Loan Notes       | USD      | To augment working capital and finance real estate development projects   | 7%-8%         | 1-May-10   | 17-Sep-16     | None  | Not applicable  |
| (xiii) | Access Bank Plc                                 | Term Loan                  | Naira    | Completion of infrastructure works on the Enclave Homes at Lakowe Lakes Golf and Country Estate   | 21.0%         | 29-Apr-15  | 28-Apr-20     | Tripartite legal mortgage on all the parcel of land measuring 150 hectares located at KM 35 Lekki-Epe Expressway earmarked for the proposed Summerville Lakowe Lakes Golf and Country Estate. | A one year moratorium on principal repayment was granted by the lender, Access Bank Plc.  |

**31 Current income tax liability**

(a) *The movement on this account during the period was as follows:*

| <i>In thousands of naira</i>                    | Group            |                  | Company        |                |
|---|------------------|------------------|----------------|----------------|
|   | 31 Dec 2015      | 31 Dec 2014      | 31 Dec 2015    | 31 Dec 2014    |
| Balance, beginning of year/period               | 2,202,136        | 1,833,255        | 595,775        | 460,482        |
| Charge for the year/period (See note (b) below) | 192,320          | 382,977          | 94,688         | 149,389        |
| Payments during the year/ period                | (50,000)         | (14,096)         | (50,000)       | (14,096)       |
| Balance, end of year/period                     | <u>2,344,456</u> | <u>2,202,136</u> | <u>640,463</u> | <u>595,775</u> |

(b) *The income tax expense comprises:*

| <i>In thousands of naira</i>           | Group          |                | Company        |                |
|--|----------------|----------------|----------------|----------------|
|  | 31 Dec 2015    | 31 Dec 2014    | 31 Dec 2015    | 31 Dec 2014    |
| Company income tax                     | 156,795        | 359,406        | 87,999         | 140,052        |
| Tertiary education tax                 | 35,525         | 23,571         | 6,689          | 9,337          |
| Deferred tax charge (see note 28 (a) ) | 192,320        | 382,977        | 94,688         | 149,389        |
|  | 107,405        | 94,161         | 9,763          | -              |
|  | <u>299,725</u> | <u>477,138</u> | <u>104,451</u> | <u>149,389</u> |

**Reconciliation of effective tax rate**

**Group**

| <i>In thousands of naira</i>                             | %          | 31 Dec 2015    | %          | 31 Dec 2014    |
|--|------------|----------------|------------|----------------|
| Profit/(Loss) before income tax                          |            | 1,370,344      |            | 1,454,364      |
| Income tax using the domestic corporation tax rate (30%) | 30%        | 411,103        | 30%        | 436,309        |
| Impact of tax treatments in subsidiaries                 | 10%        | 142,164        | 11%        | 163,934        |
| Permanent difference                                     | 0%         | -              | -13%       | (188,322)      |
| Non-deductible expenses                                  | 5%         | 74,996         | 3%         | 41,646         |
| Non-taxable income                                       | -27%       | (364,063)      | 0%         | -              |
| Tertiary education tax (2%)                              | 3%         | 35,525         | 2%         | 23,571         |
| Total income tax expense in comprehensive income         | <u>22%</u> | <u>299,725</u> | <u>33%</u> | <u>477,138</u> |

**Company**

| <i>In thousands of naira</i>                             | %          | 31 Dec 2015    | %          | 31 Dec 2014    |
|--|------------|----------------|------------|----------------|
| Profit/(Loss) before income tax                          |            | 326,340        |            | 328,021        |
| Income tax using the domestic corporation tax rate (30%) | 30%        | 97,902         | 30%        | 98,406         |
| Impact of tax treatments in subsidiaries                 | 0%         | -              | 0%         | -              |
| Permanent difference                                     | 0%         | -              | 0%         | -              |
| Non-taxable income                                       | 0%         | (286)          |            |                |
| Non-deductible expenses                                  | 0%         | 146            | 13%        | 41,646         |
| Tertiary education tax (2%)                              | 2%         | 6,689          | 3%         | 9,337          |
| Total income tax expense in comprehensive income         | <u>32%</u> | <u>104,451</u> | <u>46%</u> | <u>149,389</u> |

32 Other liabilities and accruals

Other liabilities and accruals comprise:

|   | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
|---|----------------------|----------------------|------------------------|------------------------|
| <i>In thousands of naira</i>                                  |                      |                      |                        |                        |
| <b>(a) Due to related entities:</b>                           |                      |                      |                        |                        |
| <b>(i) Subsidiaries</b>                                       |                      |                      |                        |                        |
| Crosstown Mall Properties Limited                             | -                    | -                    | 25,667                 | 25,667                 |
| Oakland Properties Limited                                    | -                    | -                    | 1,197                  | 9,884                  |
| Adiva Properties Limited                                      | -                    | -                    | -                      | 34,169                 |
| Toll Systems Development                                      | -                    | -                    | 113,312                | -                      |
| Summerville Golf Club Limited                                 | -                    | -                    | 52,009                 | -                      |
|   | <u>-</u>             | <u>-</u>             | <u>192,185</u>         | <u>69,720</u>          |
| <b>(ii) Joint Venture</b>                                     |                      |                      |                        |                        |
| Garden City Golf Estate Development Limited                   | 202,157              | 247,271              | 202,157                | 247,271                |
|   | <u>202,157</u>       | <u>247,271</u>       | <u>202,157</u>         | <u>247,271</u>         |
| <b>(iii) Other related entities</b>                           |                      |                      |                        |                        |
| Asset & Resource Management Company Limited - (see (i) below) | 12,756,286           | 11,068,089           | 12,524,261             | 10,838,904             |
| Asset & Resource Management Company HoldCo                    | 22,044               | -                    | 22,044                 | -                      |
| Watford Properties Limited                                    | 1,101,718            | 1,101,718            | 1,101,718              | 1,101,718              |
| MIXTA Africa S. A.  | -                    | -                    | -                      | -                      |
| Oceanwinds Hospitality Limited                                | 2,661                | -                    | -                      | -                      |
| Lakowe Lakes Golf Club Limited                                | 94,687               | 78,255               | -                      | -                      |
| Farapark Properties Limited                                   | 13,759               | 12,000               | -                      | -                      |
| Townsville Properties Limited                                 | 37,824               | 33,493               | -                      | -                      |
| Beechwood Property Development Company                        | 33,077               | 20,056               | 12,836                 | -                      |
| Corporate Lodge Homestead                                     | 19,331               | -                    | 18,265                 | -                      |
| Iju Receivable  | -                    | -                    | -                      | -                      |
| ARM Hospitality Fund  | 675                  | -                    | -                      | -                      |
|   | <u>14,082,062</u>    | <u>12,313,611</u>    | <u>13,679,124</u>      | <u>11,940,622</u>      |
| <b>(b) Other liabilities and accruals</b>                     |                      |                      |                        |                        |
| Sundry creditors  | 844,880              | 307,518              | 784,983                | 307,518                |
| Accrued expenses  | 71,692               | 326,905              | 38,892                 | 16,962                 |
| Defined contributions   | 2,133                | -                    | 2,133                  | -                      |
| WHT payable   | 267,478              | 248,339              | 245,730                | 213,313                |
| VAT payable   | 37,194               | 6,718                | 22,194                 | 12,082                 |
| Other liabilities   | 832,435              | 971,090              | 75,782                 | 39,211                 |
| Liability to construction vendors                             | 3,531,337            | 3,657,074            | -                      | -                      |
|   | <u>5,587,149</u>     | <u>5,517,644</u>     | <u>1,169,714</u>       | <u>589,086</u>         |
|   | <u>19,871,368</u>    | <u>18,078,526</u>    | <u>15,243,180</u>      | <u>12,846,699</u>      |

- (i) Included in the balance due to Asset & Resource Management Company Limited as at 31 December 2015 is the outstanding consideration of N4,366,735,000 payable on the acquisition of interest in Garden City Golf Estate Development Limited (See note 22) and N6,059,560,000 payable for the acquisition of interest in Summerville Golf Club Limited.

The Board of Directors of the Company have been authorised at the Annual General Meeting (AGM) of the members of the Company held on Friday August 7, 2015 to issue ordinary shares in exchange for the acquired stakes in Summerville Golf Club Limited, Garden City Golf Estate Development Limited and land bank in Ajayi Apata Royal estate.

### 33 Deferred revenue-deposit from customers

The balance represents advance instalments (pre-sale deposits) received from clients for purchased homes, land and other products. Pre-sale deposits are recognized as liabilities until the Company performs its promised obligations stated in the agreements with the customers after which revenue is recognized. Clients are obligated to complete payments for the properties before title is passed on to them or will forfeit a percentage of the total value if they cancel the contract.

| <i>In thousands of naira</i> | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
|------------------------------|----------------------|----------------------|------------------------|------------------------|
| Balance as at year end       | <u>9,012,103</u>     | <u>10,183,488</u>    | <u>126,787</u>         | <u>84,510</u>          |

### 34 Provisions

This relates to cost of further works which may be required or performed on real estate already delivered to the buyer. The amount recognized as a provision represents the best estimate of the expenditure required to settle the present obligation at the end of the reporting period. Provision is reviewed at the end of each reporting period and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of resources embodying economic benefits will be required to settle the obligation, the provision shall be reversed.

### 35 Share capital

| <i>In thousands of naira</i>  | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
|---|----------------------|----------------------|------------------------|------------------------|
| (a) Authorized - 4,830,512,000 Ordinary shares of 50k each<br>169,488,000 preference shares of 50k each | <u>2,500,000</u>     | <u>2,500,000</u>     | <u>2,500,000</u>       | <u>2,500,000</u>       |
| (b) Issued and fully paid share capital   |                      |                      |                        |                        |
| <i>In thousands of naira</i>  | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
| Issued and fully paid<br>1,683,557,140 ordinary shares of 50k each                                      | <u>841,779</u>       | <u>841,779</u>       | <u>841,779</u>         | <u>841,779</u>         |

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All shares rank equally with regard to the Company's residual assets.

### 36 Share premium

The balance on share premium account was as follows:

| <i>In thousands of naira</i>       | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
|------------------------------------|----------------------|----------------------|------------------------|------------------------|
| Balance, beginning & end of period | <u>5,819,185</u>     | <u>5,819,185</u>     | <u>5,819,185</u>       | <u>5,819,185</u>       |

**37 Retained earnings**

Retained earnings are the carried forward recognised income net of expenses plus current year profit attributable to shareholders.

**38 Non controlling interests**

(a) *The entities accounting for the non-controlling interest balance is shown below:*

| In thousands of naira                   | Group            | Restated<br>Group | Company     | Company     |
|---|------------------|-------------------|-------------|-------------|
|   | 31 Dec 2015      | 31 Dec 2014       | 31 Dec 2015 | 31 Dec 2014 |
| Toll System Development Company Limited | 6,636,339        | 6,535,486         | -           | -           |
| Oluwole Urban Mall Property Limited     | (9,147)          | 4,308             | -           | -           |
| Summerville Golf Club Limited           | 15,572           | (360,458)         | -           | -           |
|   | <u>6,642,764</u> | <u>6,179,336</u>  | <u>-</u>    | <u>-</u>    |

(b) *The following table summarizes the information relating to the Group's subsidiary that has material NCI*

| 31 Dec 2015   | Toll System<br>Development<br>Company<br>Limited | Oluwole<br>Urban Mall<br>Property<br>Limited | Summerville<br>Golf Club<br>Limited |
|---|--|--|-------------------------------------|
| <i>In thousands of naira</i>                                  |  |  |                                     |
| NCI percentage  | 12%  | 30%  | 32%                                 |
| Total Assets  | 62,264,384                                       | 718,477                                      | 39,353,889                          |
| Total Liabilities   | (6,961,561)                                      | (748,967)                                    | (39,280,869)                        |
| Net assets  | 55,302,823                                       | (30,490)                                     | 73,020                              |
| Carrying amount of NCI  | <u>6,636,339</u>                                 | <u>(9,147)</u>                               | <u>15,572</u>                       |
|   |  |  |                                     |
| <i>In thousands of naira</i>                                  |  |  |                                     |
| NCI percentage  | 12%  | 30%  | 32%                                 |
| Gross income  | 27,476   | 43,746                                       | 1,528,633                           |
| Profit/(loss)   | 840,439  | (44,850)                                     | 1,170,705                           |
| Profit allocated to NCI                                       | <u>100,853</u>                                   | <u>(13,455)</u>                              | <u>376,030</u>                      |
| Cash flows from operating activities                          | 27,475   | (65,142)                                     | 1,073                               |
| Cash flows from investing activities                          | -  | 1,599  | (4,232)                             |
| Cash flows from financing activities, before dividends to NCI | -  | -  | 2,291                               |
| Cash flows from financing activities - cash dividends to NCI  | -  | -  | -                                   |
| Net increase/(decrease) in cash and cash equivalents          | <u>27,475</u>                                    | <u>(63,543)</u>                              | <u>(868)</u>                        |



| 31 December 2014 (Restated)                                   | Toll System<br>Development<br>Company<br>Limited | Oluwole<br>Urban Mall<br>Property<br>Limited | Summerville<br>Golf Club<br>Limited |
|---|--|--|-------------------------------------|
| <i>In thousands of naira</i>                                  |  |  |                                     |
| NCI percentage  | 12%  | 30%  | 32%                                 |
| Total Assets  | 61,290,493                                       | 761,319                                      | 35,375,119                          |
| Total Liabilities   | (6,828,109)                                      | (746,959)                                    | (36,497,484)                        |
| Net assets  | 54,462,384                                       | 14,360                                       | (1,122,365)                         |
| Carrying amount of NCI  | 6,535,486  | 4,308  | (360,458)                           |
| Gross income  | 964,581  | 18,002                                       | -                                   |
| Profit/(loss)   | 774,308  | (25,159)                                     | -                                   |
| Profit allocated to NCI                                       | 92,917   | (7,248)                                      | -                                   |
| 31 December 2014  | Toll System<br>Development<br>Company<br>Limited | Oluwole<br>Urban Mall<br>Property<br>Limited | Summerville<br>Golf Club<br>Limited |
| <i>In thousands of naira</i>                                  |  |  |                                     |
| Cash flows from operating activities                          | (203,485)  | 53,915                                       | (1,115,668)                         |
| Cash flows from investing activities                          | -  | -  | -                                   |
| Cash flows from financing activities, before dividends to NCI | 226,457  | (57,212)                                     | 1,736,548                           |
| Cash flows from financing activities - cash dividends to NCI  | -  | -  | -                                   |
| Net increase in cash and cash equivalents                     | 22,972   | (3,297)                                      | 620,880                             |

**39 Reconciliation notes to consolidated and separate statement of cash flows**

**(a) Loans to related entities**

| <i>In thousands of naira</i>                  | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
|---|----------------------|----------------------|------------------------|------------------------|
| Balance at the start of the year/ period      | 4,812,002            | 3,780,671            | 11,860,698             | 4,407,096              |
| Specific impairment reversal/ (loss) on loans | -                    | (760)                | 75,217                 | (75,217)               |
| Interest income earned on loans               | 553,248              | 547,569              | 935,497                | 644,485                |
| Interest income received                      | -                    | -                    | (126,535)              | -                      |
| Acquired through business combination         | -                    | 288,309              | -                      | 3,653,560              |
| Shareholder loan acquired from joint venture  | -                    | 3,223,365            | -                      | 3,223,365              |
| Intercompany balances (borrowings)            | -                    | (7,452,607)          | -                      | -                      |
| Loan settlement through trading property      | (120,000)            | -                    | (239,658)              | -                      |
| Loan offset against liabilities               | -                    | -                    | (9,884)                | -                      |
| Loan offset against borrowings                | -                    | -                    | (3,041)                | -                      |
| Reclassifications to debtors and receivables  | (280,746)            | -                    | (280,746)              | -                      |
| Balance at the end of the year/ period        | 5,204,652            | 4,812,002            | 8,898,794              | 11,860,698             |
| Cash (outflow)/inflow                         | (240,148)            | (4,425,455)          | 3,312,754              | (7,409)                |

(b) Trading properties

|   | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
|---|----------------------|----------------------|------------------------|------------------------|
| <i>In thousands of naira</i>              |                      |                      |                        |                        |
| Balance at the start of the year/period   | 27,678,398           | 11,245,416           | 3,096,787              | 3,352,091              |
| Acquired through business combination     | -                    | 21,142,278           | -                      | -                      |
| Reclassifications from loans              | -                    | -                    | -                      | -                      |
| Interest on borrowings capitalised        | 1,220,470            | -                    | -                      | -                      |
| Reclassification to trading properties    | 120,000              | (25,875)             | 239,658                | -                      |
| Reclassifications from trading properties | (47,208)             | -                    | -                      | -                      |
| Balance at the end of the year/ period    | <u>32,179,040</u>    | <u>27,678,398</u>    | <u>4,566,445</u>       | <u>3,096,787</u>       |
| Cash (outflow)/inflow                     | <u>(3,207,381)</u>   | <u>4,683,421</u>     | <u>(1,230,000)</u>     | <u>255,304</u>         |

(c) Debtor and prepayments

|  | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
|--|----------------------|----------------------|------------------------|------------------------|
| <i>In thousands of naira</i>                   |                      |                      |                        |                        |
| Balance at the start of the year/period        | 8,445,811            | 10,712,701           | 4,906,648              | 4,145,944              |
| Specific impairment on debtors and prepayments | (105,816)            | (12,540)             | -                      | -                      |
| Acquired through business combination          | -                    | 24,342               | -                      | -                      |
| Deposit for shares acquired from joint venture | -                    | 271,535              | -                      | 271,535                |
| Deposit for shares acquired from subsidiary    | -                    | -                    | -                      | 248,750                |
| Reclassification from trading properties       | -                    | 25,875               | -                      | -                      |
| Reclassification from loans to related parties | 280,746              | -                    | 280,746                | -                      |
| Receivables offset against borrowings          | -                    | -                    | (824,506)              | -                      |
| Receivables offset against liabilities         | -                    | -                    | (34,169)               | -                      |
| Exchange gain                                  | -                    | 5,047                | -                      | -                      |
| Intercompany balances (Other liabilities)      | -                    | (386,458)            | -                      | -                      |
| Other non-cash adjustments                     | -                    | (21,509)             | (3,453)                | -                      |
| Intercompany balances (Deposit for shares)     | -                    | (2,298,853)          | -                      | -                      |
| Balance at the end of the year/period          | <u>9,317,543</u>     | <u>8,445,811</u>     | <u>7,810,720</u>       | <u>4,906,648</u>       |
| Cash outflow                                   | <u>(696,802)</u>     | <u>(125,671)</u>     | <u>(3,485,454)</u>     | <u>(240,419)</u>       |

(d) Other liabilities and accruals

|  | Group<br>31 Dec 2015 | Group<br>31 Dec 2014 | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 |
|--|----------------------|----------------------|------------------------|------------------------|
| <i>In thousands of naira</i>                               |                      |                      |                        |                        |
| Balance at the start of the year/ period                   | 18,078,526           | 25,073,504           | 12,846,699             | 17,759,433             |
| Consideration for acquisition of interest in joint venture | -                    | (4,367,985)          | -                      | (4,366,735)            |
| Consideration for acquisition of interest in subsidiary    | -                    | (2,158,500)          | -                      | (6,059,560)            |
| Acquired through business combination                      | -                    | (12,666,599)         | -                      | -                      |
| Liabilities offset against loans                           | -                    | -                    | 9,884                  | -                      |
| Liabilities offset against debtors                         | -                    | 386,458              | 34,169                 | -                      |
| Exchange loss  | (36,030)             | (3,386)              | (2,146)                | (3,386)                |
| VAT Paid   | 15,309               | -                    | 15,309                 | -                      |
| Reclassification to deposit for shares                     | -                    | 14,657,758           | -                      | 14,657,758             |
| Other non-cash adjustments                                 | -                    | -                    | (133,583)              | -                      |
| Balance at the end of the year/period                      | <u>19,871,368</u>    | <u>18,078,526</u>    | <u>15,243,180</u>      | <u>12,846,699</u>      |
| Cash inflow/(outflow)                                      | <u>1,772,121</u>     | <u>(11,147,232)</u>  | <u>2,320,114</u>       | <u>(684,657)</u>       |

### 39 Related party transactions

During the period, the Company transacted business such as the provision of real estate management services with certain companies that are regarded as related entities. The gross income derived from these related party transactions during the year ended 31 December 2015 amounted to N1,916,792,867 (31 December 2014: N708,873,000).

The related parties and balances for the year ended 31 December 2015 are listed below:

| <i>Related entities</i>             | <i>Relationship</i> | <i>Nature of transactions</i> | <i>Note</i>    | Group<br>31 Dec 2015<br>Due (to)/from<br>N'000 | Company<br>31 Dec 2015<br>Due (to)/from<br>N'000 |
|-------------------------------------|---------------------|-------------------------------|----------------|--|--|
| ARM Company Limited                 | Affiliate           | Receivable from entity        | 26(a)          | 3,210,448                                      | 84   |
|                                     |                     | Payable to entity             | 32(a)          | (12,756,286)                                   | (12,524,261)                                     |
|                                     |                     | Payable to entity             | 32(a)          | (22,044)                                       | (22,044)   |
|                                     |                     | Loan from entity              | 30(a)          | (9,656,662)                                    | (2,778,076)                                      |
|                                     |                     | Loan from entity              | 30(a)          | -  | -  |
|                                     |                     | Loan from entity              | 30(a)          | (5,961)  | -  |
|                                     |                     | Deposit for shares            | 29(a)          | (15,803,369)                                   | (15,803,369)                                     |
| Oakland Properties Plc              | Subsidiary          | Loan to entity                | 24(a)          | -  | -  |
|                                     |                     | Interest income               | 13             | -  | (30,394)   |
|                                     |                     | Interest expense              | 18             | -  | 114  |
|                                     |                     | Payable to entity             | 32(a)          | -  | (1,197)  |
| Cross Town Mall Properties Limited  | Subsidiary          | Payable to entity             | 32(a)          | -  | (25,667)   |
| Oluwole Urban Mall Property Limited | Subsidiary          | Receivable from entity        | 26(a)          | -  | 169,747  |
|                                     |                     | Interest expense              | 18             | -  | 269  |
|                                     |                     | Interest income               | 13             | -  | (55)   |
|                                     |                     | Loan to entity                | 24(a)          | -  | -  |
| Adiva Properties Limited            | Subsidiary          | Receivable from entity        | 26(a)          | -  | 837,706  |
|                                     |                     | Interest expense              | 18             | -  | 34,176   |
| Toll Systems Development Company    | Subsidiary          | Payable to entity             | 32(a)          | -  | (113,312)  |
| New Towns Development project       | Affiliate           | Receivable from entity        | 26(a)          | -  | 19,509   |
| Summerville Golf Club Limited       | Subsidiary          | Loan to entity                | 24(a)          | -  | -  |
|                                     |                     | Loan to entity                | 24(a)          | -  | 3,960,241  |
|                                     |                     | Receivable from entity        | 26(a)          | -  | 2,760,535  |
|                                     |                     | Interest income               | 13             | -  | (436,120)  |
|                                     |                     | Payable to entity             | 32(a)          | -  | (52,009)   |
|                                     |                     | Management fee income         | 14             | -  | (260,596)  |
|                                     |                     | Development fee               | 14             | -  | (106,920)  |
|                                     |                     | Subscription for Investment   | 26(c)<br>(iii) | -  | 2,248,750  |

**NOTES TO THE CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS**  
For the year ended 31 December 2015

| <i>Related entities</i>                     | <i>Relationship</i> | <i>Nature of transactions</i> | <i>Note</i>  | Group<br>31 Dec 2015<br>Due (to)/from<br>N'000 | Company<br>31 Dec 2015<br>Due (to)/from<br>N'000 |
|---|---------------------|-------------------------------|--------------|--|--|
| Garden City Golf Estate Development Limited | Joint venture       | Loan to entity                | 24(b)        | 3,864,204                                      | 3,864,204  |
|   |                     | Interest income               | 13           | (290,839)                                      | (290,839)  |
|   |                     | Management fee income         | 14           | (74,022)                                       | (74,022)   |
|   |                     | Payable to entity             | 32(a)        | (202,157)                                      | (202,157)  |
|   |                     | Subscription for Investment   | 26©<br>(iii) | 271,535  | 271,535  |
| ARM Trustees Limited                        | Affiliate           | Loan from entity              | 30(a)        | (6,892)  | (6,892)  |
|   |                     | Interest expense              | 18           | 1,046  | 1,046  |
| ARM Life Plc                                | Affiliate           | Receivable from entity        | 26(a)        | 12,525   | 12,525   |
| Mixta Africa                                | Affiliate           | Receivable from entity        | 26(a)        | 15,726   | 15,726   |
| MIXTA Cote d'Ivoire                         | Affiliate           | Receivable from entity        | 26(a)        | 22,911   | 22,911   |
| Hospitality Management Company              | Affiliate           | Receivable from entity        | 26(a)        | 130,309  | 101,914  |
| Hospitality Management Company              | Affiliate           | Payable from entity           | 32(a)        | (675)  | -  |
| Oceanwinds Hospitality Limited              | Affiliate           | Loan to entity                | 24(a)        | 1,066,892                                      | 1,066,892  |
|   |                     | Interest income               | 13           | (171,139)                                      | (171,139)  |
|   |                     | Subscription for Investment   | 26©<br>(iii) | 274,082  | 274,082  |
|   |                     | Payable to entity             | 32(a)        | (2,661)  | -  |
| Farapark Limited                            | Affiliate           | Receivable from entity        | 26(a)        | 6,872  | 6,820  |
|   |                     | Loan from entity              | 30(a)        | (32,994)                                       | -  |
|   |                     | Interest income               | 13           | (5,470)  | (5,470)  |
|   |                     | Payable to entity             | 32(a)        | (13,759)                                       | -  |
| Lakowe Lakes Golf Club Limited              | Affiliate           | Loan to entity                | 24(a)        | 270,500  | 7,457  |
|   |                     | Interest income               | 13           | (85,166)                                       | (1,480)  |
|   |                     | Payable to entity             | 32(a)        | (94,687)                                       | (18,265)   |
|   |                     | Receivable from entity        | 26(a)        | 27,971   | 27,971   |
| Watford Properties Limited                  | Affiliate           | Deposit for shares            | 29(a)        | (16,053,369)                                   | (15,803,369)                                     |
|   |                     | Payable to entity             | 32(a)        | (1,101,718)                                    | (1,101,718)                                      |
|   |                     | Loan from entity              | 30(b)        | (1,465,372)                                    | -  |
|   |                     | Receivable from entity        | 26(a)        | 3,281,250                                      | -  |
| Townsville Properties Limited               | Affiliate           | Receivable from entity        | 26(a)        | 1,673  | 673  |
|   |                     | Interest expense              | 18           | 44,978   | 23,394   |
|   |                     | Loan from entity              | 24(a)        | (441,966)                                      | (152,322)  |
|   |                     | Payable to entity             | 32(a)        | (37,824)                                       | -  |
| New Town Receivable                         | Affiliate           | Receivable from entity        | 26(a)        | 61,802   | 59,545   |
| Beechwood Property                          | Affiliate           | Loan to entity                | 23(a)        | 3,816  | -  |
| Development Company                         |                     | Receivable from entity        | 26(a)        | 20,313   | 20,313   |
|   |                     | Interest income               | 13           | (634)  | -  |
|   |                     | Interest expense              | 18           | 49,020   | -  |
|   |                     | Payable to entity             | 32(a)        | (33,077)                                       | -  |
|   |                     | Loan from entity              | 30(a)        | (338,253)                                      | (12,836)   |

The related parties and balances for the year ended 31 December 2014 are listed below:

| <i>Related entities</i>                     | <i>Relationship</i>   | <i>Nature of transactions</i> | <i>Note</i> | Group<br>31 Dec 2015<br>Due (to)/from<br>N'000 | Company<br>31 Dec 2015<br>Due (to)/from<br>N'000 |
|---|-----------------------|-------------------------------|-------------|--|--|
| ARM Company Limited                         | Sponsor/<br>Affiliate | Receivable from entity        | 26          | 3,626,403                                      | -  |
|   |                       | Payable to entity             | 32          | (11,068,089)                                   | (10,838,904)                                     |
|   |                       | Loan from entity              | 30          | (8,390,328)                                    | (2,424,775)                                      |
|   |                       | Loan from entity              | 30          | -  | -  |
|   |                       | Deposit for shares            | 29          | (15,803,369)                                   | (15,803,369)                                     |
| Oakland Properties Plc                      | Subsidiary            | Loan to entity                | 24          | -  | 723,568  |
|   |                       | Loan from entity              | 30          | -  | (2,917)  |
|   |                       | Payable to entity             | 32          | -  | (9,884)  |
| Cross Town Mall Properties Limited          | Subsidiary            | Receivable from entity        | 26          | -  | -  |
|   |                       | Payable to entity             | 32          | -  | (25,667)   |
| Oluwole Urban Mall Property Limited         | Subsidiary            | Receivable from entity        | 26          | -  | 168,022  |
|   |                       | Loan from entity              | 30          | -  | (6,881)  |
| Adiva Properties Limited                    | Subsidiary            | Receivable from entity        | 26          | -  | 1,694,876  |
|   |                       | Payable to entity             | 32          | -  | (34,169)   |
|   |                       | Loan from entity              | 30          | -  | (806,688)  |
| Toll Systems Development Company Limited    | Subsidiary            | Receivable from entity        | 26          | -  | 4,271  |
| Summerville Golf Club Limited               | Subsidiary            | Loan to entity                | 24          | -  | 3,036,972  |
|   |                       | Loan to entity                | 24          | -  | 3,653,560  |
|   |                       | Receivable from entity        | 26          | -  | 329,328  |
|   |                       | Deposit for Shares            | 26(c) (iii) | -  | 2,248,750  |
|   |                       | Payable to entity             | 32          | -  | -  |
| Garden City Golf Estate Development Limited | Joint venture         | Loan to entity                | 24          | 3,223,365                                      | 3,223,365  |
|   |                       | Receivable from entity        | 26          | 8,280  | 8,280  |
|   |                       | Deposit for Shares            | 26(c) (iii) | 271,535  | 271,535  |
| ARM Trustees Limited                        | Affiliate             | Loan from entity              | 30          | (5,846)  | (5,846)  |
| Oceanwinds Hospitality Limited              | Affiliate             | Loan to entity                | 24          | 262,891  | 262,891  |
|   |                       | Loan to entity                | 24          | 906,944  | 906,944  |
|   |                       | Loan from entity              | 30          | -  | -  |
| Farapark Limited                            | Affiliate             | Loan to entity                | 24          | 121,493  | 121,493  |
|   |                       | Loan from entity              | 24          | (27,444)                                       | -  |
|   |                       | Payable to entity             | 32          | (12,000)                                       | -  |
| Lakowe Lakes Golf Club Limited              | Affiliate             | Loan to entity                | 24          | 296,617  | 7,122  |
|   |                       | Loan from entity              | 30          | (2,661)  | -  |
|   |                       | Payable to entity             | 32          | (78,255)                                       | -  |
|   |                       | Receivable from entity        | 26          | -  | -  |
| Watford Properties Limited                  | Affiliate             | Deposit for shares            | 29          | (16,053,369)                                   | (15,803,369)                                     |
|   |                       | Payable to entity             | 32          | (1,101,718)                                    | (1,101,718)                                      |
|   |                       | Loan from entity              | 30          | (1,352,151)                                    | -  |
|   |                       | Receivable from entity        | 26          | 3,281,250                                      | -  |

| <i>Related entities</i>                   | <i>Relationship</i> | <i>Nature of transactions</i> | <i>Note</i> | Group<br>31 Dec 2015<br>Due (to)/from | Company<br>31 Dec 2015<br>Due (to)/from |
|---|---------------------|-------------------------------|-------------|---------------------------------------|---|
| Townsville Properties Limited             | Affiliate           | Receivable from entity        | 26          | 1,673                                 | 673                                     |
|   |                     | Loan from entity              | 30          | (376,742)                             | (129,148)                               |
|   |                     | Payable to entity             | 32          | (33,493)                              | -                                       |
| New Town receivable                       | Affiliate           | Receivable from entity        | 26          | 62,605                                | 59,545                                  |
| Beechwood Property<br>Development Company | Affiliate           | Loan to entity                | 24          | 1,452                                 | -                                       |
|   |                     | Receivable from entity        | 26          | 1,615                                 | -                                       |
|   |                     | Payable to entity             | 32          | (20,056)                              | -                                       |

The above receivables result from expenses incurred by the Company on behalf of the above related parties. Payables result from funds received by the Company on behalf of the related parties.

#### Contingent liabilities

The Group is presently involved in 6 (December 2014: 1) litigation suits in the ordinary course of business. The total amount claimed in the cases against the Group is estimated at N 64,282,206 (December 2014: N64,192,000). The actions are being contested and the Directors are of the opinion that none of the aforementioned cases is likely to have a material adverse effect on the Group. The Directors are also not aware of any other pending or threatened claims and litigations.

#### Subsequent events

The directors have recommended the payment of 23 kobo per shares as dividend on the issued share capital of 1,683,558,000 shares of 50 kobo each for the year ended 31 December 2015 (December 2014: 20 kobo).

There are no subsequent events which could have had a material effect on the financial position of the Company as at 31 December 2015 and the profit for the year ended on that date which have not been adequately provided for or disclosed.

**Group**

| <i>In thousands of naira</i>                      | 31 December<br>2015 | % | 31 December<br>2014 | % |
|---|---------------------|---|---------------------|---|
| Gross earnings                                    | 3,172,236           |   | 2,383,590           |   |
| Expenses  | (1,666,515)         |   | (915,926)           |   |
| Specific impairment allowance on financial assets | (105,816)           |   | (13,300)            |   |
| Share of loss of equity-accounted investment      | (29,561)            |   | -                   |   |
|   | <u>1,370,344</u>    |   | <u>1,454,364</u>    |   |

**DISTRIBUTION**

**GOVERNMENT**

|             |         |      |         |      |
|-------------|---------|------|---------|------|
| Tax expense | 299,725 | 21.9 | 477,138 | 33.0 |
|-------------|---------|------|---------|------|

**RETAINED IN THE BUSINESS**

|                          |                  |              |                  |              |
|--------------------------|------------------|--------------|------------------|--------------|
| Non-controlling interest | 463,428          | 33.8         | 85,669           | 6.0          |
| To augment reserves      | 607,191          | 44.3         | 891,557          | 61.0         |
|                          | <u>1,370,344</u> | <u>100.0</u> | <u>1,454,364</u> | <u>100.0</u> |

**Company**

| <i>In thousands of naira</i>                      | 31 December<br>2015 | % | 31 December<br>2014 | % |
|---|---------------------|---|---------------------|---|
| Gross earnings                                    | 1,463,932           |   | 746,825             |   |
| Other expenses                                    | (1,153,665)         |   | (360,595)           |   |
| Specific impairment allowance on financial assets | 16,073              |   | (58,209)            |   |
|   | <u>326,340</u>      |   | <u>328,021</u>      |   |

**DISTRIBUTION**

**GOVERNMENT**

|             |         |      |         |      |
|-------------|---------|------|---------|------|
| Tax expense | 104,451 | 32.0 | 149,389 | 45.5 |
|-------------|---------|------|---------|------|

**RETAINED IN THE BUSINESS**

|                     |                |              |                |              |
|---------------------|----------------|--------------|----------------|--------------|
| To augment reserves | 221,889        | 68.0         | 178,632        | 54.5         |
|                     | <u>326,340</u> | <u>100.0</u> | <u>328,021</u> | <u>100.0</u> |



## FIVE - YEAR FINANCIAL SUMMARY - GROUP

### Group

| <i>In thousands of naira</i>            | Group<br>31 Dec 2015 | Group<br>31 Dec 2014     | Group<br>28 Feb 2014     | Group<br>28 Feb 2013     | Group<br>28 Feb 2012     |
|---|----------------------|--------------------------|--------------------------|--------------------------|--------------------------|
| <b>Assets</b>                           |                      |                          |                          |                          |                          |
| Property and equipment                  | 12,335,978           | 12,405,937               | -                        | -                        | 627                      |
| Investment property                     | 55,589,800           | 54,613,380               | 53,671,770               | 52,010,000               | 52,010,000               |
| Trading Properties under development    | -                    | -                        | -                        | 7,759,190                | 5,313,780                |
| Equity-accounted investment             | 2,476,789            | 2,506,350                | -                        | -                        | -                        |
| Loans to related entities               | 5,204,652            | 4,812,002                | 3,780,671                | 4,114,643                | 4,488,418                |
| Trading properties                      | 32,179,040           | 27,678,398               | 11,245,416               | 3,464,091                | 5,194,091                |
| Debtors and prepayments                 | 9,317,543            | 8,445,811                | 10,712,701               | 8,724,360                | 7,603,475                |
| Cash and cash equivalent                | 848,438              | 2,107,529                | 999,578                  | 1,452,701                | 1,957,737                |
|   | <u>117,952,240</u>   | <u>112,569,407</u>       | <u>80,410,136</u>        | <u>77,524,985</u>        | <u>76,568,128</u>        |
| <b>Liabilities</b>                      |                      |                          |                          |                          |                          |
| Deferred tax liabilities                | 5,510,525            | 5,403,120                | 5,308,959                | 5,142,782                | 5,142,782                |
| Deposit for shares                      | 31,856,738           | 31,856,738               | 16,948,980               | 16,948,980               | 16,948,980               |
| Borrowings                              | 20,262,672           | 17,452,476               | 1,241,162                | 1,375,574                | 1,716,843                |
| Current income tax liability            | 2,344,456            | 2,202,136                | 1,833,255                | 1,782,090                | 1,728,867                |
| Other liabilities and accruals          | 19,871,368           | 18,078,526               | 19,782,497               | 10,549,177               | 3,950,933                |
| Deferred revenue-deposit from customers | 9,012,103            | 10,183,488               | 5,291,007                | 4,906,496                | 4,083,638                |
| Provisions                              | 967,547              | -                        | -                        | -                        | -                        |
| Total liabilities                       | <u>89,825,409</u>    | <u>85,176,484</u>        | <u>50,405,860</u>        | <u>40,705,099</u>        | <u>33,572,043</u>        |
| Net assets                              | <u>28,126,831</u>    | <u>27,392,923</u>        | <u>30,004,276</u>        | <u>36,819,886</u>        | <u>42,996,085</u>        |
| <b>Capital and reserves</b>             |                      |                          |                          |                          |                          |
| Share capital                           | 841,779              | 841,779                  | 841,779                  | 841,779                  | 841,779                  |
| Share premium                           | 5,819,185            | 5,819,185                | 5,819,185                | 5,819,185                | 5,819,185                |
| Common control acquisition deficit      | (2,920,407)          | (2,920,407)              | -                        | -                        | -                        |
| Retained earnings                       | 17,743,510           | 17,473,030               | 16,867,678               | 15,516,358               | 15,370,654               |
| Non-controlling interest                | 6,642,764            | 6,179,336                | 6,475,634                | 14,642,564               | 20,964,467               |
| Shareholders' funds                     | <u>28,126,831</u>    | <u>27,392,923</u>        | <u>30,004,276</u>        | <u>36,819,886</u>        | <u>42,996,085</u>        |
|   | Group                | Group                    | Group                    | Group                    | Group                    |
|   | 31 Dec 2015          | 10 months<br>31 Dec 2014 | 12 months<br>28 Feb 2014 | 12 months<br>28 Feb 2013 | 12 months<br>28 Feb 2012 |
| <i>In thousands of naira</i>            |                      |                          |                          |                          |                          |
| Total revenue                           | <u>3,172,236</u>     | <u>1,999,343</u>         | <u>2,473,730</u>         | <u>1,079,166</u>         | <u>1,125,555</u>         |
| Profit before income tax                | <u>1,370,344</u>     | <u>1,454,364</u>         | <u>2,100,929</u>         | <u>550,476</u>           | <u>759,736</u>           |
| Profit/(loss) for the period/year       | <u>1,070,619</u>     | <u>977,226</u>           | <u>1,729,491</u>         | <u>344,771</u>           | <u>(53,960)</u>          |
| Transfer to retained earnings           | <u>607,191</u>       | <u>891,557</u>           | <u>1,274,308</u>         | <u>347,731</u>           | <u>168,178</u>           |
| Earnings per share - Basic and diluted  | <u>36k</u>           | <u>53k</u>               | <u>76k</u>               | <u>21k</u>               | <u>-3k</u>               |
| Dividend per share                      | <u>23k</u>           | <u>20k</u>               | <u>17k</u>               | <u>12k</u>               | <u>13k</u>               |

**Company**

*In thousands of naira*

|                             | Company<br>31 Dec 2015 | Company<br>31 Dec 2014 | Company<br>28 Feb 2014 | Company<br>28 Feb 2013 | Company<br>28 Feb 2012 |
|-----------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| <b>Assets</b>               |                        |                        |                        |                        |                        |
| Property and equipment      | 98,144                 | -                      | -                      | -                      | -                      |
| Investment property         | -                      | -                      | -                      | -                      | -                      |
| Investment in subsidiaries  | 31,608,026             | 31,608,026             | 31,606,776             | 23,264,262             | 16,949,017             |
| Equity-accounted investment | 2,505,100              | 2,505,100              | -                      | -                      | -                      |
| Loans to related entities   | 8,898,794              | 11,860,697             | 4,380,068              | 4,651,951              | 4,754,017              |
| Trading properties          | 4,566,445              | 3,096,787              | 3,352,091              | 3,352,091              | 5,082,091              |
| Debtors and prepayments     | 7,627,301              | 4,782,373              | 4,031,689              | 3,099,133              | 374,187                |
| Cash and cash equivalent    | 713,296                | 224,701                | 713,727                | 102,685                | 467,874                |
|                             | <u>56,017,106</u>      | <u>54,077,684</u>      | <u>44,084,351</u>      | <u>34,470,122</u>      | <u>27,627,186</u>      |

**Liabilities**

|   |                   |                   |                   |                   |                   |
|---|-------------------|-------------------|-------------------|-------------------|-------------------|
| Deferred tax liabilities                | 9,763             | -                 | -                 | -                 | -                 |
| Deposit for shares                      | 31,606,738        | 31,606,738        | 16,948,980        | 16,948,980        | 16,948,980        |
| Borrowings                              | 2,937,290         | 3,376,255         | 1,084,176         | 860,634           | 407,562           |
| Current income tax liability            | 640,463           | 595,775           | 460,482           | 459,977           | 439,586           |
| Other liabilities and accruals          | 15,243,180        | 12,931,209        | 17,641,933        | 8,449,324         | 2,225,781         |
| Deferred revenue-deposit from customers | 126,787           | 84,510            | 117,500           | 44,533            | -                 |
| Total liabilities                       | <u>50,564,221</u> | <u>48,509,977</u> | <u>36,253,071</u> | <u>26,763,448</u> | <u>20,021,909</u> |
| Net assets                              | <u>5,452,885</u>  | <u>5,567,707</u>  | <u>7,831,280</u>  | <u>7,706,674</u>  | <u>7,605,277</u>  |

**Capital and reserves**

|                                    |                  |                  |                  |                  |                  |
|------------------------------------|------------------|------------------|------------------|------------------|------------------|
| Share capital                      | 841,779          | 841,779          | 841,779          | 841,779          | 841,779          |
| Share premium                      | 5,819,185        | 5,819,185        | 5,819,185        | 5,819,185        | 5,819,185        |
| Common control acquisition deficit | (2,156,000)      | (2,156,000)      | -                | -                | -                |
| Retained earnings                  | 947,921          | 1,062,743        | 1,170,316        | 1,045,710        | 944,313          |
| Non-controlling interest           | -                | -                | -                | -                | -                |
| Shareholders' funds                | <u>5,452,885</u> | <u>5,567,707</u> | <u>7,831,280</u> | <u>7,706,674</u> | <u>7,605,277</u> |

|  | Company<br>31 Dec 2015 | Company<br>10 months<br>31 Dec 2014 | Company<br>12 months<br>28 Feb 2014 | Company<br>12 months<br>28 Feb 2013 | Company<br>12 months<br>28 Feb 2012 |
|--|------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| <i>In thousands of naira</i>           |                        |                                     |                                     |                                     |                                     |
| Total revenue                          | <u>1,463,932</u>       | <u>746,825</u>                      | <u>729,620</u>                      | <u>925,812</u>                      | <u>1,164,994</u>                    |
| Profit before income tax               | <u>326,340</u>         | <u>328,021</u>                      | <u>481,234</u>                      | <u>476,297</u>                      | <u>854,130</u>                      |
| Profit for the period/year             | <u>221,889</u>         | <u>178,632</u>                      | <u>326,633</u>                      | <u>303,424</u>                      | <u>583,255</u>                      |
| Transfer to retained earnings          | <u>221,889</u>         | <u>178,632</u>                      | <u>326,633</u>                      | <u>303,424</u>                      | <u>583,255</u>                      |
| Earnings per share - Basic and diluted | <u>13k</u>             | <u>11k</u>                          | <u>19k</u>                          | <u>18k</u>                          | <u>35k</u>                          |
| Dividend per share                     | <u>23k</u>             | <u>20k</u>                          | <u>17k</u>                          | <u>12k</u>                          | <u>13k</u>                          |

# PROXY FORM

**MIXTA REAL ESTATE PLC** RC.NO:645036

8th Annual General Meeting to be held at 11:00am  
on Wednesday June 1, 2016 at Darlington Hall, Plot CDE, Ilupeju, Lagos State

being a member/members of **MIXTA REAL ESTATE PLC**

Do hereby appoint

\* \_\_\_\_\_

Or failing him the Chairman of the Meeting as my/our Proxy to vote on my/our behalf at the General Meeting of the Company to be held on Wednesday June 1, 2016

Dated the \_\_\_\_\_ day of \_\_\_\_\_ 2016      Shareholder's signature      \_\_\_\_\_

## ADMISSION FORM

**MIXTA REAL ESTATE PLC.**  
Annual General Meeting admission

Please admit

To the 8th Annual General Meeting of Mixta Real Estate Plc which will be held at Darlington Hall, Plot CDE, Ilupeju, Lagos State.

### IMPORTANT NOTICE:

1. The admission card must be presented by the Shareholder or his proxy in order to obtain entrance to the Annual General Meeting.
2. Shareholders or their proxies are requested to sign the admission card in the appropriate place before attending the Meeting.

### ARM TRUSTEES LIMITED

Company Secretary

THE ANNUAL GENERAL MEETING TO BE HELD AT 11:00 AM ON WEDNESDAY, JUNE 1, 2016 AT DARLINGTON HALL, PLOT CDE, ILUPEJU, LAGOS STATE

I/We \_\_\_\_\_ \* being a Shareholder/Shareholders of MIXTA REAL ESTATE PLC. hereby appoint \_\_\_\_\_ \* of \_\_\_\_\_ or failing him the Chairman of the Meeting as my/our proxy to act and vote for me/us at the Annual General Meeting of Mixta Real Estate Plc. to be held on Wednesday, June 1, 2016

Dated this \_\_\_\_\_ day of \_\_\_\_\_, 2016

Signature \_\_\_\_\_

\* Kindly fill in **CAPITAL LETTERS.**

Please indicate with an "X" in the appropriate column, how you wish your votes to be cast on the resolutions set out above.



## Resolutions

| RESOLUTIONS  | For | Against |
|--|-----|---------|
| ORDINARY BUSINESS  |     |         |
| 1. To receive the Audited Financial Statements for the year ended December 31, 2015 and the Reports of the Directors and Auditors thereon.   |     |         |
| 2. To declare a Dividend.  |     |         |
| 3. To re-elect Directors.  |     |         |
| 4. To authorise the Directors to appoint Auditors for the financial year ending December 31, 2016 and to fix the Remuneration of the Auditors.   |     |         |
| 5. To elect members of the Audit Committee.  |     |         |
| <b>SPECIAL BUSINESS</b>  |     |         |
| 6. To approve the remuneration of Directors  |     |         |
| 7. To consider and if thought fit pass the following resolution which shall be proposed as a Special resolution:<br><br><i>“Pursuant to the company's strategy for the acquisition of Real Estate assets and in compliance with regulatory requirements, members hereby approve the acquisition of (i) 52% stake in Summerville Golf Club Limited; (ii) 51% in Garden City Golf Estate Development Company Limited; (iii) 100% stake in Toll Systems Development Company Limited through direct and indirect holdings; and (iv) a land bank measuring approximately 121,700 square metres at Ajayi Apata Royal Estate, Ibeju Lekki, Lagos State (collectively referred to as the “Assets”) in consideration of the issuance of up to 10,768,798,466 ordinary shares and/or payment of cash on such terms the Board of Directors may deem fit.”</i> |     |         |
| 8. To ratify the appointment of Mr. Daniel Font as a Director of the Company effective the 1st day of November, 2015   |     |         |
| Please indicate with an “X” in the appropriate column, how you wish your votes to be cast on the resolutions set out above.  |     |         |

This proxy form should NOT be completed and sent to the registered office of the Registrar if the member would be attending the Meeting in person.

### NOTES

1. A member (shareholder) who is unable to attend an Annual General Meeting is allowed to vote by proxy. This proxy form has been prepared to enable you exercise your vote if you cannot personally attend. All proxy forms should be deposited at the registered office of the Registrar (as stated in the notice) not later than 48 hours before the meeting.
2. Provision has been made on this form for the Chairman of the Meeting to act as your proxy, but if you wish you may insert in the blank space on the form (marked \*) the name of any person, whether a member of the Company or not, who will attend the Meeting and vote on your behalf instead of the Chairman of the Meeting.
3. In the case of joint shareholders, any of them may complete the form, but the names of all joint shareholders must be stated.
4. If executed by a corporation, the proxy form should be sealed with the common seal or under the hand of some officers or an attorney duly authorized.
5. The proxy must produce the Admission form sent with the Report and Accounts to obtain entrance at the Meeting.

### IF YOU ARE UNABLE TO ATTEND, PLEASE DO THE FOLLOWING:

- a. Write the name of your proxy (if any) where marked \*
- b. Ensure that the form is signed by you
- c. Tear the proxy Form along the perforated lines and post so as to reach the registered office of the Registrar not later than 48 hours before the time of holding the Meeting.



## MIXTA REAL ESTATE PLC LIST OF UNPAID DIVIDEND

| S/N | NAME                                   |
|-----|--|
| 1   | ABAMIC RESERVES LIMITED                |
| 2   | ABAYOMI MICHEAL OLUTAYO                |
| 3   | ABDULLAHI HAFSATU                      |
| 4   | ABIOLA AYOBOLA OLUWAFEMI               |
| 5   | ABOABA GEORGE OLUMUYIWA                |
| 6   | ADASEN UFUOMA                          |
| 7   | ADEBAJO ADEGBOYEGA                     |
| 8   | ADEBAYO BASHIR GBOLAGADE               |
| 9   | ADEBISI ADERONKE OLUWATOBI             |
| 10  | ADEDIRAN OLANIKE TOLULOPE              |
| 11  | ADEDIRAN OLUWOLE ADEGORIOYE            |
| 12  | ADEFEHINTI BOLUTIFE OLUBUKOLA FOLASADE |
| 13  | ADEFILA BIODUN EBUN                    |
| 14  | ADEGBITE EMMANUEL                      |
| 15  | ADEGBITE GIDEON OLUWASEGUN             |
| 16  | ADEJARE WASIU BABATUNDE                |
| 17  | ADEJUWON OLUMUYIWA                     |
| 18  | ADEKEYE ADEBUKOLA                      |
| 19  | ADELAKUN RILWAN ABIODUN                |
| 20  | ADELE-ADEWOLE RASAQ ADEAGBO            |
| 21  | ADELEKAN ABIOYE                        |
| 22  | ADELEYE OLUBUNMI OLUYEMISI             |
| 23  | ADELEYE TAIWO ADEWALE                  |
| 24  | ADEMOLA ADIGUN                         |
| 25  | ADENIJI OLUKEMI                        |
| 26  | ADENIRAN KEMI                          |
| 27  | ADENIRAN OLUWATOYIN ISIWAT             |
| 28  | ADENIYI OLANIYI                        |
| 29  | ADEOYE ADEWALE ADENIRAN                |
| 30  | ADEOYE BAMIDELE                        |
| 31  | ADESOLA ABIODUN ADELOWO                |
| 32  | ADEWOLE ADESUA OMOLEGHO                |
| 33  | ADEWOYE OLUWAFEMI ABIODUN              |
| 34  | ADEWUNMI OLUSHOLA OMOWUNMI             |
| 35  | ADEWUNMI OPEYEMI HELEN                 |
| 36  | ADEWUYI NAJEEM KAYODE                  |
| 37  | ADEYEMI ADERONKE OYEYEMI               |
| 38  | ADEYEMI JESUTOFUNMI                    |
| 39  | ADEYI ADEOLA                           |
| 40  | ADISA AYoola                           |
| 41  | ADUNOYE OYEWOLE TIMOTHY                |
| 42  | AFABOR OLORIDAMA                       |
| 43  | AGBABUNE THERESA NWEDE                 |
| 44  | AGBESE SAMUEL AGBESE                   |
| 45  | AGBI OLUBAYODE ABIMBOLA                |
| 46  | AGBOADE ADEDEJI OLUWASEUN              |



|    |                                  |
|----|----------------------------------|
| 47 | AGODI KAREEM ADISA               |
| 48 | AGUWA LOVETH ADANNA              |
| 49 | AHANEKU ESURU                    |
| 50 | AHMED AISHA SHAMSUNA             |
| 51 | AHMED ZAINAB SHAMSUNA            |
| 52 | AIKU ADEYOJU PETER               |
| 53 | AILEOBINI ABDULHAREEM EKHA       |
| 54 | AIMIUWU DONNA OSASUMWEN          |
| 55 | AJAO ROTIMI                      |
| 56 | AJIBADE ADEOLA ABOSEDE           |
| 57 | AJIBOLA OMOSALEWA MORIAMO        |
| 58 | AJIJOLA MARIAN ENIOLA            |
| 59 | AJOSE-ADEOGUN ABAYOMI OKURIYIKE  |
| 60 | AKELE DOKPE OHONMOIME            |
| 61 | AKHABUE OSAGHAE COLLINS          |
| 62 | AKINBOBOYE AKINOLA AFOLABI       |
| 63 | AKINBODE OLUSEGUN ABEL           |
| 64 | AKINKUGBE KAYODE                 |
| 65 | AKINLOYE YETUNDE OLAJUMOKE       |
| 66 | AKINLUYI KIKELOMO CHRISTY        |
| 67 | AKINOLA ADESOLA OLUWASEUN        |
| 68 | AKINOLA OLANIYI AKINADE          |
| 69 | AKINRO OLADAPO                   |
| 70 | AKINROWO LEKE BABATUNDE          |
| 71 | AKINSANYA FELIX ADEOLU           |
| 72 | AKINSANYA KEHINDE ADETOLA        |
| 73 | AKINSANYA OLADAPO OLUSOLA        |
| 74 | AKINSETE SAMUEL ABAYOMI          |
| 75 | AKINSEYE OLUWABUNKUNMI           |
| 76 | AKINWUNMI AYODELE PATRICK        |
| 77 | AKINYOMBO OLUGBENGA AKINTUNDE    |
| 78 | AKOMAYE EMMANUEL                 |
| 79 | AKPATA OLUMIDE                   |
| 80 | AKPATA OLUSEGUN OSIFO            |
| 81 | AKUNNA CHARLES                   |
| 82 | AKUNYIBA EMEKA                   |
| 83 | ALABI OMOWONUOLA.O & BABAJIDE .T |
| 84 | ALADE SUNDAY                     |
| 85 | ALAKIJA ADEYEMO CUDJOE           |
| 86 | ALAO-SAMSON OLARENWAJU           |
| 87 | ALATISE MICHAEL KOLAWOLE         |
| 88 | ALEXANDER FARANPOJO              |
| 89 | ALHASSAN MOHAMMED SANI           |
| 90 | ALIU SOLA                        |
| 91 | ALIYU GARBA FATIMA               |
| 92 | ALIYU MOHAMMED LAWAL             |
| 93 | ALLEN ADEDOKA SHERIFAT           |
| 94 | ALONGE OLUBUSAYO EZEKIEL         |

|     |                                       |
|-----|---------------------------------------|
| 95  | AMADI VALETINE CHUKWUEBUKA            |
| 96  | AMAJOH CHIGOZIRI COLLINS              |
| 97  | AMINU OLUWATOFUNMI                    |
| 98  | AMOO BABAMAYOWA                       |
| 99  | AMOS OLUFUNKE ESTHER                  |
| 100 | AMUWO MICHAEL                         |
| 101 | AMUWO OLUFUNMILOLA                    |
| 102 | ANIBABA AFOLABI ISRAEL                |
| 103 | ANIMASHAUN AL-FURQAN FOLORUNSHO       |
| 104 | ANIMASHAUN NADIA OLAOLUWA             |
| 105 | ANNAM (MINOR) ARIT O                  |
| 106 | ANOCHIE CHIMEZIE                      |
| 107 | ANOCHIE IFEYINWA MAUREEN              |
| 108 | ANUWE OMOLARA EBELE                   |
| 109 | ANYANWU CASMIR                        |
| 110 | AONDONA-ATE BLESSING                  |
| 111 | ARASTUS BARNABAS INYAWEBOWE           |
| 112 | AROMIRE OLAKUNLE OLUKAYODE            |
| 113 | AROMIRE ROLI MAY                      |
| 114 | ASALU AKINPELU                        |
| 115 | ATOBATELE OLUWATOSIN OPEYEMI          |
| 116 | AWANI JUDE EDEMA                      |
| 117 | AWOYEMI OBAFEMI                       |
| 118 | AXIAL NIGERIA LTD                     |
| 119 | AYINDE OLATOPE OLUBUNMI               |
| 120 | AYOADE ADEBAYO ABAYOMI                |
| 121 | AYORINDE TAIWO OLUFUNKE               |
| 122 | AZOM PRINCE NNAMDI                    |
| 123 | BABALOLA ABIMBOLA ABDUL-AZEEZ OLADEJI |
| 124 | BABALOLA BABAJIDE AYOBAMI             |
| 125 | BAJAH DORIS OMERESAN                  |
| 126 | BAJO OLADIPO BABATUNDE                |
| 127 | BAKARE TITILAYO TAWAKALITU            |
| 128 | BAKEL VIRGINUS                        |
| 129 | BALOGUN OLATUNDE BAYO                 |
| 130 | BAMISHILE-RICHARDS DAVID OLUWANIYI    |
| 131 | BANDELE ADEBUKOLA ABIODUN             |
| 132 | BELLO WASIU AKOLAWOLE                 |
| 133 | BIMSUKA INVESTMENTS LTD               |
| 134 | BIOBAKU ZUBIEDAT BOLARIN              |
| 135 | BLUESTONE CAPITAL NIG LTD             |
| 136 | BODUNRIN REIM                         |
| 137 | BOMMO INTERNATIONAL NIG LTD           |
| 138 | BUHARI MANNIRA                        |
| 139 | CAPGEMINI INVESTMENTS LIMITED         |
| 140 | CAPITAL STRATEGIES LIMITED            |
| 141 | CAULCRICK OMONIYI                     |
| 142 | CECILIA MADUEKE                       |

|     |  |
|-----|--|
| 143 | CHIDOLUE EGOBUNGOZI NKIRUKA  |
| 144 | CHIFE ALOY   |
| 145 | CHIKE-DIKE ANGELA EZINWANYI  |
| 146 | CHIWETALU UCHE   |
| 147 | CHUKWUEBUKA SOLOMON N  |
| 148 | CHUKWUEMEKA MONICA NWANNEKA  |
| 149 | COKER ADEDOYIN APINKE  |
| 150 | DABUGAT TUKDAT   |
| 151 | DADA ABIMBOLA JANET  |
| 152 | DAIRO OLUGBENGA  |
| 153 | DANIEL-ADEBAYO OLUYEMISI MOPELOLA  |
| 154 | DANMOLA ADEOLA   |
| 155 | DAN-MUSA EYITAYO   |
| 156 | DINA DEBO  |
| 157 | DIVINE NOBLE FAITH VENTURES  |
| 158 | DOZIE CHINYERE   |
| 159 | DURU VITALIS CHUKWUEMEKA   |
| 160 | EBADIN MARIA EHIOGHILEN  |
| 161 | EBBI CHRISTIAN OKECHUKWU   |
| 162 | EBE DAISY OMOYEMWEN  |
| 163 | EBOH SIMON PETER OGOCHUKWU   |
| 164 | EBONG INA ROSE   |
| 165 | EDAFIADJEBRE BENSON EDIRIVERERE  |
| 166 | EDENARU MABEL EHIOSU   |
| 167 | EDOZIEN NDIDI  |
| 168 | EDUN MOJISOLA FOLUKE   |
| 169 | EDUN OLUYEMISI   |
| 170 | EGBEJULE DAVID OYEH  |
| 171 | EGBOLUCHE CHIKATA IKENNA   |
| 172 | EGBUZIE CLETUS UZODIMAH  |
| 173 | EHIEDU AGHARINMA   |
| 174 | EHIGIE OSAMWONYI EMMANUEL  |
| 175 | EJIM BERNARD CHIDOZIE  |
| 176 | EJIM CHINENYE NWAOGO CHUKWU  |
| 177 | ELUCHIE CHUKWUEMEKA CHIAGOZIE  |
| 178 | EMEKENE OWHOLOGBO DANIEL   |
| 179 | EMMANUEL PAULKER   |
| 180 | EMUH EVELYN EGHOGHO  |
| 181 | ENITINWA OLUFUNMILAYO MAYOWA   |
| 182 | EREBOR OSAYUWARE   |
| 183 | ESEGINE GLORIA EJIROGHENE  |
| 184 | ESEKA JOSEPH ONUORA  |
| 185 | ESTATE OF ADEBANJO ADENIYI OLAIDE (ADMORS TO<br>THE ESTATE OF ADEBANJO ADENIYI OLAIDE OLAIDE |
| 186 | EWUZIE CHINEDUM CHIKA  |
| 187 | EZE NKERIRUKA FAVOUR   |
| 188 | EZEANOWAI-OBIEZU COSMAS OKECHUKWU  |
| 189 | EZEJA IGNATIUS ODO   |

|     |                                     |
|-----|-------------------------------------|
| 190 | EZEKIEL OSASUMWEN                   |
| 191 | EZEM MAUREEN FAITH                  |
| 192 | EZENACHUKWU OBIANUJU NADINE         |
| 193 | EZENACHUKWU OLISAELOKA EMMANUEL     |
| 194 | EZENACHUKWU STELLA ITEMIMIE         |
| 195 | EZIDIEGWU PAUL MMADUABUCHI          |
| 196 | FABOLUDE EMUOBOSA HELEN             |
| 197 | FABOLUDE OLADEJO ADEBOLA            |
| 198 | FADAIRO OLUTUNDE ADEYANJU           |
| 199 | FAGBOYEGUN BOSEDE ABIODUN           |
| 200 | FAGBUYI OLALEKAN OLADIPUPO          |
| 201 | FAJIMI EBUNOLUWA ADELOMO            |
| 202 | FALEYE OLUWASEUN                    |
| 203 | FALOLA KAYODE OLADELE               |
| 204 | FAMUREWA OLUWAMODUPE EBENEZER       |
| 205 | FARINDE OLUWAKEMI                   |
| 206 | FARINDE OLUWATOFARATI MOTOROLA      |
| 207 | FOLAWIYO BABATUNDE TIJANI           |
| 208 | GARBA JUSTICE MUSA                  |
| 209 | GBAJABIAMILA AMINAT                 |
| 210 | GBOLAHAN FUNSHO                     |
| 211 | GENESIS 1 SCULPTURE ENT             |
| 212 | GENITY LTD                          |
| 213 | GHEYSEN REAL LIMITED                |
| 214 | GIDADO TAOFEK TAIWO                 |
| 215 | GINIGBIH OLABISI NURUDEEN           |
| 216 | GIWA OMOBOLANLE FAUSAT              |
| 217 | GIWA SHAMSUDEEN ADEMOLA             |
| 218 | GOLDEN UMBRELLA GLOBAL SERVICES LTD |
| 219 | GREEN-NWODIM EMILY                  |
| 220 | HAJIA ZAINAB SA'AB ILYASU           |
| 221 | HARLEQUIN INVESTMENTS LIMITED       |
| 222 | HAWKSWORTH INVESTMENT LIMITED       |
| 223 | IBEABUCHI ANANABA                   |
| 224 | IDOWU OLAWALE OLASUPO               |
| 225 | IFEJIOFOR EBERECHUKWU CHUKWUDIOGO   |
| 226 | IGBOANUSI CHINEDU JOHN CAMILLUS     |
| 227 | IGBOKWE AHAMEFULA                   |
| 228 | IHEKWUMERE UTO                      |
| 229 | IJADIMINI ABIOLA ABIODUN            |
| 230 | IKE SARAH CHINWENDU                 |
| 231 | IKEOKWU VIVIAN CHIOMA               |
| 232 | IKIMALO JOHN                        |
| 233 | ILO DANIEL CHINEDUM                 |
| 234 | ILORI EYITAYO JNR                   |
| 235 | IMASEKHA ABIEYUWA                   |
| 236 | IMASUEN OSAGIE ESEOGHENE HARRISON   |
| 237 | IRELE MODUPEOLA                     |

|     |                                    |
|-----|------------------------------------|
| 238 | IRONTA JOHN                        |
| 239 | ISEMEDE IDIEGBEYENOISE ABIGAIL     |
| 240 | ISMAIL OLUGBENGA OLADIPUPO         |
| 241 | ITSUELI MARY ENOREDIA              |
| 242 | IWUAJOKU CHINYERE BEATRICE         |
| 243 | IWUALA CHUKWUNOMNSO EDMOND         |
| 244 | JATAU YERIMA AUTA                  |
| 245 | JIBOWU ADEALAFIA                   |
| 246 | JIMOH RAUFU MUIDEEN                |
| 247 | JODA AHMED                         |
| 248 | JOHN EMMANUEL UDOH                 |
| 249 | KAMSON ABISOLA                     |
| 250 | KARIM AYODEJI ADEBAYO              |
| 251 | KAY ALICE .O.                      |
| 252 | KAY REMI                           |
| 253 | KETIKU OMOBAYODE OLUWASEUN         |
| 254 | KIRTAP (HOLDINGS) LIMITED          |
| 255 | KOHOL MIKE TYONONGU                |
| 256 | KOLAWOLE ZAID AYODEJI              |
| 257 | KUPOLATI FUNLOLA                   |
| 258 | LADEJO MARY KEHINDE                |
| 259 | LADEJO OLUTOSIN CHARLES            |
| 260 | LASAT ENTERPRISES                  |
| 261 | LAWAL ISIOMA                       |
| 262 | LAWANI OLUWATOSIN                  |
| 263 | LENBOROGGH BUSINESS CONCERN LTD    |
| 264 | LOKPOBRI HEINEKEN                  |
| 265 | MAFOLABOMI OLAJIDE                 |
| 266 | MAFOLABOMI OMOWUNMI GANIAT         |
| 267 | MAJEKODUNMI KOFOWOROLA ADEDAMOLA   |
| 268 | MAJEKODUNMI OMOWUNMI OYINKANSOLA   |
| 269 | MAKANJU ADETOKUNBO AYODELE OLUMIDE |
| 270 | MAMUKUYO ADESOLA                   |
| 271 | MAMUKUYO OLUBUNMI                  |
| 272 | MASTERMINDS GLOBAL RESOURCES LTD   |
| 273 | MAYUKU TAIWO                       |
| 274 | MBAEGBU IJEOMA KELECHI             |
| 275 | MELIE IFEOMA                       |
| 276 | MG RESOURCES LTD                   |
| 277 | MGBE EKENEDILICHUKWU UZOCHUKWU     |
| 278 | MGBEOJI AMAECHI                    |
| 279 | MOGAJI MOSHOOD OLUSEGUN            |
| 280 | MOHAMMED IYABO                     |
| 281 | MOMODU-MUSA JAMILA                 |
| 282 | MONYEH MARGARET NWAKANMA           |
| 283 | MORGAN ADEBOWALE OMOTAYO           |
| 284 | MR& MRS V.O.DANIA                  |
| 285 | MUSA KEHINDE MULIKAT OMOLABAKE     |

|     |                                   |
|-----|-----------------------------------|
| 286 | MUSA RAHMAT AZUMI                 |
| 287 | MUTAIRU HABEEBULLAH OLORUNNISHOLA |
| 288 | NDUDIRIM CHIBUEZE F               |
| 289 | NDUDIRIM N EUCHARIA               |
| 290 | NDUDIRIN CHIEDOZIEM               |
| 291 | NGENE CHUKWUEMEKA PATRICK         |
| 292 | NIGEL ABIODUN SOSAN               |
| 293 | NJOKUBI HENRY CHUKA               |
| 294 | NNACHI FELIX AMAH                 |
| 295 | NNAMDI MELIE                      |
| 296 | NNOKA JULIET OGECHUKWU            |
| 297 | NOBLE FAITH CATERERS              |
| 298 | NWABUDIKE LARRY CHIEDU            |
| 299 | NWACHUKWU BENNETH ACHUNIKE        |
| 300 | NWODIKA OBIANUJU OGOCHUKWU        |
| 301 | NWOSU NJIDEKA ROSEMARY            |
| 302 | NWOWU EUNICE                      |
| 303 | NYAKO HALIMA                      |
| 304 | NZEKA CHUKA                       |
| 305 | OBELE BROWNSON OBARIDOA           |
| 306 | OBI THOMPSON J                    |
| 307 | OBIJIAKU PRINCE TOOCHUKWU         |
| 308 | OBINMA NKIRU OGOCHUKWU            |
| 309 | OBINWANNE AGNES UGOCHI            |
| 310 | OBOT IDORENYIN                    |
| 311 | OBUA IFEANYI                      |
| 312 | OBUEKWE BEN U.F.                  |
| 313 | OBUEKWHO OGHENEAWARE BRIGHT       |
| 314 | OBURO NGOZICHUKWUKA ANDREW        |
| 315 | ODITA GODSON                      |
| 316 | ODUMOSU ABIMBOLA                  |
| 317 | ODUTOLA IYABO                     |
| 318 | ODUWOLE KAYODE                    |
| 319 | ODUWOLE OLUSEUN                   |
| 320 | OFONAGORO STANLEY                 |
| 321 | OGBIMI JOSHUA OKIREMUTE           |
| 322 | OGHENEKARO IGHOJOVBE WINIFRED     |
| 323 | OGIRRI ROBERT OSHIOKE             |
| 324 | OGU B N                           |
| 325 | OGU NDUDIRIM BETHRAND             |
| 326 | OGUNBIYI THEOPHILUS AYO JAMES     |
| 327 | OGUNDAIRO IBIYOSOLA OLADUNKE      |
| 328 | OGUNLEYE OBISESAN LEWIS           |
| 329 | OGUNNOWO OLUSOLA OLURANTI         |
| 330 | OGUNNOWO OMOTOPE ODUNAYO          |
| 331 | OGUNSANWO JOSEPH MOTUNRAYO        |
| 332 | OGUNSULIRE YINKA                  |

|     |                                  |
|-----|----------------------------------|
| 333 | OGUNTADE AFOLABI                 |
| 334 | OGUNTOLA BABAJIDE OLUSOLA        |
| 335 | OGUUNBI OLUWAFEMI FRANCIS DANIEL |
| 336 | OHAGWU UCHENNA JOSEPH            |
| 337 | OHIWEREI EHINMIGBAI OTOIDE       |
| 338 | OHIWEREI OKIEMUTE GLORIA         |
| 339 | OJEIKERE OMOLEGHO                |
| 340 | OJI MICHAEL OGBONNAYA            |
| 341 | OJO ADEREMI ALABI                |
| 342 | OJO BABATUNDE OPEYEMI            |
| 343 | OJO BOLATITO ADUNNI              |
| 344 | OKALLA CHRISTIAN CHUKWUEMEKA     |
| 345 | OKE OLATUNBOSUN AYOTUNDE         |
| 346 | OKEZIE UGOCHUKWU RAPULUCHUKWU    |
| 347 | OKIKE REX OKORIE                 |
| 348 | OKOH MODUPE & BABATUNDE          |
| 349 | OKOLI IKECHUKWU EZEKIEL          |
| 350 | OKOLO UCHENNA VIVIAN             |
| 351 | OKONKWO JOSEPH CHIBUZO           |
| 352 | OKORO IKONMWOSA CLARA            |
| 353 | OKORODUDU TERRY OMATSOLA         |
| 354 | OKPALLA CHINEDU JEFFREY          |
| 355 | OKPERE MATTHEW                   |
| 356 | OKUNLOLA ISAIAH ADEBAYO          |
| 357 | OKUNUBI GABRIEL ADETOLA          |
| 358 | OKWUOSA ADA                      |
| 359 | OLADUNJOYE MUSTAPHA OLUSOLA      |
| 360 | OLADUNNI AYODEJI                 |
| 361 | OLAGUNJU DEBORAH AJOKI           |
| 362 | OLAJIDE OLANIYI                  |
| 363 | OLANIYAN BANJI                   |
| 364 | OLA-SHODUNKE IFEDEYI             |
| 365 | OLA-SHODUNKE IFEJOLAADE          |
| 366 | OLA-SHODUNKE INIOLUWA            |
| 367 | OLOGE STANLEY OWORUA             |
| 368 | LOLADE ATOLOYE                   |
| 369 | OLORUNYOMI ALICE                 |
| 370 | OLORUNYOMI OLUREMI               |
| 371 | LOWU ABIOLA GBOLAGUNTE           |
| 372 | LOWU OLAMIDE OLUWATOSIN          |
| 373 | OLU-DANIEL OMOSEEKE ODUNAYO      |
| 374 | OLUGBENGA NSE-ABASI              |
| 375 | OLUMEYAN TOKUNBO OLORUNSHOLA     |
| 376 | OLUSOJI-OKE OLAIDE OLUWATOYIN    |
| 377 | OLUWALETI OLUWASEGUN AMOS        |
| 378 | OMALIKO EKENE NDIDI              |
| 379 | OMILANI AJIBIKE                  |
| 380 | OMODELE BABATOPE AYODELE         |



|     |                               |
|-----|-------------------------------|
| 381 | OMOEJE OBINNA BENJAMIN        |
| 382 | OMOLOLA OLAITAN ODUNUGU       |
| 383 | OMOREGIE FRIDAY NOSA          |
| 384 | OMOTOSO AYODEJI               |
| 385 | ONABAMIRO ENITAN              |
| 386 | ONASANYA OLAYINKA MODUPE      |
| 387 | ONAWUNMI OLAWUNMI YETUNDE     |
| 388 | ONIANWA AZUKA ANDRE           |
| 389 | ONIWINDE ADEBOYE TAIWO        |
| 390 | ONIYANGI ASMAU GOGO           |
| 391 | ONOH ONUBOGU MOSES            |
| 392 | ONYECHERE OSEMENKHIAN CYNTHIA |
| 393 | OPARAH UCHENNA ORINDU         |
| 394 | OPUZI NATHANIEL OYINKURO      |
| 395 | ORAGWU CHINNEZE THOMAS        |
| 396 | ORJI OGBONNAYA ORJI           |
| 397 | OROPO ABDULSALAM OLALEKAN     |
| 398 | OSAZUWA JOE CHUKS             |
| 399 | OSHIKOYA TEMITOPE WAHEED      |
| 400 | OSHOSANYA JUMOKE              |
| 401 | OSIBEMEKUN OLUWAPELUMI        |
| 402 | OWOTURO ENERE OMOTOLA         |
| 403 | OWOTURO OLUWAFEMI OLUDARA     |
| 404 | OYEWOLE JOSEPH OYETUNDE       |
| 405 | OYEWOLE OLANREWaju BAMIDELE   |
| 406 | OYEWOLE OLUMUYIWA             |
| 407 | OYEWUMI LATEEF ADELEKE        |
| 408 | OYO OTOME OLUMIDE             |
| 409 | OZOEKWO CHINEDU DESMOND       |
| 410 | PARIOLA ANGEL                 |
| 411 | PETERS FUNKE                  |
| 412 | PETERSIDE SODY                |
| 413 | POPOOLA NOJEEM OLALEKAN       |
| 414 | POPOOLA OLUWASEUN SUNDAY      |
| 415 | PROFESSOR A.BABATUNDE OBILANA |
| 416 | RAJI SAIDI OLADIMEJI          |
| 417 | RAMADAN AYUBA                 |
| 418 | RANDLE FOLASADE               |
| 419 | ROTIS NIGERIA LIMITED         |
| 420 | ROYDIAM NIGERIA LIMITED       |
| 421 | SAGOE AYODELE KOFI            |
| 422 | SALAG LIMITED                 |
| 423 | SALAMI WURAOLA OLAWUMI        |
| 424 | SALIU YUNUS OLALEKAN          |
| 425 | SAMUEL FUBARA PRINCE          |
| 426 | SANTURAKI MOHAMMED KUDU       |
| 427 | SANYAOLU JONATHAN AYO         |
| 428 | S-DOUGLAS IBITROKO            |

|     |                                 |
|-----|---------------------------------|
| 429 | SHELL COOPLAG/OLANIYAN OLAYINKA |
| 430 | SHITTU TAIWO OLUDAMILARE        |
| 431 | SHODUNKE ADEKUNLE               |
| 432 | SHODUNKE ADEKUNLE               |
| 433 | SHOLUMADE TITILAYO              |
| 434 | SHONEKAN OLATUNDE               |
| 435 | SIDI NASIRU SHEHU               |
| 436 | SOLA-ADEYEMI ADEBISI JOSEPHINE  |
| 437 | SOLANKE ADEDAMOLA ABIODUN       |
| 438 | SOLANKE OLUFUNMILAYO ADERONKE   |
| 439 | SOMORIN DAVID OLALEKAN          |
| 440 | SONEYE OLUYEMI BABATUNDE        |
| 441 | SONIBARE LAWRENCE OLUMIDE       |
| 442 | SONUGAOYE OYINKAOSOLA           |
| 443 | SOTUNDE BABATUNDE               |
| 444 | STOCKOGEST NIG. LTD             |
| 445 | SULE BASHIR UMAR                |
| 446 | SULEIMAN MARYAM                 |
| 447 | TAIRU RASHEED                   |
| 448 | TARIBO MARKSON                  |
| 449 | TARIBO PAUL IJIOMA              |
| 450 | THERESA OBERHIRI EREME          |
| 451 | UBA BISIKE OBIOHA               |
| 452 | UBOH KATE CHISOMNAZU UDEME      |
| 453 | UGOCHUKWU UZONDU MARCELLINIUS   |
| 454 | UGWUEGEDE CHUX                  |
| 455 | UKAH CHRISTOPHER OGBONNAYA      |
| 456 | UKIWE EBITU                     |
| 457 | UMAR ISYAKU                     |
| 458 | UME-EZEOKE CHUKWUDI PHILIP      |
| 459 | UME-EZEOKE CHUKWUNONSO ANGELINA |
| 460 | USMAN MURTALA                   |
| 461 | UTOMI LOVE ONYEJIZURU           |
| 462 | VASANT KOTHARI                  |
| 463 | VETIVA NOMINEES A/C VIMP 1083   |
| 464 | VETIVA NOMINEES A/C VIMP 1143   |
| 465 | VGARDEN INVESTMENT LTD          |
| 466 | YAKUBU ADENIYI                  |
| 467 | YARO LAWAL DANLADI              |
| 468 | YILPOH ISAAC                    |
| 469 | YOLA MUHTAR BELLO               |
| 470 | YUSUF RASHEED                   |
| 471 | YUSUF SUNDAY                    |

We are building communities  
across Nigeria.

[www.mixtanigeria.com](http://www.mixtanigeria.com)

